

City of South Daytona

Fire Department

Post Office Box 214960 • South Daytona, FL 32121 • 386/322-3033



CITY COUNCIL AGENDA ITEM REQUEST

Meeting Date: September 8, 2025

To: James Gillis Jr., City Manager

From: John K. Brant, Fire Chief

Subject: Authorization to Purchase LIFEPAK 35 Cardiac Monitor

Background:

The South Daytona Fire Department is requesting authorization to purchase one (1) LIFEPAK 35 cardiac monitor with associated accessories and service coverage from Stryker Sales. This acquisition will enhance the department's advanced life support capabilities, replace aging equipment, and ensure the highest level of pre-hospital cardiac care for the community.

The proposed LIFEPAK 35 unit is equipped with multi-parameter monitoring, including 12-lead ECG, NIBP, SpO₂, EtCO₂, Wi-Fi/cellular connectivity, and CPR feedback. The package also includes multiple blood pressure cuffs (infant to XL adult), reusable sensors, battery system, printer kit, storage bag, and a one-year ProCare service plan covering parts, labor, preventative maintenance, and batteries.

The new unit will replace the current Zoll X-Series monitor, which will be traded in for a \$7,500 credit. This purchase also qualifies for a \$1,500 Early Adopter Credit Promotion.

Cost Breakdown (per Stryker Quote #11139026 dated 8/5/2025):

- Equipment Total: \$56,090.52
- Trade-In Credit (Zoll X-Series): -\$7,500.00
- Early Adopter Credit: -\$1,500.00
- ProCare Service Plan (1 year): \$2,158.20
- **Grand Total: \$49,248.72**

Funding:

This purchase will be funded through the fire department's budget.

Recommendation:

Authorize the purchase of one (1) LIFEPAK 35 cardiac monitor package and one-year ProCare service plan from Stryker Sales in the amount of \$49,248.72, utilizing available budgeted funds.

Prepared By:

John K. Brant

Fire Chief

City of South Daytona Fire Department



South Daytona Shores Lifepak 35

Quote Number:11139026

Version:1

Prepared For:City of South Daytona Fire Department

Attn:

Remit to:Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep:Kellie Smith

Email:kellie.smith1@stryker.com

Phone Number:

Quote Date:08/05/2025

Expiration Date:11/03/2025

Contract Start:06/24/2025

Contract End:06/23/2026

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	City of South Daytona Fire Department	Name:	City of South Daytona Fire Department	Name:	City of South Daytona Fire Department
Account #:		Account #:		Account #:	
Address:	1672 South Ridgewood Avenue	Address:	1672 South Ridgewood Avenue	Address:	
	South Daytona		South Daytona		
	Florida 32119		Florida 32119		

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	70335-000042	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	1	\$47,288.00	\$47,288.00
2.0	11335-000001	LIFEPAK FLEX Lithium-Ion Battery	2	\$650.00	\$1,300.00
3.0	11140-000102	LIFEPAK FLEX Battery Charger	1	\$1,800.00	\$1,800.00
4.0	11140-000131	AC Power Cord (North America, hospital grade)	1	\$81.01	\$81.01
5.0	41335-000001	LIFEPAK 35 AC Power Adapter Kit	1	\$1,500.00	\$1,500.00
6.0	11996-000519	LNCS-II Reusable rainbow 8-wavelength Adult Sensor	1	\$666.84	\$666.84
7.0	11996-000456	RD SET DCI Reusable Sensor, Adult	1	\$313.54	\$313.54
8.0	11996-000455	RD SET DCI Reusable Sensor, Pediatric	1	\$313.54	\$313.54
9.0	11160-000011	Reusable Cuff, Infant, 8-14 cm	1	\$23.25	\$23.25
10.0	11160-000013	Reusable Cuff, Pediatric, 13-20 cm	1	\$26.25	\$26.25
11.0	11160-000021	Reusable Cuff, Small, Adult, 18-26 cm	1	\$30.00	\$30.00
12.0	11160-000019	Reusable Cuff, X-Large, Adult, 35-44 cm	1	\$51.76	\$51.76
13.0	11111-000041	LIFEPAK 3-wire extended precordial ECG cable	1	\$90.01	\$90.01
14.0	11335-000008	LIFEPAK 35 Storage Bag Kit	1	\$450.06	\$450.06
15.0	11335-000005	LIFEPAK Printer Kit	1	\$2,100.00	\$2,100.00
16.0	11260-000073	Shoulder Strap	1	\$56.26	\$56.26



South Daytona Shores Lifepak 35

Quote Number: 11139026

Version: 1

Prepared For: City of South Daytona Fire Department

Attn:

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Rep: Kellie Smith

Email: kellie.smith1@stryker.com

Phone Number:

Quote Date: 08/05/2025

Expiration Date: 11/03/2025

Contract Start: 06/24/2025

Contract End: 06/23/2026

#	Product	Description	Qty	Sell Price	Total
Equipment Total:					\$56,090.52

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-ZXA-LP35	TRADE IN ZOLL X-SERIES ADV FOR LP35	1	-\$7,500.00	-\$7,500.00
TR-EACRED-LP35	Early Adopter Credit Promo	1	-\$1,500.00	-\$1,500.00

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
18.1	LIFEPK35-FLD-PRO	Lifepak35 for LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/ CELL/LN/CPRIN,STD,BT 06/25/2025 - 06/24/2026 Parts, Labor, Travel Preventative Maintenance Batteries Service	1	\$2,158.20	\$2,158.20
ProCare Total:					\$2,158.20

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Shipping and Handling:	\$0.00
Grand Total:	\$49,248.72

Prices: In effect for 30 days

Terms: Net 30 Days



South Daytona Shores Lifepak 35

Quote Number:	11139026	Remit to:	Stryker Sales, LLC 21343 NETWORK PLACE CHICAGO IL 60673-1213 USA
Version:	1	Rep:	Kellie Smith
Prepared For:	City of South Daytona Fire Department	Email:	kellie.smith1@stryker.com
Attn:		Phone Number:	

Quote Date: 08/05/2025
Expiration Date: 11/03/2025
Contract Start: 06/24/2025
Contract End: 06/23/2026

Terms and Conditions:
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.