

# City of South Daytona

## Office of the City Manager

1672 S. Ridgewood Avenue • South Daytona, FL 32119 • 386/322-3014



### MEMORANDUM

To: James L. Gillis Jr., City Manager  
From: Becky Witte, Deputy City Clerk  
Re: Consideration of approving the Capital Equipment purchases for the Police Department (4 Patrol Vehicles) as budgeted in Fiscal Year 2023-2024.  
Date: October 4, 2023

---

The City Council approved the Fiscal Year 2023/2024 Budget on September 26, 2023. The budget included Capital Equipment for Police Department Vehicles. Since the individual cost of the vehicles exceeds the City Manager's spending authority of \$25,000, they require City Council approval before purchase.

The Police Department budgeted \$230,000 for a much-needed patrol vehicle replacement plan, at an estimated cost of \$57,500 each. The anticipated purchase price is based on the State Contract for best pricing. This yearly purchase plan of 4 vehicles is to continue addressing our overly depreciated police patrol vehicle fleet.

Staff recommends the Council approve the Capital Equipment purchases for the Police Department (4 Patrol Vehicles) as budgeted in Fiscal Year 2023-2024.

**FORD CRESTVIEW**

**FT WALTON BCH CDJR**



STEP ONE AUTOMOTIVE GROUP  
4060 FERDON BLVD  
CRESTVIEW, FL 32536  
ERIC JORE  
GOVERNMENT SALES  
CELL 407-234-5116  
OFFICE 850-292-4580  
E-MAIL  
EJORE@STEPONEAUTO.COM

## PROPOSAL

NAME CITY OF SOUTH DAYTONA

EMAIL

ATTN

DATE 9-15-23

2023 FORD POLICE INTERCEPTOR AWD, SUV K8A	
3.3 V-6 ENGINE WITH 10 SPEED AUTO TRANS	
POWER WINDOWS AND LOCKS, POWER DRIVERS SEAT	
AM FM RADIO FULL VINYL FLOOR	
CLOTH BUCKET SEATS WITH VINYL REAR	
FULL SIZE SPARE, FRONT A/C	
LH LED SPOTLIGHT	
KEY LESS ENTRY FOBS (4 KEYS AND FOBS)	
REAR A/C	
UNIT PRICE	42,495.00
X4	169,980.00
COLOR BLACK	
IN STOCK	
LIMITED SUPPLY	
PER STATE CONTRACT 2510000-23-STC	

**PURCHASER ACKNOWLEDGES:**

STEP ONE AUTOMOTIVE IS UNABLE TO GUARANTEE DELIVERY DATES DUE TO MANY FACTORS, NOT LIMITED TO BUT INCLUDING: PRODUCTION SCHEDULES, WEATHER, AVAILABILITY OF RAIL CARS, ETC.

ALL PAYMENTS ARE DUE ON A NET 30 DAY BASIS UPON RECEIPT OF EACH VEHICLE AS INVOICED REGARDLESS OF THE NUMBER OF VEHICLES ON THE PURCHASE ORDER.

We thank you for the opportunity to make this proposal and will appreciate your acceptance. Acceptance of this proposal will not be binding until this proposal is approved here in writing by an official of Step One Automotive. **Return of one copy of this proposal and your purchase order number constitutes your official acceptance.**

UPFIT \$11,291.36  
TOTAL 53,787

Respectfully submitted,  
Eric Jore  
Government Sales

\$15,000 Per vehicle For UPFIT



Sourcewell  
Formerly NJPA

Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	48837-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/2/2023

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/2/2023

REQUESTING AGENCY	SOUTH DAYTONA, CITY OF		
CONTACT PERSON	DANNY O'FLAHERTY	EMAIL	DOFLAHERTY@SOUTHDAYTONA.ORG
PHONE	386-322-3084	MOBILE	
		FAX	

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL	K8A 99B 44U	MSRP	\$48,910.00
2025 FORD POLICE INTERCEPTOR UTILITY - AWD - 3.3L V6			
CUSTOMER ID		NJPA PRICE	\$0.00
BED LENGTH	SUV		

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

CONTRACT OPTIONS	DESCRIPTION	
WPLB-2L-295	Whelen Legacy lightbar with full DUO LED Modules, two wire controlled traffic advisor, (2) LED flashing/takedown lights, (2) LED flashing/alley lights, mounting kit, 295SLSA6 combination light/siren controller, SA315P siren speaker and mounting bracket.	\$3,225.00
W VERTEX RB	(4) WHELEN corner LED's (RED/BLUE).	\$770.00
W TLI-2	(2) Whelen ION "T" series ultra thin light heads surface mounted. Mount in Grille (RED/BLUE)	\$370.00
W TLI-2	(2) Whelen ION "T" series ultra thin light heads surface mounted. Mount under rear hatch door (RED/BLUE)	\$370.00
W ION-2-RQG-RB	(2) Whelen ION light heads mounted in rear quarter glass split (RED/BLUE).	\$465.00
TP PIU-CON18	TROY PRODUCTS 18" L-shaped console with 10" slope / 8" level with faceplates, 4" dual cup internal beverage holder, 4" shallow console tray, 2" faceplate w/ (2) DC outlets & (1) dual-port USB module, & height adjustable swivel arm rest with 5"x8" foam pad that bolts to rear of console.	\$985.00
TP COMP-UNIV-SL	TROY PRODUCTS computer mount with easy one-handed operation and slide arm, bolts to troy console. (DOCKING STATION NOT INCLUDED).	\$575.00
TP CM-LT-1600	TROY PRODUCTS Deluxe laptop tray for computer up to 15"W x 11.5H (3 lbs lighter than CM-LT-1500) for use w/computer mount assemblies ending in -LED.	\$310.00
TP PART-SLIDE-UV	TROY PRODUCTS large window partition with sliding window, crawl-through barrier and weapon recess panel, Includes mounting kit & partition kick panels with big foot pockets for Interceptor Utility.	\$1,460.00
TP GM-FREE	TROY PRODUCTS free standing kit for gun mount, required for applications where a front partition is not present (verify vehicle compatibility).	\$395.00
TP PIU-SEAT-WIRE	TROY PRODUCTS plastic seat with Officer-Safe seatbelt system. Includes rear partition with square-hole pattern and cargo window side panels.	\$2,255.00
TP PIU-SWB	TROY PRODUCTS driver & passenger welded vertical bar window guards.	\$400.00
CGP	CUSTOM GRAPHICS PACKAGE Furnished and Installed per customers specification.	\$760.00

**CONTRACT OPTIONS \$12,340.00**

TRADE IN	TOTAL COST	\$12,340.00
YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~		\$0.00

**TOTAL COST LESS TRADE IN(S) QTY 1 \$12,340.00**

Estimated Annual payments for 60 months paid in advance: \$2,763.65

Municipal finance for any essential use vehicle, requires lender approval, WAC.

**Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY	SCOTT WILSON	FLEET SALES MANAGER	scott.wilson@alanjay.com
<b>"I Want to be Your Fleet Provider"</b>			
I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.			