

City of South Daytona

Office of the City Manager

1672 S. Ridgewood Avenue • South Daytona, FL 32119 • 386/322-3014



MEMORANDUM

To: James L. Gillis Jr., City Manager

From: Becky Witte, Deputy City Clerk

Re: Consideration of approving a piggyback agreement from the City of Leesburg with Danus Utilities for Lift Station Rehabilitation Services on an as needed basis within budgeted allocations per fiscal year.

Date: June 27, 2023

Lift station and wet well maintenance is critical to ensuring that these vital facilities continue to operate as designed. Rehabilitation of each lift station has to be carefully scheduled due to our size and allotted budget. The City has created a lift station rehabilitation plan which has formally been included in the City's Capital Improvement Plan and annual budget to ensure our lift stations are updated on a defined schedule. The City has the ability to utilize a contractor under a continuing service contract to complete these projects within budgeted allocations per fiscal year.

Danus Utilities has provided the City the opportunity to utilize the competitively awarded agreement from the City of Leesburg for Lift Station Rehabilitation Services. Utilizing an existing contract with a larger agency, the City is able to secure better pricing for these projects. Per the City's purchasing policy, the City of Leesburg has approved utilizing the agreement.

The City has utilized Danus Utilities for the past 15 years for a variety of lift station and utility services. They have been available for emergencies and have performed some critical repairs at a reasonable price. As a result, staff recommends the Council approve a piggyback agreement from the City of Leesburg with Danus Utilities for Lift Station Rehabilitation Services on an as needed basis within budgeted allocations per fiscal year. If approved, the term of the agreement will be for three years with two 2-year renewal options.

ATTACHMENT 'A'

5093 LIFT STATION REHABILITATION SERVICES - FIXED UNIT PRICE (200451)				Danus Utilities, Inc Sanford, FL	
#	Item Description	Estimated QTY	Unit of Measure	Unit Price	Extended Price
1	Lift Station Surface Rehabilitation by Cementitious Lining	100	SQUARE FEET (SF)	\$ 20.00	\$ 2,000.00
2	Bypass 8 INCH Sewer Setup	5	EACH (EA)	\$ 500.00	\$ 2,500.00
3	Bypass 10 INCH to 12 INCH Sewer Setup	5	EACH (EA)	\$ 750.00	\$ 3,750.00
4	Bypass 15 INCH to 18 INCH Sewer Setup	5	EACH (EA)	\$ 1,000.00	\$ 5,000.00
5	Sewer Bypass 4 INCH PUMP	25	PER DAY	\$ 200.00	\$ 5,000.00
6	Sewer Bypass 6 INCH PUMP	10	PER DAY	\$ 250.00	\$ 2,500.00
7	Sewer Bypass 8 INCH PUMP	10	PER DAY	\$ 300.00	\$ 3,000.00
8	Furnish and Install PUMP BASE - 4 INCH (Inclusive of pump brackets)	10	EACH (EA)	\$ 2,928.00	\$ 29,280.00
9	Furnish and Install PUMP BASE - 6 INCH (Inclusive of pump brackets)	5	EACH (EA)	\$ 3,293.00	\$ 16,465.00
10	Furnish and Install PUMP BASE - 8 INCH (Inclusive of pump brackets)	5	EACH (EA)	\$ 3,330.00	\$ 16,650.00
11	Re-Construct Lift Station Fillet - 6 FEET Diameter	5	EACH (EA)	\$ 500.00	\$ 2,500.00
12	Re-Construct Lift Station Fillet - 8 FEET Diameter	2	EACH (EA)	\$ 650.00	\$ 1,300.00
13	Re-Construct Lift Station Fillet - 10 FEET Diameter	2	EACH (EA)	\$ 750.00	\$ 1,500.00
14	Re-Construct Lift Station Fillet - 12 FEET Diameter	2	EACH (EA)	\$ 850.00	\$ 1,700.00
15	REMOVE and REPLACE Existing Piping and Valves within Existing Submersible Lift Station through Existing Valve Vault - 4 INCH (price per each riser)	10	EACH (EA)	\$ 5,900.00	\$ 59,000.00
16	REMOVE and REPLACE Existing Piping and Valves within Existing Submersible Lift Station through Existing Valve Vault - 6 INCH (price per each riser)	5	EACH (EA)	\$ 7,220.00	\$ 36,100.00
17	REMOVE and REPLACE Existing Piping and Valves within Existing Submersible Lift Station through Existing Valve Vault - 8 INCH (price per each riser)	5	EACH (EA)	\$ 9,800.00	\$ 49,000.00
18	REMOVE and REPLACE Existing Piping and Valves within Existing Submersible Lift Station through Existing Valve Vault - 10 INCH (price per each riser)	5	EACH (EA)	\$ 13,300.00	\$ 66,500.00
19	REMOVE and REPLACE Existing Piping and Valves within Existing Submersible Lift Station through Existing Valve Vault - 12 INCH (price per each riser)	5	EACH (EA)	\$ 16,600.00	\$ 83,000.00
20	FURNISH and INSTALL 6 FOOT top Slab with 36-INCH x 48-INCH hatch with Safety Grate	5	EACH (EA)	\$ 4,100.00	\$ 20,500.00
21	FURNISH and INSTALL 8 FOOT top Slab with 36-INCH x 48-INCH hatch with Safety Grate	2	EACH (EA)	\$ 4,900.00	\$ 9,800.00
22	FURNISH and INSTALL 5-FT x 5-FT Valve Box with 48-INCH x 48-INCH Hatch	5	EACH (EA)	\$ 5,900.00	\$ 29,500.00
23	FURNISH and INSTALL 6-FT x 6-FT Valve Box with 48-INCH x 48-INCH Hatch	2	EACH (EA)	\$ 6,600.00	\$ 13,200.00
24	Temporary Bypass Riser - 4 INCH	5	EACH (EA)	\$ 2,800.00	\$ 14,000.00
25	Temporary Bypass Riser - 6 INCH	2	EACH (EA)	\$ 3,500.00	\$ 7,000.00
26	Temporary Bypass Riser - 8 INCH	2	EACH (EA)	\$ 5,300.00	\$ 10,600.00
27	2-INCH SS Dual Guide Rails with Brackets - 10 FT to 15 FT	10	EACH (EA)	\$ 900.00	\$ 9,000.00
28	2-INCH SS Dual Guide Rails with Brackets - 15 FT to 20 FT	5	EACH (EA)	\$ 1,000.00	\$ 5,000.00
29	3-INCH SS Dual Guide Rails with Brackets - 10 FT to 15 FT	5	EACH (EA)	\$ 1,700.00	\$ 8,500.00
30	3-INCH SS Dual Guide Rails with Brackets - 15 FT to 20 FT	5	EACH (EA)	\$ 1,800.00	\$ 9,000.00
31	FURNISH and INSTALL 3-INCH DRAIN	5	EACH (EA)	\$ 400.00	\$ 2,000.00
32	Drain and Clean Wet Well - 6 FOOT	5	EACH (EA)	\$ 900.00	\$ 4,500.00
33	Drain and Clean Wet Well - 8 FOOT	2	EACH (EA)	\$ 1,100.00	\$ 2,200.00
34	Drain and Clean Wet Well - 10 FOOT	3	EACH (EA)	\$ 1,600.00	\$ 4,800.00
35	Drain and Clean Wet Well - 12 FOOT	3	EACH (EA)	\$ 1,600.00	\$ 4,800.00
36	CONNECT Lift Station Piping to Existing Force Main - 4 INCH	5	EACH (EA)	\$ 750.00	\$ 3,750.00
37	CONNECT Lift Station Piping to Existing Force Main - 6 INCH	2	EACH (EA)	\$ 800.00	\$ 1,600.00
38	CONNECT Lift Station Piping to Existing Force Main - 8 INCH	2	EACH (EA)	\$ 1,100.00	\$ 2,200.00
39	CONNECT Lift Station Piping to Existing Force Main - 10 INCH	2	EACH (EA)	\$ 1,300.00	\$ 2,600.00
40	CONNECT Lift Station Piping to Existing Force Main - 12 INCH	2	EACH (EA)	\$ 1,650.00	\$ 3,300.00
41	FURNISH and INSTALL HDPE Riser Pipe, Bracket, Base Ell and Base Plate in Place of Ductile Iron Riser and Fitting on line Item 16 - 4 INCH (This price will be either added if more or subtracted if less from original base bid price)	2	EACH (EA)	\$ 7,630.00	\$ 15,260.00
42	FURNISH and INSTALL HDPE Riser Pipe, Bracket, Base Ell and Base Plate in Place of Ductile Iron Riser and Fitting on line Item 17 - 6 INCH (This price will be either added if more or subtracted if less from original base bid price)	2	EACH (EA)	\$ 8,950.00	\$ 17,900.00
43	FURNISH and INSTALL HDPE Riser Pipe, Bracket, Base Ell and Base Plate in Place of Ductile Iron Riser and Fitting on line Item 18 - 8 INCH (This price will be either added if more or subtracted if less from original base bid price)	3	EACH (EA)	\$ 11,693.00	\$ 35,079.00
44	FURNISH and INSTALL HDPE Riser Pipe, Bracket, Base Ell and Base Plate in Place of Ductile Iron Riser and Fitting on line Item 19 - 10 INCH (This price will be either added if more or subtracted if less from original base bid price)	3	EACH (EA)	\$ 15,630.00	\$ 46,890.00
45	FURNISH and INSTALL HDPE Riser Pipe, Bracket, Base Ell and Base Plate in Place of Ductile Iron Riser and Fitting on line Item 20 - 12 INCH (This price will be either added if more or subtracted if less from original base bid price)	3	EACH (EA)	\$ 19,330.00	\$ 57,990.00
46	REMOVE and REPLACE Existing Potable Water Piping and PRV Valve within Existing and through Existing Valve Vault - 6 INCH	1	EACH (EA)	\$ 2,621.00	\$ 2,621.00
47	REMOVE and REPLACE Existing Potable Water Piping and PRV Valve within Existing and through Existing Valve Vault - 8 INCH	1	EACH (EA)	\$ 2,590.00	\$ 2,590.00
48	REMOVE and REPLACE Existing Potable Water Piping and PRV Valve within Existing and through Existing Valve Vault - 10 INCH	1	EACH (EA)	\$ 2,661.00	\$ 2,661.00
49	REMOVE and REPLACE Existing Potable Water Piping and PRV Valve within Existing and through Existing Valve Vault - 12 INCH	1	EACH (EA)	\$ 2,747.00	\$ 2,747.00
50	2-INCH Line Stop	1	EACH (EA)	\$ 3,000.00	\$ 3,000.00
51	4-INCH Line Stop	1	EACH (EA)	\$ 3,350.00	\$ 3,350.00
52	6-INCH Line Stop	1	EACH (EA)	\$ 4,000.00	\$ 4,000.00
53	8-INCH Line Stop	1	EACH (EA)	\$ 4,350.00	\$ 4,350.00
54	10-INCH Line Stop	1	EACH (EA)	\$ 5,250.00	\$ 5,250.00
55	12-INCH Line Stop	1	EACH (EA)	\$ 5,250.00	\$ 5,250.00
56	14-INCH Line Stop	1	EACH (EA)	\$ 6,850.00	\$ 6,850.00
57	16-INCH Line Stop	1	EACH (EA)	\$ 9,250.00	\$ 9,250.00

Solicitation summary (5093)

Details

Reference number: 200451

Procedure: Sealed without Preselection

Description:

GENERAL INFORMATION ABOUT THIS SOLICITATION

The City of Leesburg, Florida invites qualified and experienced Contractors to submit responses for providing all the necessary labor, materials, equipment and supervision for Lift Station Rehabilitation Services on an as needed basis. Details and specifications are outlined within the Invitation for Bid (IFB) package.

BOND INFORMATION

- Bid Bond: None Required.

PRE-SOLICITATION / SITE VISIT MEETING

- A pre-solicitation meeting will NOT be held for this Solicitation.

RESPONSE SUBMISSION

The City only accepts Solicitation responses online through our official e-Bid/RfX platform powered by Negometrix. All Solicitation responses **MUST** be submitted through the platform. You may access the platform at this weblink -- <https://platform-us.negometrix.com>.

PARTICIPATION

Interested Suppliers can view the full details of the Solicitation by clicking the 'PARTICIPATE' button below.

Selecting the participate button does not obligate you to submit a response to this Solicitation but is necessary in order to view the details of this Solicitation.

***** I DON'T SEE A PARTICIPATE BUTTON?*****

You must be on the <https://platform-us.negometrix.com> website in order to access City of Leesburg Solicitation information.

SUPPORT

Should you need assistance in using the software please contact the Negometrix Service Desk at:

Telephone: (724) 888-5294

Email: servicedesk.us@negometrix.com

Or view the Negometrix 'Supplier Guide' located on the Help page.

Technical Assistance (Mon - Fri: 8 am to 6 pm)

*All times shown are Eastern Standard Time (EST).

Awarded supplier(s)

- Utility Technicians, Inc (Utility Technicians, Inc)
- Danus Utilities, Inc (Danus Utilities, Inc)

Offers/Applications from suppliers

- **Suppliers** (Number of suppliers: 18)
 - US Water Services Corporation
 - Participant since : Sep 9 2020 2:27:50 PM
 - Removed on : Oct 1 2020 11:37:08 AM
 - John B. Webb & Associates - MWBE/DBE Surveying and Engineering Subcontractor
 - Participant since : Sep 29 2020 8:36:25 AM
 - Removed on : Sep 29 2020 8:38:29 AM
 - EA Tapping
 - Participant since : Sep 23 2020 11:16:28 AM
 - Construction Journal
 - Participant since : Sep 15 2020 11:17:25 AM
 - The Blue Book
 - Participant since : Sep 14 2020 9:46:42 AM
 - Florida Pipeline Sales LLC
 - Participant since : Sep 14 2020 9:39:53 AM
 - J & H Waterstop Utilites, Inc
 - Participant since : Sep 11 2020 9:47:29 AM
 - RCM Utilities, LLC
 - Participant since : Sep 11 2020 8:40:03 AM
 - Central Florida Liftstations
 - Participant since : Sep 10 2020 1:04:39 PM
 - Heyward Florida Incorporated
 - Participant since : Sep 9 2020 3:21:00 PM
 - Danus Utilities, Inc
 - Participant since : Sep 9 2020 11:18:48 AM
 - Duke's Root Control Inc.
 - Participant since : Sep 9 2020 10:33:50 AM
 - POWER AND PUMPS INC
 - Participant since : Sep 9 2020 9:35:18 AM
 - CAYZO CONSULTING INC
 - Participant since : Sep 9 2020 7:02:19 AM
 - CONSTRUCTION AGGREGATES CORPORATION
 - Participant since : Sep 8 2020 6:17:06 PM
 - Carr & Collier Inc.
 - Participant since : Sep 8 2020 11:50:34 AM
 - Utility Technicians, Inc
 - Participant since : Sep 8 2020 11:20:17 AM
 - Blake Utility Construction, LL
 - Participant since : Sep 8 2020 11:10:05 AM
- **Offer phase** (Number of offers in phase: 4)
 - Utility Technicians, Inc (Utility Technicians, Inc) Time and date of submitting: Oct 1 2020 12:21:18 PM
 - RCM Utilities, LLC (RCM Utilities, LLC) Time and date of submitting: Oct 1 2020 11:49:54 AM
 - Danus Utilities, Inc (Danus Utilities, Inc) Time and date of submitting: Sep 30 2020 3:21:57 PM
 - Central Florida Liftstations (Central Florida Liftstations) Time and date of submitting: Sep 30 2020 2:37:09 PM

- **Evaluation** (Number of offers in phase: 4)
 - Utility Technicians, Inc (Utility Technicians, Inc)
 - RCM Utilities, LLC (RCM Utilities, LLC)
 - Danus Utilities, Inc (Danus Utilities, Inc)
 - Central Florida Liftstations (Central Florida Liftstations)
- **Awarding** (Number of offers in phase: 2)
 - Utility Technicians, Inc (Utility Technicians, Inc)
 - Danus Utilities, Inc (Danus Utilities, Inc)

Schedule

Name	Type	Start date	End date	Responsible person
Creation date	Date	Jun 25 2020 10:45 AM	—	Lisa Wolfkill
Preparation	Phase	Jun 25 2020 10:45 AM	Sep 8 2020 10:30 AM	
Offer phase	Phase	Sep 8 2020 10:30 AM	Oct 1 2020 2:00 PM	
QUESTION DEADLINE	Date	Sep 24 2020 4:00 PM	—	
Evaluation	Phase	Oct 1 2020 2:00 PM	Oct 12 2020 1:30 AM	
Award phase	Date	Oct 12 2020 1:30 AM	—	
COMMISSION MEETING	Date	Nov 9 2020 12:00 AM	—	

Results

- **Offer phase** (Sep 8 2020 - Oct 1 2020)

Result								
Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Phase
1	Danus Utilities, Inc	-	-	2	-	-	\$779,633	Yes
2	Utility Technicians, Inc	-	-	2	-	-	\$811,600	Yes
3	Central Florida Liftstations	-	-	2	-	-	\$1,143,157.50	Yes
4	RCM Utilities, LLC	-	-	1	-	-	\$1,266,070	Yes



- **Evaluation**

Result								
Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Phase
1	Danus Utilities, Inc	-	-	2	-	-	\$779,633	Yes
2	Utility Technicians, Inc	-	-	2	-	-	\$811,600	Yes
3	Central Florida Liftstations	-	-	2	-	-	\$1,143,157.50	No
4	RCM Utilities, LLC	-	-	1	-	-	\$1,266,070	No

- **Awarding**

Result								
Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	
1	Danus Utilities, Inc	-	-	2	-	-	\$779,633	
2	Utility Technicians, Inc	-	-	2	-	-	\$811,600	

Contracts

Contract	Contract manager	Contracted value	Supplier	Category	Contract template	Start date	End date
Lift Station Rehabilitation Services-Fixed Unit Prices (Utility Technicians Inc.)	Melanie Ortiz	\$811,600	 Utility Technicians Inc. Bob Baker	Water/Wastewater	Supplies or Services Contract	Oct 13 2020	Sep 30 2021
Lift Station Rehabilitation Services-Fixed Unit Prices (Danus Utilities, Inc.)	Melanie Ortiz	\$779,633	 Danus Utilities, Inc. Robert Brown	Water/Wastewater	Supplies or Services Contract	Oct 26 2020	Sep 30 2021

Comments

No comments