# **City of South Daytona**

#### Office of the City Manager

1672 S. Ridgewood Avenue • South Daytona, FL 32119 • 386/322-3014



#### **MEMORANDUM**

To: James L. Gillis Jr., City Manager From: Becky Witte, Deputy City Clerk

Re: Consideration of awarding the Water Meter Replacement Program project

(RFP 2022-001) to Water Works in the amount of \$1,540,882.86 as budgeted in the current fiscal year and supplemented with ARPA (American

Rescue Plan Act) funds.

Date: January 3, 2023

In July, the City published RFP No. 2022-001 for a Water Meter Replacement Program with the goal of securing the services of a firm/team with experience in water meter installation and management to install a complete fixed-based, automatic meter reading system complete with associated software, hardware, support, and maintenance.

Seven proposals were received on Thursday, September 8, 2022 and staff hosted presentations from the lowest four responsive firms. After presentation and numerous meetings and discussions, staff is recommending WaterWorks for the Water Meter Replacement Program project (RFP 2022-001) in the amount of \$1,540,882.86 as budgeted in the current fiscal year and supplemented with ARPA (American Rescue Plan Act) funds.

If approved, the project to provide state of the art Advanced Metering Infrastructure (AMI) technology throughout the City of South Daytona will begin this Spring. Every meter will be replaced which will allow two-way communication providing real-time data on-demand with a push of a button. The innovative AMI system will greatly enhance monthly automated meter reads with a wireless system that collects multiple remote reads per day, allowing for better leak detection, increased billing features and improved customer service.

#### The key benefits of AMI include:

- Operational cost savings: A smart meter deployment offers cost savings through the reduction or elimination of manual meter reads which generate vehicle trips.
- Read Accuracy: AMI produces more accurate reads leading to revenue increases AMI systems have a 99.9% accuracy rate. The meters can be read to the gallon.
- Increased Field Service Safety: This enhanced communication increases safety for service crews and residents alike while reducing costs of unnecessary field visits.
- Increased Customer Service: This new AMI system will provide real time data to the Utility Billing Department and the Resident via the new Neighborhood Portal. The upgrade will increase the efficiency of the water system, lowers operating costs, and aids in customer service. Meters will be read via a fixed transmitter on the Cell Tower located on Segrave Street. There is the availability of some meters to be disconnected from City Hall.

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Neighborhood Portal: In conjunction with the Smart Water Meter installations, the City
will have an engagement portal which will help residents track and better understand
their water consumption patterns, allow residents to detect and resolve leaks on their
own, view hourly and daily usage, and allows city staff to proactively monitor high
consumption reports on a daily basis to minimize water loss through leaks.

In August 2021, the City Council adopted Resolution No. 2021-22 regarding the use of ARPA (American Rescue Plan Act) funds which included a continuous read water meter system. To align with these goals set forth by the Council, staff recommends awarding the Water Meter Replacement Program project (RFP 2022-001) to Water Works in the amount of \$1,540,882.86 as budgeted in the current fiscal year and supplemented with ARPA (American Rescue Plan Act) funds.

If approved, construction is expected to begin in April 2023 and have an estimated completion date of June 2024. The sequence of construction will begin with the installation of the software and tower components followed by meter replacements in cycles designed to minimize interruptions to service and billing.



### LoRa Wide Area Network

# South Daytona Water Meter Replacement Program RFP# 2022-001

September 8th 2022 2pm

Water Works Inc 1425 Rock Quarry Road Raleigh, NC 27619

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Vice President of Metrology
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919-986-9575

#### For more information about us or to view our full line of water products, please visit www.muellersystems.com or call Mueller customer service at 1.800.423.1323.

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### **Attachments**

**Attachment - Section 5: Bid Forms** 

Attachment - Appendix A: Technical Proposal Attachment - Appendix B: Proposal Price Sheet

Attachment - Copy of License Attachment - Sunbiz Report

**Attachment - Mueller Warranty & Master Agreement** 

**Attachment - Data Sheets / Brochures** 

### LoRa Wide Area Network

### **EXECUTIVE SUMMARY**

Water Works Inc in partnership with Mueller Systems, LLC (Mueller) has carefully read and considered the South Daytona FL's AMI System RFP. We understand the business objectives, timeline, and technical requirements described by the City of South Daytona, FL. We understand and are ready to commence with the stated scope of work including the provision and installation of approximately 5,565 water meters and AMI/IoT endpoints. We will provide South Daytona, FL with a secure, reliable, and maintenance-free, Network-as-a-Service platform for the life of the system. We will provide all necessary software integration and data hosting, equipping South Daytona FL with the training and support needed for successful system operation. Finally, we will provide full-time, on-site project management staff for the duration of the deployment ensuring on-time delivery with minimal impact to South Daytona FL's business operations, conducted in a manner that treats your customers with the same respect and priority that you do.

Savings and improvements are provided by many of the traditional benefits associated with AMI such as remote reading capabilities and consumption alert monitoring. However, an ideal AMI system, goes beyond basic remote reading capabilities and provides a reliable network with minimal or no maintenance headaches on the part of City of South Daytona employees.

Furthermore, the City of South Daytona, FL wants a quality-driven, well-managed installation that uses industry best practices for quality and incorporates and encourages the use of Aqua Meter. It is evident throughout the RFP that the City of South Daytona is focused on [providing the highest level of service to its customers in terms of accurate billing, proactive notification for leaks or other customer-side issues which can generate high bills, dependable and readily accessible information in the hands of both customers and customer service staff to quickly and confidently resolve disputes and provide best-in-class service, and continuing to provide safe and secure drinking water to your customers]. Finally, the ability to achieve the highest return on investment, employee safety, and customer service is driven through the system-wide deployment and use of remote service disconnect and reconnect capability.

After careful consideration of these requirements, we are pleased to submit the following *comprehensive* proposal, inclusive of AMI, Meters, and System Installation components to the City of South Daytona for a Long Range Wide Area Network Mi.Net® AMI System that fully complies with, meets, or exceeds all of the City of South Daytona's requirements as stated in the following proposal. We are confident that Mueller's advanced Mi.Net® AMI system offers the functionality, robust communication, and cost-effectiveness needed to achieve South Daytona's goals for an AMI metering system in the timeline required. As the clear market leader in remote disconnect/reconnect meters, Mueller will provide a proven platform.

#### **Our Understanding**

The City of South Daytona has detailed several requirements for an ideal AMI system. Significant among these are:

**100% Two-Way AMI Coverage** – The Mi.Net® system provides full two-way communication to *every meter* in the City's system providing real-time data on-demand with the push of a button. Our robust network design will meet the requirements for performance and provides mobile data collection capabilities as a backup scenario.

Low Cost of Ownership – Our proposal allows the City of South Daytona to take advantage of all the features and benefits associated with an AMI system without any of the headaches involved with infrastructure ownership. Our

### LoRa Wide Area Network

*Network-as-a-Service* (*NaaS*) proposal covers 100% of the installation, maintenance, and support required for the network for the 20-year life of the system for a minimal annual fee, eliminating any concerns related to performance, additional infrastructure, hurricanes, lightning strikes, or routine maintenance associated with the ownership of a private network.

[Reliable and Advanced Metering Platforms] – In addition, Mueller is releasing the latest in static measurement technology with our Aquaient meter line. Our Aquaient meter uses the latest in ultrasonic flow measurement for improved accuracy with no moving parts and provides advanced measurement including customer line pressure and water temperature in every single meter.

Integrated Remote Disconnect/Connect Capability – Mueller is also the only manufacturer on the market who offers meters with built-in remote disconnect and reconnect ability in both positive displacement and static meters. Mueller's Remote Disconnect Meter (RDM) is a fully integrated product that fits the standard meter lay length and is available in both mechanical (5/8") and static (5/8" - 3/4") today, 1" - 2" coming soon) meters. This allows remote activation and deactivation of service within two minutes without leaving the office. The fully integrated valve eliminates extra connections or the need to re-plumb the meter setting. Our proven RDM provides the City the fastest return on its AMI investment and helps South Daytona achieve its goals for Labor Savings, Operational Savings, and Improved Safety by eliminating truck rolls for non-payment and service starts as well as improving customer service by allowing for pre-payment plans. The RDM from Mueller is the only field-proven disconnect meter in the country and has successfully completed over 4.8 million activation cycles in active deployment since 2013, helping ensure the project is a success based on proven, real-world use.

Smart City Network Capability - Long Distance, Robust Communication – Our Long Range Wide Area Network (LoRaWAN™) for the City of South Daytona is an open-standard platform that provides the ability to communicate large amounts of data (most available bandwidth) across miles without interference. LoRaWAN technology is designed for Internet of Things (IoT) devices and provides a network that can be used by the City and private residents for hundreds of other applications beyond water meters. This includes applications such as parking, trash and sanitation, tracking, and more, providing Smart City infrastructure for the people of the City of South Daytona.

Advanced Analytics Designed for Water Utilities – Our Sentryx™ software platform was designed by Mueller specifically to support the needs of water utilities. Powerful analytics will enable the City users to help customers faster by utilizing interval data to drive new insights and by combining meter data with other water sensors or data sources like pressure or leak detection sensors for efficient and effective operations. The interface offers features such as District Metering Areas and asset management via ESRI® mapping.

Software Hosting – All proposed software platforms are 100% web-based and provided in a hosted Software-As-A-Service (SaaS) environment with the most secure data hosting and storage available. This empowers the City of South Daytona to control day-to-day activities and own the data without the worry and hassle of maintaining and updating costly server hardware. Utility staff can monitor and manage the AMI network from any secure, web-enabled device at the office, at a specific account, or anywhere else in the world.

**On-time completion** – Water Works in partnership with Mueller fully understands and agrees to the proposed timeline from the City for the deployment phases and has drafted a project plan in accordance with this schedule.

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Integrated Distribution Leak Detection – As one of the largest water infrastructure providers in the United States, Mueller offers a suite of smart water utility products including our own fully integrated acoustic leak detection platform known as EchoShore which identifies and locates leaks on the City of South Daytona's distribution and transmission mains and correlates those with pinpoint accuracy. All data is consumed, displayed, and analyzed in Mueller's Sentryx<sup>TM</sup> platform.

Integrated Distribution Pressure Monitoring and Control – Mueller delivers our own fully integrated products to allow the City to monitor distribution and customer side pressure and the ability to identify dangerous pressure transients. Mueller's pressure monitoring suite of products includes the latest Smart Hydrant, which will allow the City to monitor pressures using existing fire hydrants without having to open or charge the hydrant, our Aquaient meter, which records pressure at every account, and our Singer and i20 products which allow utilities to remotely manage and adjust pressures based on data and avoid boil water notices and other disruptions in a single platform, Sentryx<sup>TM</sup>.

Integrated Water Quality Management – In today's world, the ability to deliver safe and clean drinking water is more paramount than ever. The City's commitment to the customer is apparent in everything South Daytona does in this regard. Mueller delivers our own fully integrated suite of products that includes the ability to monitor water quality and automatically initiate flushing events to maintain safe drinking water for the City of South Daytona's customers through our Sentryx™ platform.

#### **Our Solution: The Proposal**

Water Works in partnership with Mueller will act as the prime contractor and will supply a complete LoRaWAN Mi.Net® AMI system inclusive of meters, 2-way radio transmitters, LoRaWAN NaaS for the 20-year life of the system, software hosting and support, training, project management, and other ancillary devices. Leveraging our long-standing partnership with Aqua Meter, we will deliver meter installations in a professional and quality manner the City can be proud of. With a local Mueller Office in Atlanta, GA, our team will provide the City of South Daytona with the highest level of project management and support throughout the deployment and years of continuously improving and backwards-compatible operation.

Mueller will fully satisfy 100% of the City's technical requirements with this proposal. These include the functional and technical requirements surrounding the AMI system, software, integration with existing systems, and water metering platform as well as the delivery requirements including project schedule, management, implementation, and support.

The Mi.Net Solution from Mueller uses a LoRaWAN-based architecture to collect information from water meters equipped with AMI/LoRaWAN radio units and to transmit this information across extreme distances with great reliability to data collectors mounted at existing specific locations where it is then sent to data servers and made available through web-based software. Mi.Net provides full two-way communication to collect incoming consumption and alert messages while managing outgoing programming changes and real-time read requests to and from the City. This allows a South Daytona team member to get real-time readings or create work orders within minutes from an account at the far end of the service territory without leaving the office.

Information is securely transferred from every system endpoint up through the data collectors to the server and is made available to the City through a powerful, graphical, and easy-to-use web interface called Sentrxy™ that is integrated with the City's Utility Billing Software. Sentryx™ provides powerful analytics to the City staff combining meter data with information from our optional integrated acoustic leak detection and pressure

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monitoring solutions as well as 3rd party data sources, such as sensors and control devices, that also utilize the LoRa™ protocol to help with smart city initiatives and advancement.

Account-specific information can also be presented to the City of South Daytona's customers through a separate, easy-to-use consumer portal known as WaterSmart. This tool increases customer support and satisfaction and provides a clear return on investment in the AMI technology for the City's customers. Customers can use their phones to view hour-over-hour consumption history, billing statements, pay their bills, report issues such as water outages or main breaks, or see important messages from COT such as boil water notices.

By using the Smart City and IoT platform known as LoRaWAN as the backbone for the AMI platform, the City will be able to add off-the-shelf products from hundreds of different smart city applications and providers. This includes applications such as parking sensors, waste management sensors, tank level sensors, leak detection, water quality sensors, and street lighting, for example. As opposed to proprietary networks, these devices can operate in a plug-and-play fashion without having to be purchased or supplied by the AMI vendor.

#### **Our Company**

The RFP makes it clear that the City is searching for a partner who brings quality and a commitment to excellence. Throughout the waterworks industry, the Mueller name is associated with quality and value and is well known as a leading manufacturer of hydrants, valves, fittings, and meters. With a 150-year history, Mueller Water Products (NYSE: MWA) has proven stability and market strength. Our position within Mueller Water Products affords us the ability to offer the City unparalleled resources and synergies that bring the best products and technologies to market within an efficient and integrated platform under one of the most respected names in water infrastructure.

Our AMR (Automated Meter Reading) and AMI solutions have been proven for over 17 years with more than 2.5 million endpoints delivered to over 950 utilities across the nation. Mueller Water Products' longstanding presence gives our customers access to products, services, and financial stability that improves the efficiency of their operations and provide a higher level of customer service and enhanced experience for your customers.

Originally founded in 1859, we have been manufacturing water meters under our Hersey Meters brand name for over 150 years. Today, Mueller is a leading manufacturer of water meters, AMI radio units and infrastructure, software, and analytic tools to lead IoT efforts in the industry.

#### **System Highlights**

Our Mi.Net® system features will help the City of South Daytona to achieve its long-term goals by providing:

Sentryx<sup>TM</sup> Water Intelligence Platform - Sentryx<sup>TM</sup> Water Intelligence is a digital services platform for water utilities to monitor, operate, and monetize water distribution networks. Understanding what digital transformation means to your utility in terms of which challenges to address and which initiatives to prioritize are a good starting point is of utmost importance to Mueller.

**Two-Way Communications Network** – Mi.Net provides two-way communication to 100% of the City's meters. This includes sending commands, changing operating parameters, meter right-sizing, setting customer-specific detection thresholds, custom alert notification, and disconnect and reconnect commands. All of which are fully configurable over-the-air. Remote Firmware Upgrade (RFU) capability of all system components, including radio endpoints, helps to ensure that meters installed now can be upgraded to support new features over the life of the system.

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Remote Meter Disconnects – Mueller offers the Remote Disconnect Meter (RDM) using both positive displacement and static measurement technologies, which is the industry's first fully-integrated remote disconnect meter that can be used to remotely connect and disconnect water services within minutes without leaving the office. Mueller's RDM is the only field-proven RDM in the U.S. with over 4.8 million field actuations to date.

**On-Demand Reads** – Customer service staff can remotely read one or more meters with the push of a button, resolving customer issues and complaints quickly. The ability to read meters on-demand also supports more accurate final reads for billing, move-in and move-out processes, and conservation efforts.

Smart Water Infrastructure (Beyond Meter Reading) – The name Mi.Net® stands for the Mueller Infrastructure Network and is the platform for smart water offerings from Mueller Water Products. Some of these adders are EchoShore® DX Acoustic Leak Detection System, pressure monitoring and management, water quality monitoring, and more.

LoRaWAN Technology – The Mi.Net® System is built on LoRa™ technology and provides open, standards-based communication and the ability for the City to "add-on" devices or technology to the network in a plug-and-play fashion providing more value than simple meter reading alone. By leveraging this open protocol, Mueller is leading the way for utilities to have the ability to operate a variety of devices and sensors from hundreds of other vendors within the same network.

Interval Data Recording and Collection – The Mi.Node™ endpoint automatically logs consumption data on an hourly basis as a standard interval and may be configured down to five minutes, while keeping up to 511 days of data stored in non-volatile memory as the collector confirms receipt of each data packet.

**Customer Leak Detection** – Customer leak detection can provide automatic detection of large and small leaks on the consumer's side of the meter. Customers can be notified, and repair actions taken earlier to prevent extensive damage, property loss, or customer-side water waste. These leaks can automatically generate emails within seconds to the City or directly to customers by email and are easily viewable through the consumer portal using any web-enabled device or computer.

**Customer Pressure Monitoring** – The Aquaient product line monitors water pressure and temperature at every meter. This means no more low-pressure truck rolls to determine if a customer issue or utility problem is present and fewer boil water notices.

Tamper Alerts and Event Notifications – These configurable elements of Mi.Net® provide the capability of logging events and sending notifications to City personnel or consumers in the event of multiple leak levels allowing the ability to distinguish between normal household leaks and potential pipe bursts. The system continuously monitors for issues, such as meter removal, tampering, reverse flow, poor battery health and register malfunction. Alerts provide real-time notification to the City without compromising battery life.

Advanced Analytics and Reports – Graphical and summary reports include interval data analysis, peak usage information, event reporting, trend reports, usage, and variance analysis. The powerful Sentryx<sup>TM</sup> MDMS and AMI head-end system will allow the City to create custom views and reports, virtual meters, DMA analysis, or combine meter data with outside data sources for advanced modeling. Detailed usage information for all customers will help the City to respond quickly and resolve customer complaints with comprehensive customer usage information. It will also help the City of South Daytona immediately identify periods of abnormally high or low usage

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allowing automatic and immediate notification to consumers about potential issues. Rather than waiting for a high bill, account owners can react faster to correct any metering or potential water loss issues.

Robust and accurate meter hardware – It all starts with accurate meter reads reliably transmitted to the City's customer information system for accurate and on-time customer billing. Mueller manufactures industry-leading meter platforms built to exact specifications at our ISO-certified Cleveland, NC manufacturing facility.

Strategic Battery Use – Mi.Node™ endpoint batteries have a life expectancy of more than 20 years and are backed by a 20-year warranty regardless of the number of disconnects and reconnects or on-demand reads. Mi.Net® ensures smart battery management by confirming successful communication at each exchange via a digital handshake minimizing the number of transmissions required.

Integration – Securing a state-of-the art AMI system shouldn't risk the City's investment in existing software tools such as Utility Billing Software. Mueller will help the City leverage these platforms to provide the highest level of service through a well thought out system integration plan. Sentryx™ was built around APIs. Literally every function within Sentyx™ is accomplished using APIs which are made available through our developer dashboard for simple integration with other systems.

**Network Support** – Keeping your system operating at peak performance is of high importance. The Mueller Network Operations Center (NOC) is made up of a team of AMI systems experts, providing around-the-clock surveillance for all hosted Mi.Net® Systems. Mueller's NOC team will continually monitor the City of South Daytona's network and will proactively notify the City and Mueller of any issues during deployment and after.

Maintenance Free Network as a Service – Our NaaS proposal means that the City of Vidalia doesn't have to worry about the installation or maintenance of dozens of network collectors or repeaters. This coverage is provided by Mueller through our partnerships with NaaS Partners. Whether it's a recent storm or a simple component failure, the network will be up and running without any maintenance or headaches on the part of the City.





**Security** – Mueller is committed to providing next-level security at all levels of the network and as a part of process and product designs. Quarterly Internal Testing, Security, and Vulnerability Reviews keep the City informed of responses to changes in the security landscape within the water industry and beyond. Yearly, third-party penetration testing (software, hardware, devices, network, and infrastructure) ensures the system remains safe and strong. Mueller's Product Security Incident

Response Team (PSIRT) is always ready to help our customers respond to any threat or incident that does occur using encrypted communications for added security. Mueller leads the industry for network security and remote disconnect security including:

- Every endpoint has its own unique network security key that is programmed at the factory and never transmitted over the air.
- Remote disconnect commands are given a unique digital signature valid for a single point in time and cannot be duplicated or reused eliminating "copy-cat" commands.
- Remote disconnect commands require authentication and provide network throttling ability to avoid mass disconnects from a single user.

In summary, our proposal provides the City of South Daytona a field proven, low-risk AMI solution that will offer much more than just meter reading. As the utility's requirements grow, our partnership will allow the City to embrace smart city technologies at its own pace. Product longevity and system support is proven for long-term results. Mueller uniquely understands the evolving expectations for improved customer service to usher in a new

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standard while working toward a connected ecosystem. Our shared investment in the success of this project will further strengthen our ties to the community and to the City. Nobody expects more from us than we do, and our commitment remains unwavering to exceed the expectations of the City of South Daytona and deliver on every aspect covered in this proposal.

### 2 PROPOSER AND SUBCONTRACTORS

# Proposer Team and Company's Background

#### Water Works Inc.

The Kennedy Companies and. Water Works Inc. serve customers throughout the Mid Atlantic region. Our corporate headquarters is located in Mount Laurel New Jersey. The Kennedy Companies has a total of 12 stocking locations. In New Jersey, we have locations in Hillsborough, Clementon, and Totowa. In Eastern Pennsylvania, we have a location in Horsham. In Virginia, we have locations in Chantilly and Chesapeake. In North Carolina, We have two locations in Raleigh another in Fayetteville and Jacksonville. In South Carolina we have a location in Summerville. In Garden City, Georgia our location is under going a remodel before opening in December 2022 and finally we have acquired a location In Kissimmee Florida ready to open October 2022. Our Next location will be near Nashville Tennessee Our offices are open from 7am to 5pm weekdays, and we can be reached at anytime by E-mail.



The Kennedy Companies and Water Works Inc. are full line distributors of water, storm, sanitary sewer and erosion control products. We offer the most diverse product lines in the industry today.

We offer full service products and engineering support with an experienced and knowledgeable staff of inside and outside sales professionals. Please Contact Us for complete information on any of our quality products.

For nearly 50 years, The Kennedy Companies have been building relationships with our manufacturers and our customers. We specialize in providing excellent engineered products to the utility and construction industries at competitive prices. Please ask your Sales Representative for more information by contacting us.

Water utility products such as Pipe, Valves, Hydrants, and AMR/AMI Meter products are in stock at all of our stocking locations.

Storm water drainage systems are continually subjected to strict regulations. The industry is demanding lower-cost solutions with increased performance and reliability. We provide storm water drainage solutions to meet a wide variety of performance requirements. Please ask your Kennedy Companies representative. From Pipe, Chamber systems, Geocellular systems, to Water Quaility devices, we have the best systems for your application.

For all of your Woven and Non-Woven Geotextile needs, our company offers a wide range of products. We offers a complete line of woven and non-woven geotextiles to improve the performance of highways, unpaved roads, parking lots and storage areas. Your Sales Representative can assist you in selecting the Geotextile that is right for your job. We also has a broad spectrum of fabrics specifically designed for drainage applications including three pavement enhancement fabrics for paving and repairs.

We also offer Tensar triaxial structural geogrids for proven performance and cost-effectiveness in ground stabilization. They improve the effective bearing capacity of sub grade by distributing the load over a wider area. Remarkable results can be achieved by using geogrids over soft ground. Undercutting can often be eliminated, and site access is improved in most types of weather. Firm construction platforms can even be built over ground too soft to support a man's weight. Contact a Kennedy Rep for more information.

We support civil engineers and contractors with a complete line of reliable, cost effective erosion control products. We offer a variety of erosion control blankets for a wide range of applications. From moderate erosion situations to the most severe applications, we have products that are proven effective. From temporary and permanent erosion control blankets to design software, the range and quality of products are guaranteed to satisfy. Quality products supported by Kennedy reps make us a leader in erosion control technology.

### **Our Commitment**

In order to achieve our vision, The Kennedy Companies commit to the following:

The Kennedy Companies mission is to provide top-quality, innovative, engineered utility products that ultimately produce a better way of living for others. We believe our first

responsibility is to Kennedy customers (including but not limited to): utility, general, plumbing, and mechanical contractors, municipal utility authorities, private and public water companies, public works departments, landscape architects and contractors, and civil/consulting engineering firms who specify our products and services.

In carrying out our day-to-day business we strive to:

- Never lose focus that our customers are deserving of our best service and utmost respect. To this extent, our companies' commitment continues tobe the building of strong relationships.
- Compete within the Mid-Atlantic Region, focusing in our immediate home area.
- Always meet our annual economic objectives, including our companies' commitment toward solid growth and sustained, strong profitability.
- Preserve existing and increase market share through the Kennedy
  Companies unsurpassed ability to promote its engineered products within the
  engineering community, thereby providing potent sales opportunities once
  specified. This style of promotional leader, which is unique to our companies,
  is rarely practiced by our competitors, and assures the future success of the
  Kennedy Companies.
- Represent those products and services, which are deserving of our best quality, most technologically advanced, and most widely accepted in the marketplace –products and services that have a proven track record and work!
- Utilize the most recent business wholesale distribution software available to our industry that is in our companies' best interest.
- Offer a high-grade work and moral ethic for our employees to follow, and a
  productive working environment for those to flourish within. We intend to
  attract the highest quality personnel possible, delivering, not jobs, but
  careers.
- Through a long-term commitment to this mission, we will be the preferred source of supply for underground utility products. The Kennedy Companies will

# **Mission Statement**

For 50 years the Kennedy Companies have offered the widest range of quality products, delivered at competitive prices. It is our goal to maintain the highest service standard in our industry today.

Great service, great products & always in stock. Contact us today!

http://water-workssupply.com/

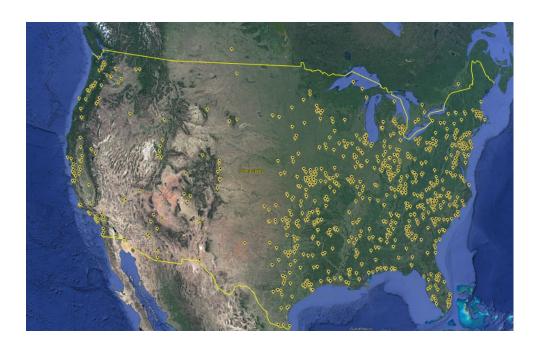
http://www.kennedy-companies.com/

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### Mueller

Throughout the waterworks industry, the Mueller name is associated with quality and value and is well known as a leading manufacturer of hydrants, valves, fittings, and meters. With a 150-year history, Mueller Water Products (NYSE: MWA) has proven stability and market strength. Our position within Mueller Water Products affords us the ability to offer the [UtilityAbbreviation] unparalleled resources and synergies that bring the best products and technologies to market within an efficient and integrated platform under one of the most respected names in water infrastructure.

Originally founded in 1859, we have been manufacturing water meters under our Hersey Meters brand name for over 150 years. Today, Mueller is a leading manufacturer of water meters, AMI and IoT radio units and infrastructure, software, and analytic tools to lead the industry. Mueller shipped our first AMR equipped meter in 1995 and has been actively engaged as a leader in the AMR and AMI industry. We began shipments of our own proprietary and Mueller-owned AMR system in 2005, and in 2010, we acquired and introduced our revolutionary Mi.Net AMI system to the water industry. Since that time, we have shipped over 2.5 million smart water endpoints to utilities across the United States. Mueller has extensive experience in deploying both AMR and AMI systems across the country at utilities ranging from only a few hundred endpoints to utilities with over 100,000 endpoints. Our AMR and AMI solutions have been proven for over 17 years at over 950 utilities across North America as indicated by the map below.



As a part of Mueller Water Products, we are a part of one of the largest and most respected water infrastructure companies in the U.S. and are committed to bringing intelligent water solutions to the US water market. Mueller's

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current roadmap and development strategy involves continued focus into smart water platforms, such as pressure and water quality management, hydraulic modeling, and other smart water applications, and providing these tools as part of our core product offerings, which include fire hydrants, gate valves, pressure regulating valves, remote actuation valves, smart flushing, and metering devices. We will continue to integrate these technologies across all our value streams so that they complement one another and allow utilities, like the City of South Daytona increased value by using ancillary Mueller Water Products. By building our AMI technology around an open-standard, non-proprietary platform known as LoRaWAN<sup>TM</sup>, it will allow 3rd party companies to develop solutions that build onto it and harness the combined research and development investments from hundreds of smart city companies that are forecasted to reach into the billions of dollars over the next 10 vears.

### 3 OVERALL SYSTEM CHARACTERISTICS

**System Overview**The Mi.Net system uses a robust, two-way communications network that uses an open-standards-based LoRaWAN protocol for passing both meter data and system management messages. A variety of hardware and software components make up the system and are organized into four functional operations: field monitoring and



recording, network communications, system management, and consumer engagement, each of which are outlined in more detail.

- Water meters Mueller manufactures our own line of both mechanical and solid-state meters. Our positive displacement meters are field proven, and our forthcoming Aquaient meter line provides the latest in ultrasonic measurement technology and advanced features. These features include pressure and temperature measurements in every single
- Remote disconnect meters Mueller offers our industry-leading remote disconnect in both our positive displacement and Aquaient meter lines. With more than 4.8 million valve cycles to date, we have more field-proven experience than all other manufacturers combined.
- LoRa Wide Area Network (WAN) Mueller is proposing a Network as a Service (NaaS) offering using a LoRaWAN provided by [NaaSPartners]. All network devices, services, and support are provided for an annual service fee with no ownership, maintenance, replacement, or other headaches needed on the part of the City.
- Sentryx<sup>™</sup> Mueller's industry-leading Sentryx<sup>™</sup> intelligent water platform provides advanced monitoring, management, analysis, reporting, and control for all of Mueller's smart water technologies, including metering, water quality, pressure management, and pressure control. All proposed software is provided in a SaaS environment hosted using Amazon Web Services (AWS).

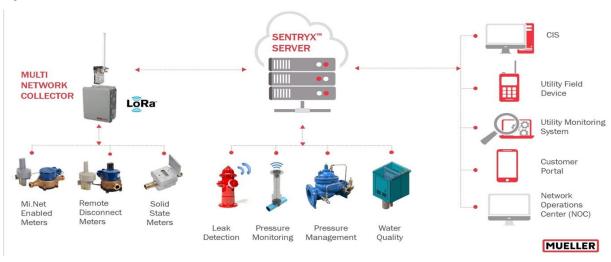


- WaterSmart Consumer Portal Mueller offers South Daytona residents the industry's leading consumer portal from WaterSmart.
- Deployment, Training, Project Management, and Support Our proposal covers all aspects of the deployment and ownership for the life of the system. This includes:
  - Onsite project management and quality installation throughout deployment.
  - Training for all City of South Daytona staff.
  - Advanced integration with existing systems.
  - NaaS means no network headaches for the life of the system.
  - Support from Mueller's Atlanta-based Network Operations Center.

### LoRa Wide Area Network

o Opportunities for additional smart water technologies.

#### **System Architecture**



Mueller Smart Water Infrastructure Network

#### FIELD MONITORING AND RECORDING

Each individual water meter is equipped with and read by a two-way radio module endpoint. These endpoints collect and store consumption data, and the data is transmitted on a schedule or through an immediate ondemand read. The endpoints communicate directly to one or more network collectors, using LoRaWAN protocol. Mueller's LoRaWAN endpoints typically read the meter on an hourly basis and report consumption data once per day. Mueller endpoints are LoRaWAN Class B devices, which means they synch with the network approximately every 2 minutes. This allows for fast response times for on-demand reads, remote disconnects, or near real-time alerting.



**Meters** - Mueller offers both Positive Displacement (PD) meters and the latest in ultrasonic technology in our Aquaient Solid State meters. All meters are available with high-resolution displays. Our PD meter line utilizes the ME-8, a high-resolution mechanical register. In addition to meter consumption data and alerts, Mueller's Aquaient meter provides customer water pressure and water temperature measurement in every single meter. All meters proposed include the use of a Nicor inline connector for

quick and easy connection to our Mi.Node radio endpoint.

Mi.Node Radio Endpoint – Each individual water meter is equipped with and read by a two-way radio endpoint known as a Mi.Node. The endpoint is attached to meters to make meter reading and data collection simple and automatic. In standard configuration, the endpoint reads and logs consumption data in 60-minute intervals. Each endpoint maintains meter data and messages in its non-volatile onboard memory for 511 days to protect the City of South Daytona against any single point of failure that would result in system-wide, cell-wide, or other catastrophic loss of data.

### LoRa Wide Area Network

In addition to basic consumption data, system alerts such as leak detection, no flow, back flow, register removal, low battery alarm, and more are constantly monitored. Priority alerts, such as a back flow or high leak, will cause the endpoint to immediately wake and send a message within seconds over the network. These alerts can generate notifications to the City personnel and individual water consumers. Interval data and non-priority alarms are transmitted back to the User Interface (UI) every 24 hours.

Due to the severe environment of meter pits, it is essential that any AMI device installed is engineered for the harshest of conditions. The endpoints are designed to survive life inside the meter pit and be subjected to the nastiest of temperature and moisture extremes. Each endpoint circuit board is potted to military and medical grade standards and then isolated within an engineered potting compound inside the enclosure. The endpoint is designed with no customer serviceable or replaceable parts, including batteries. This methodology eliminates any possible pathways for moisture intrusion and provides the City with the highest level of protection against environmental damage to the radio unit. This has been proven effective in similar locations across the country, including multiple installations in the Southeast U.S. The Mueller endpoints are designed and warranted for a 20-year life inside the meter pit.

The endpoint is available in multiple mounting configurations for pit installations including versions to mount through meter box lids. For the radio signal propagation to be most effective, the endpoint needs to be positioned properly in the pit and as high as possible if installed underneath a plastic pit lid or through the lid for maximum performance. Water Works in partnership with Mueller is proposing all radio endpoints be installed using one of our Through-The-Lid (TTL) solutions as shown below. For residential meters (2" and smaller) we are proposing the use of our TTL hanger with a replacement plastic lid and a recessed hole. For all commercial meters (3" and larger) and any residential meters where a plastic lid is not acceptable, Mueller is proposing the use of our TTL



antenna which is specially designed to aid in transmission through a metal lid. These are shown below.

### LoRa Wide Area Network

**Acoustic Leak Detection** – Mueller endpoints can also be configured to log data from acoustic leak detection sensors strategically placed on fire hydrants throughout the City service area. Specialized pumper nozzle caps are configured with integrated acoustic sensors, which listen for leaks in between several adjacent points and can identify distribution side leaks and then use this data to pinpoint a location. This leak detection data is passed through the network and analyzed to find distribution side leaks and to lower unbilled water loss. By monitoring for leaks over the network on a 24/7 basis, the City staff will be able to immediately address leaks as they arise. In addition, the City of South Daytona will benefit from the following capabilities:



- Ability to identify leaks early.
- Monitor leak progression.
- Prioritize field crew schedules.
- Significantly reduce pipe repair costs.
- Achieve non-revenue water loss targets.



**Pressure Management** – Pressure management in water distribution and transmission main networks is fundamental to providing safe drinking water. Mueller provides user-friendly and cost-effective technology to continuously monitor pressure in potable water distribution systems. The pressure monitoring system can be installed directly on a saddle or other appurtenances or as a part of Mueller's industry-first Smart Hydrant reports at user-defined intervals via cellular service. Data is logged and made available for periodic upload and stored for up to two years on a secure web server. When a pressure spike occurs, utility personnel can be notified within minutes by email and text messaging.

The Sentryx<sup>™</sup> software-enabled Super Centurion hydrant acts as a communications hub housing our state-of-the-art pressure monitoring system and leak monitoring system, which communicates data via a cellular signal to the Sentryx<sup>™</sup> Water Intelligence Platform to provide a total overview of the health of your water system.

Leveraging over 160 years of industry experience and state-of-the-art hydrants, sensors, analytics, and processing, your data will be securely transformed into insights that can be used to power critical decisions about your asset management, operations, and maintenance programs.

- Leak and pressure monitoring options are available on new fire hydrants or as a retrofit kit for America's most popular fire hydrant.
- Innovative wireless design and engineered components make hydrant installation, operation, repair, and maintenance easy.
- Provides pressure data while the main valve is closed without charging the hydrant; leak monitoring is irrespective of valve position.

Water Quality Management – In areas in the distribution system where it is difficult to maintain an acceptable level of disinfectant residual, or where taste, color, or odor issues are leading to customer complaints, Mueller provides automated flushing and water quality sampling solutions. The Hydro-Guard system can be programmed to flush a line and monitor water quality conditions in distribution piping. When conditions warrant, the device automatically initiates flushing and helps a utility to comply with USEPA Safe Drinking Water Standards. This system conserves water, reduces chlorine consumption, and improves customer satisfaction requiring minimal supervision by utility personnel.

### LoRa Wide Area Network

#### **Network Communications**



Incoming meter data is passed to **Everynet Collectors** using LoRaWAN communication protocols. Everynet's KONA Mega IoT Gateways are high capacity, high availability, carrier-grade, full duplex, 1 Watt transmit power LoRaWAN collectors. Featuring a hardened carrier-grade waterproof enclosure, they are typically installed on cell

towers and are ideal for massively scalable applications with public network operators. These gateways ensure that the network can provide the City with the highest level of service with support for the Mi. Node's Class B LoRaWAN operation for the fastest on-demand reads, off-schedule alarms, outgoing parameter changes, and firmware upgrades.



Mueller is proposing a 20-year NaaS solution with all network devices owned and operated by one of Mueller's partner network providers. This eliminates the traditional headaches associated with a private AMI network. With LoRaWAN Collectors located on cell towers and serviced by the LoRaWAN™ partner network provider, this ensures that the AMI network will be one of the first utilities to respond after a storm or other event. It also eliminates any maintenance requirements on the part of the City and eliminates any surprises to your O&M budget for unexpected repairs or services and replaces these with a low-cost and transparent NaaS fee. Mueller is proposing to partner with Everynet for the City of South Daytona's LoRaWAN network.

#### **System Management**

Sentryx<sup>TM</sup> Intelligent Water Platform – Mueller provides an intelligent water monitoring platform that combines data from across Mueller's portfolio as well as 3<sup>rd</sup> party devices. AMI data, alerts, and virtual meters can be combined with pressure readings, water quality information, and acoustic leak detection in a single platform. Machine learning and intelligence enable faster decisions and operational efficiencies across all departments for better use of the City's most precious resource. Real-time customer data is placed directly in the hands of the people who need it most providing improved customer service and the ability to provide real answers to some of the most challenging billing questions.

Remote Disconnect Meter (RDM) – The 420 RDM is the industry's premier residential meter with a built-in disconnect valve that fits into the AWWA standard 71/2-inch laying length for 5/8-inch meters. The City can access either a single RDM or a group of RDMs through the Sentryx™ UI and send either disconnect or reconnect

commands causing the internal solenoid-actuated valve to open or close usually within sixty seconds for a single meter. This is especially useful for high-turnover areas, for habitually late, or non-payment offenders. The City will realize immediate savings by eliminating two site visits per meter each month, which in most cases are disconnect and reconnect visits. Additionally, the City will be able to eliminate potentially hazardous conditions to employees resulting from confrontations in the field with customers on the turn-off list and increase customer satisfaction with the ability to immediately reconnect a meter once a payment has been posted. Furthermore, the RDM offers



### LoRa Wide Area Network



potential enhancements for pre-payment services and enforcement of conservation or water restriction programs.

**Aquaient Ultrasonic Meter** – The Aquaient solid state meter is the latest metrology offering in Mueller's stable of meter products. The Aquaient meter is currently available in 5/8" x  $\frac{1}{2}$ ",  $\frac{3}{4}$ " short and  $\frac{3}{4}$ " standard sizes. Soon to be released are sizes 1", 1-1/2", and 2". The Aquaient meter provides up to 10 digits of granular data for visual and encoded electronic format reads. The meter can be used in residential or

commercial applications where low flow rates, low pressure loss, and high accuracy across the flow range are desired.

In addition to measuring water consumption, the Aquaient meter provides water temperature and service line pressure data on every single meter. The Aquaient is also available with RDM capability using the same field-proven technology employed in the 420 RDM, which has successfully completed over 4.8 million valve actuations across the country to date.

The Aquaient meter utilizes ultrasonic measurement technology to provide accuracy across a broad range of flows with low-pressure loss. The solid-state meter design incorporates no moving mechanical parts inside the meter measuring tube to maintain a high degree of accuracy over the life of the meter. The low flow accuracy of the Aquaient meter has multiple applications ranging from standard residential to high volume commercial and industrial sites. Small leaks and backflow conditions and customers receive notification of potential issues through the Mueller Sentryx™ platform. The Aquaient meter design channels water over the reflectors to increase velocity and keep the reflectors free of debris during the Mueller operation which contributes to the high degree of meter accuracy.

The liquid crystal display provides large numerals and icons that permit easy visual verification of the meter registration, temperature status, pressure status, direction of flow, error, alarm status codes, air in the line, and a four-segment battery life to supplement the electronically transmitted system notifications available in the Sentryx™ platform. A unique 10-digit serial number on the Aquaient meter faceplate and lid identifies it as the basis for systems communication. The processor cover provides additional visual information specific to the model, size, and date of manufacture to provide verifiable and retrievable data in the event it is required.

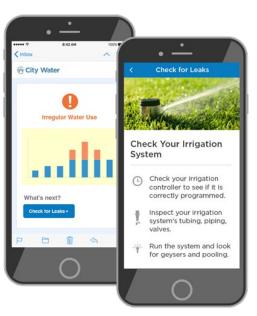
#### **Consumer Engagement**

For the City of South Daytona, an investment in AMI represents a dramatic change in the information available for both the City and its customers. By providing more tools to communicate usage and billing information to its customers, Mi.Net helps increase customer satisfaction and ensures a well-received change to existing metering processes.



### LoRa Wide Area Network

WaterSmart Consumer Portal - Mueller has partnered with WaterSmart, the water industry's leading consumer



portal provider. WaterSmart provides clear up-front communications to the City's customers. Having a transparent and easy-to-understand presentation of billing charges and reading methods is essential to the success of any AMI rollout. WaterSmart's consumer portal was designed to help educate consumers on their consumption habits, leading them to more efficient water usage, enhanced customer satisfaction, and fewer surprise bills. Through a highly interactive and easy-to-use website and mobile app, consumers can see their interval usage, compare current usage to previous periods, configure individual alerts, and set monthly and yearly budget goals. WaterSmart will provide a clear and easily identifiable tool the City can immediately deliver to the public and show a return on its investment in technology that benefits customers.

#### **Additional Features**

As the United States' largest manufacturer and marketer of infrastructure flow control products and services for over 150 years, Mueller will provide a proven platform cable of incorporating Smart Water technology from its other essential products such as hydrants, valves, and pipes, all utilizing the same HES to provide the City of South Daytona with advanced analytics and control of their entire water system. Mueller's Sentryx™ software platform would provide the

analytics designed by Mueller to support the needs of water utilities. Powerful analytics will enable the City's users to help customers faster by using interval data and driving new insights by combining meter data with other water sensors or data sources like pressure or leak detection sensors for efficient and effective operations.

Mueller will continue to develop new functionality for the Sentryx<sup>™</sup> platform based on feedback and insight from utility customers. Sentryx<sup>™</sup> is the future of intelligent water. It provides a single solution for end-to-end water management and data analytics. The platform measures, monitors, and empowers users to act on insights from across their water distribution systems. It ensures efficient, safe, secure, and reliable delivery of high-quality water to the City of South Daytona's customers. Sentryx<sup>™</sup> includes, but is not limited to:

- AMI command and control including remote disconnect meters (RDMs)
- Service line pressure and temperature including Aquaient
- Distribution pressure monitoring and management, including Smart Hydrant, Hydro-Guard, Singer Valve, and i20
- Water quality monitoring and management including Hydro-Guard
- Acoustic leak detection including Echologics

These sensors or controllers are manufactured by Mueller brands. The Sentryx<sup>™</sup> platform enables our customers to utilize the full Mueller suite of products under a single head-end software. Expanding the City's network capability is as simple as acquiring the relevant endpoints and enabling access within Sentryx<sup>™</sup> for the relevant tabs and functionality. Sentryx<sup>™</sup> is a full-scale water management platform that is provided to the City in a pay-for-what-you-need SaaS configuration. This means the City of South Daytona will only pay for the access and functionality that is relevant to the sensors deployed in its system.

### LoRa Wide Area Network



Remote Disconnect Meter: The Mueller 420RDM is the water industry's first residential meter with a built-in disconnect valve that fits into the AWWA standard 7-1/2-inch laying length for 5/8-inch meters. Mueller has built on the success of our mechanical RDM by releasing our Aquaient RDM using the same proven valve technology. The City of South Daytona can access either a single RDM or a group of RDMs through the Sentryx™ platform and send either disconnect or reconnect commands causing the internal solenoid-actuated valve to open or close usually within sixty seconds for a single

meter. This is especially useful for high-turnover areas or for habitual late or non-payment offenders. The City will realize immediate savings by eliminating two site visits per meter per month in most cases disconnects and reconnects. Additionally, the City will be able to eliminate potentially hazardous conditions to employees resulting from confrontations in the field with customers on



satisfaction with the turn-off list, as well as increase customer payment to an account has posted. Mueller's RDM also offers potential enhancements for pre-payment services and enforcement of conservation or water restriction programs.

By using water pressure to provide the power for valve actuation, the RDM is provided with a 20-year battery warranty based on a complete cycle turn-off and turn-on every month for the life of the meter. A disconnect or reconnect command can be initiated either through the Sentryx<sup>TM</sup> user interface for a single account or a small number of accounts, or it can be batch processed and automated through the CIS allowing an entire cut-off list to be processed at once. The potential savings associated with the automation of disconnects and reconnects can often justify the entire investment into AMI technology depending on the utility. Additionally, the avoidance of potentially life-threatening situations for City staff can further help to justify the technology.



Service Line Pressure and Temperature: The Aquaient solid-state meter is the latest metrology offering in Mueller's stable of meter products. In addition to the Remote Disconnect Meter mentioned above, the Aquaient meter is the first ultrasonic meter to offer service line pressure and temperature measurement in every meter. This data is reported to Sentryx™ for analysis, reporting, and alerting of issues such as low or high service line pressure. This could indicate dangerous situations, such as a cross-connection or required boil water notice. It can also save field visits by solving low-pressure complaints that are customer-side issues without having to roll a truck.

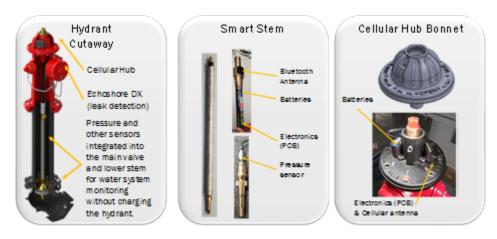
**Distribution Pressure Monitoring and Management:** Active pressure monitoring and management in the distribution system is fundamental to providing safe drinking water. The loss of pressure can allow groundwater to contaminate the distribution system. Fluctuations in pressure can affect the physical integrity of pipes. Surges in pressure have been known to create additional leaks, main breaks, or dramatically reduce infrastructure life. Active pressure monitoring and management can also dynamically improve the accuracy of hydraulic models.

Additionally, accurate pressure data allows system operators to reduce leakage volumes, energy costs, system maintenance costs, customer complaints, and water quality problems.

- Reduce unaccounted for or non-revenue water (NRW)
- Identify potential infrastructure failures related to pressure fluctuations that can lead to significant repair costs
- Improve pump management and reduce energy costs
- Improve public safety

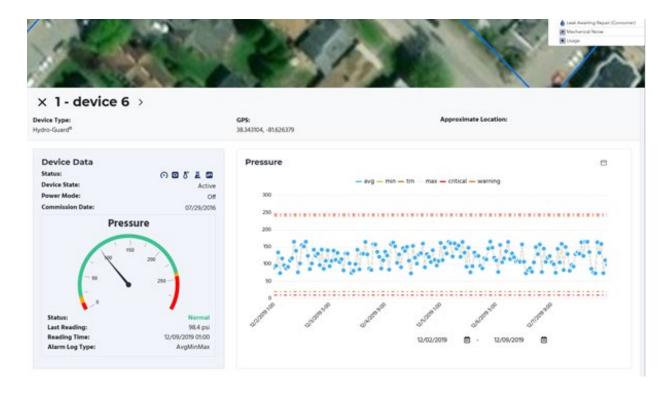
### LoRa Wide Area Network

Mueller has made the deployment of pressure monitoring simple and easy with multiple available options including connection to existing saddles, water sampling stations, air release valves, or other appurtenances. Recently, Mueller has further revolutionized the industry with the release of our smart hydrant, which incorporates pressure sensing technology into a standard hydrant with no wires or other messy components and without the need to open the hydrant.



All pressure data is returned to Sentryx<sup>TM</sup> for analysis and reporting. Parameters such as default measurement frequency and alert settings are remotely configurable. The bottom-line is the latest advancements in water distribution monitoring and event management are geared to give the utility management teams' the ability to reduce operational expenses, better utilize personnel, and enhance the overall management of the operation. These advanced management systems are capable of monitoring system pressure, including transient pressure at frequencies of 4, 32, or 256 readings per second. They are capable of alerting of pressure changes that exceed the owner's determined set-points, via SMS messaging or email, within minutes of the event occurrence. These devices can operate in a standard operational mode of one reading per 15 seconds and transition into a transient monitoring state when the owner-determined trigger set-point has been surpassed.

### LoRa Wide Area Network



In addition to remotely monitoring system pressures, Mueller's recent acquisition of i20 will also provide tools to allow the City of South Daytona to remotely control pressure using Sentryx<sup>™</sup> and Mueller's own line of Singer pressure regulating valves. Pressure set points are programmed within Sentryx<sup>™</sup> and remotely controlled Singer valves are automatically adjusted to maintain desired system pressures, avoiding unnecessary water hammers, reducing losses due to leaks, and avoiding boil water notices.

Water Quality Monitoring and Management: The Hydro-Guard Flushing System is the ultimate automated flush management system. S.M.A.R.T. enabled flushing can be set to occur either by scheduled flush times or in response to real-time analysis of water quality parameters. It also allows two-way communication and remote flush and water quality management through Sentryx™ or with the City's existing SCADA via MODBUS TCP protocol. Operators receive near-time updates from each Hydro-Guard Unit in the distribution system equipped with the S.M.A.R.T. controller. It can be integrated with a residual analyzer and a variety of other water quality management devices to flush only when the disinfectant residual drops below the parameters established by the end-user.

*Echologics Leak Detection:* As a division of Mueller Water Products, Mueller has integrated the industry-leading acoustic leak detection technology from Echologics® into the Mi.Net® system. Echologics® has developed leading-edge technology that is integrated into our unique EchoShore®-DX logger supported by the Mi.Net® network. This allows the City to utilize existing fire hydrants to identify leaks and monitor hydrants for unauthorized access.

Specialized pumper nozzle caps are configured with integrated acoustic sensors which listen for leaks between two points and identify distribution main leaks and then correlate this data to a specific location on the main. By monitoring for leaks over the network on a 24-hour basis, the City will be able to immediately address leaks as

# **LoRa Wide Area Network**

they arise as well as monitor for pipe bursts and unauthorized access to fire hydrants. This leak detection data is passed through the network and analyzed to find distribution side leaks and to lower unbilled water loss.

Sentryx<sup>™</sup> is built to be the single data repository and analytics tool for all of Mueller's intelligent water products. By using a true data lake, Mueller is now able to not only provide information on meter data, pressure, water quality, and acoustic leak detection and allow users to view, report, and analyze data from separate data sources such as leak detection and pressure management. Sentryx<sup>™</sup> also provides remote command and control for these distribution automation devices as well.



**Fixed Network** 

### CITY OF SOUTH DAYTONA

Mueller, LLC 1200 Abernathy Road NE, Suite 1200 Atlanta, GA 30328

For more information about us or to view our full line of water products, please visit www.muellersystems.com or call Mueller customer service at 1.800.423.1323.

Mueller refers to one or more of Mueller Water Products, Inc., a Delaware corporation ("MWP"), and its subsidiaries. MWP and each of subsidiaries are legally separate and independent entities when providing products and services. MWP does not provide products or services to third parties. MWP and each of its subsidiaries are liable only for their own acts and omissions and not those of each other. MWP brands include Mueller®, Echologics®, Hydro Gate®, Hydro-Guard®, HYMAX®, Jones®, Krausz®, Mi.Net®, Milliken®, Pratt®, Pratt Industrial®, Singer®, and U.S. Pipe Valve & Hydrant. Please see muellerwp.com/brands and krauszusa.com to learn more.

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### **Fixed Network**

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<b>APPENDIXA</b>	

#### A.1.1. Minimum Requirements for Bidders

The City of South Daytona places substantial weight in this bid on the ability of the successful respondent to perform at the highest level and to provide an optimum quality product and service before, during and after the completion of the Project. Accordingly, at a minimum, each Respondent shall meet the minimum requirements as follows: Respondents must be factory authorized distributors for the AMI system proposed and be capable of processing the warranty claims for South Daytona as part of ongoing service requirements. Comply.

Post project completion, respondents must have a facility with personnel assigned to its location within 200 miles of City of South Daytona's City limits and capable of stocking future equipment needs of South Daytona within 24 hours. Such facility must be staffed and in operation at the time of respondent's submission in response to this RFP. Information in this respect should be included in respondent's submission to the RFP.

\*Water Works Inc has two Metrology specialists that live and work in Florida. We also have an AMI Specialist that can have boots on the ground in Florida within 24 hours should that need ever arise. Water Works is a stocking distributor of AMI Meters, Nodes and allI needed equipment.

Post project completion, respondents must have at least one (1) on-staff, factory trained, AMI support specialist with the primary responsibility of providing AMI system support, sales, and service to its customers including South Daytona and having AMI system support and service available 24/7 with the capability of providing emergency on-sight support and service within 4 hours of a request by South Daytona and to include related billing charges as a project item added under the Contingency Item Section of the RFP Pricing Schedule. Information in this respect should be included in respondent's submission to the RFP. (Respondents shall provide a biography or resume of all key support personnel as part of their response.) Proposer must submit evidence of their compliance with this section in their response.

\*Water Works Inc. has an AMI specialist and he can be on the ground in less than 12 hours. Mueller Systems' Network Operations Center (NOC) is a round-the-clock sentry, providing real-time surveillance of its North American customers' water infrastructure. This service is included in the first year of purchase and is highly recommended that the City of South Daytona continue to purchase the annual technical support service fees after the first year has concluded. Incident and per hour fees are applicable if the City chooses to not purchase.

Insurance Requirements: The approved contractor shall purchase, at their own expense and maintain throughout the duration of this continuing contract, types and amounts of insurance in form and companies satisfactory to the City and shall furnish proof of insurance prior to commencing work. GENERAL LIABILITY\* Bodily Injury: \$300,000.00, each occurrence 600,000.00, aggregate Property: 300,000.00, each occurrence 300,000.00, aggregate Or 300,000.00, bodily injury 600,000.00, and property damage combined each occurrence RFP 2022-001, Water Meter Replacement Program Page 80 of 88 \*Including: Premises-Operations; Independent Contractors; Products/Completed Operations, Personal Injury Liability; Fire Legal Liability. If the exposure exists, the following are required: Explosion & Collapse Hazard; Underground Hazard; Contractual &Broad from Property Damage. AUTOMOBILE LIABILITY\*\* Bodily Injury: \$300,000.00, each person 300,000.00, each accident Property Damage:

**Fixed Network** 

Statutory: as required by the State of Florida Employer's Liability: \$300,000.00 each accident Waiver of Subrogation will apply in favor of the City of South Daytona INSURANCE COMPANIES MUST BE LICENSED TO CONDUCT INSURANCE BUSINESS IN THE STATE OF FLORIDA WITH A BEST RATING GUIDE RATING OF A. THE CITY OF SOUTH DAYTONA, FLORIDA, IS TO BE NAMED AS AN ADDITIONAL NAMED INSURED ON THE CERTIFICATE SUBMITTED TO THE CITY. INSURANCE CERTIFICATES WILL BE REVIEWED. It is requested that the city be named as Additional Named Insured on Worker's Compensation and any Professional Liability coverage. Professional Liability Insurance is to be in the amount of \$300,000. All insurances are to be project specific to this contract, not general umbrella insurance.

\*Water Works and Aqua Meter have general liability in the amount of \$1,000,000.00 We have Worker's Comp in the amount of \$500,000.00. We do not have Professional Liability Coverage

#### A.2.1. Bonding Requirements

The selected respondent shall furnish South Daytona a payment and performance bond in a form approved by South Daytona and in the amount of the contract awarded. The performance bond shall remain in effect until the project has achieved substantial completion as determined by the City's Engineer and Public Works Director.

Comply.

#### A.3.1. Proven System

All proposed meter and transmitter model(s) shall have been commercially sold in the United States for a minimum of 3 years. Respondents shall provide a reference list of at least 3 customers using the brand and model of meter and transmitter quoted in its submission to the RFP. South Daytona acknowledges that remote disconnect meters constitute new technology which may not have been commercially sold in the United States for 3 years prior to the submission deadline; however, South Daytona will consider a submission which includes this meter and transmitter technology, with the provision that the respondent submit with particularity the relative merits and benefits of using remote disconnect meters and provide a reference list of at least 3 customers utilizing remote disconnect meters and having characteristics similar to South Daytona is customer count and mix, area of service, terrain, and weather conditions. RFP 2022-001, Water Meter Replacement Program Page 81 of 88 All references must be from customers of a similar or greater customer count and mix, area of service, terrain, and weather conditions as South Daytona. South Daytona intends to purchase only an AMI system which is proven by prior experience to meet all of the requirements identified herein.

#### A.4.1. Migration Ability Requirements

The transmitter proposed must be capable of being read via a drive-by collector or with a fixed base collector with only the addition of a small number of collectors and headend software/server being required. No additional hardware shall be required at the meter box location for a migration path from Automated Meter Reading (AMR) to AMI. In Fixed Base Mode the transmitter shall be fully two-way and able to provide a demand read to the meter transmitter (Two-way to the collector shall not be considered fully two-way.)

In the event network collectors are disabled, our Network Management Tool (NMT) can be loaded on a City laptop connected to our Maintenance Radio to be a drive-by (disaster recovery) reading system. The NMT software communicates directly with the Sentryx server through the laptop's internet connection. In normal operation, the Maintenance Radio receives signals from the MIU in the form of the current singular read.

### **Fixed Network**

Through the NMT's "Forced Upload" feature, the MIUs stored interval data can be accessed, downloaded, and then communicated directly to the Sentryx server via the laptop's internet connection.

For walk-by reading, the hardware components are the same described in Section 11 "Portable Installation, Field Programming, and Testing; Devices" an Install Radio and a City iOS or Android smartphone or tablet utilizing the Sentryx Mobile App.

Both systems support manual read entry. The Sentryx workflow for creating manual read or drive-by read cells is highlighted below.

Using the Sentryx UI, a City user can use these cells to load Mi.Tech handheld(s) with routes of missed reads for either manual or walk-by radio reads or to load a laptop utilizing the NMT with a route for use as a drive-by (disaster recovery) method in the event the network collectors are disabled.

The user can load meters to be read to either a Mi.Tech handheld or the NMT for collection in walk-by or drive-by AMR fashion. The process for accomplishing this is described below:

- The manual read cell is created when the billing function "Process for Missing Reads" is performed or manual read cells can be manually created from Tools, Reporting, and Manual Readings in Sentryx.
- The cell can be split as it is downloaded and loaded onto multiple smartphone apps or multiple NMTs laptops.
- When reading using the smartphone app, the screen shows the distance from the meter to read in feet, while the NMT offers a map-based view.
- The handhelds can read the non-reporting meters in close proximity to the install radio. The NMT can read them with the maintenance radio. The NMT can be set to automatically retrieve the read if within so many feet, making the read collection work in drive-by fashion.
- If the meter does not read with the radio, the reading can be entered manually into the handheld or NMT.
- Once all handhelds and NMT's are complete and the cells are uploaded, the billing process "Process for finalization" can be run, pulling the obtained reads into billing.

When using the NMT laptop in connect to a maintenance radio and GPS locator, the process for collecting reads in a drive-by fashion is as follows:

- From the NMT, open the edit task dialog box and hit the download manual reading worksheet.
- Open the task view window and show only the locations that are on the list.
- Uncheck the show complete tasks, so only the locations you still need to visit are shown on the map.
- Check the auto-send if within 300 feet. This number is configurable by the user. This automatically sends a read meter over the RF and will get the reading if the node can communicate and has a readable register.
- If not, a box pops up asking the user to type in the reading.
- Once the task list is empty, return to edit tasks and upload the readings to the server.

#### A.5.1. Installation Aspects

Each respondent shall provide with their submission to the RFP: Meter installation guidelines.

Please see attached

Each respondent shall provide with their submission to the RFP: A comprehensive project management and installation plan .

Please see attached

**Fixed Network** 

Comply. It is attached.

Each respondent shall provide with their submission to the RFP: - A minimum of three (3) utility systems references where respondent has provided installation and project management services and post completion service, support and maintenance for systems having a similar size, customer count and mix, service area, terrain, and weather conditions as South Daytona.

Comply.

#### A.5.2 Installation Guidelines

As part of this RFP, each respondent shall submit pricing for the installation of the system, water meters, meter boxes, curb stops and endpoints. Thereafter, if South Daytona determines to proceed with the RFP process and select a respondent, South Daytona and the selected respondent shall enter into negotiations for a final contract the terms of which shall be generally consistent with this RFP. In conjunction with any contract which may be awarded in this process, the following provisions will be utilized to establish the basic requirements of the endpoint and meter installation provision. South Daytona is requesting the transition of the following in include RMA transmission of all meters: Comply.

#### A.5.3 Installation Responsibilities of the Proposer

No additional compensation will be provided for difficult conditions. The respondent must understand that digging and unfavorable conditions (ie: roots, rocks, insects, debris) may exist throughout the project. Respondent will be responsible for removing debris and the like from the meter box during installation. Comply

#### A.5.3.1. Water Shutoffs

The respondent shall be responsible for shutting off the water to each meter service as well as notifying each customer of the water shutoff. Some assistance may be required with the City South Daytona with the notification of its customers. Respondent shall knock on the doors of residential customers as well as leave notifications on their doors advising of the meter changeout(s). South Daytona is home to a few large commercial RFP 2022-001, Water Meter Replacement Program Page 82 of 88 customers such as schools, apartment complexes, nursing homes, etc. Special efforts will be made to ensure minimum disruption of service to these and other commercial customers. To prevent any damage from running flush valves or any other plumbing fixtures sensitive to water shutoffs, the respondent shall schedule replacements with these customers at times convenient to them and shall notify these customers when turning the water back on at these facilities.

Water Works and Installer Comply

#### A..5.3.2. Meter Boxes, Vaults, and Roadways

The respondent is responsible for repairing any damage it causes to meter boxes and vaults that result from its work on the Project; however, the respondent will not be liable for pre-existing conditions or leaks. The respondent is responsible for informing the city if they see a meter box which may need replacing. The respondent will install new meter boxes when authorized by the Project Manager for South Daytona. Installation shall be billed per item at a rate established under the Contingency Item Section of the RFP Pricing Schedule. Meter Boxes shall be plastic boxes with lids unless a traffic rated box is required. With prior approval of South Daytona, the respondent may use salvageable meter box parts to repair existing meter boxes. Some areas of concrete and other hard surfaces may need to be broken-up to gain access to meters. If this is the case, the affected area will be restored to a condition as close as

### **Fixed Network**

possible to the condition as it existed prior to installation, and this repair work shall be billed as a project item added under the Contingency Item Section of the RFP Pricing Schedule.

Installer Comply

#### A.5.3.3. Disposal

South Daytona will provide a disposal site for the respondent to dispose of all replaced water meters, meter boxes and related equipment, waste, debris, and materials arising or occurring from the installation of components associated with the Project. The respondent shall collect all such equipment, material and debris from the work area and deliver such to the collection/disposal site designated by South Daytona. South Daytona will establish a storage location for any salvage material which shall be segregated for future use by South Daytona. It is intended that all replaced meters, meter boxes and related equipment, material and debris shall be and remain the property of South Daytona; however, South Daytona may consider a salvage credit or offset proposed by respondent in its proposal. Any such salvage credit or off-set shall be separately indicated in the proposal submitted as an option for South Daytona to consider at a rate established under the Salvage Item Section of the RFP Pricing Schedule; however, respondents should be cognizant that South Daytona may not determine to include a salvage off-set in awarding the contract and may determine to retain all such equipment to salvage and/or dispose of as it deems appropriate.

Installer will give a \$2.00 salvage credit for all brass meters

#### A.5.3.4. Programming and Other Required Work

The respondent shall be responsible for proper programming of the transmission mode for each AMI Endpoint, and mount each transmitter through the pit lid. Each AMI Endpoint shall be mounted through the meter box lid to optimize the performance of the system. The respondent is responsible for drilling or cutting holes in all metal and plastic lids. In RFP 2022-001, Water Meter Replacement Program Page 83 of 88 the event concrete or other lids are not drillable, lid replacement may be required and negotiated between South Daytona and the respondent.

Water Works and Installer Comply.

The endpoint is available in multiple mounting configurations for pit installations including versions to mount through meter box lids. For the radio signal propagation to be most effective, the endpoint needs to be positioned properly in the pit, as high as possible if installed underneath a plastic pit lid or through the lid for maximum performance. Water Works is proposing all radio endpoints be installed using one of our Through-The-Lid (TTL) solutions as shown below. For residential meters (2" and smaller) we are proposing the use of our TTL hanger with a replacement plastic lid and a recessed hole. For all commercial meters (3" and larger) and any residential meters where a plastic lid is not acceptable, we are proposing the use of the TTL antenna which is specially designed to aid in transmission through a metal lid.

#### A.5.3.5. Data Integration

As part of the scope of work, the respondent shall be responsible for the integration of all data collected and shall configure its software to interface with South Daytona's Import/Export file. Comply.

Mueller recognized the need for a single, integrated, smart water platform that could serve as the central data repository for its intelligent water technologies and began building one from the ground up. This platform would need to provide lightning-fast analytics and reporting tools across various technologies, including traditional meter AMI data, pressure data, water quality data, acoustic leak detection data, and more.

Sentryx<sup>™</sup> is the future of intelligent water management. It is a single solution for end-to- end water management. Sentryx<sup>™</sup> measures, monitors, and will empower City staff to act on insights from across your

### **Fixed Network**

water distribution system. It ensures efficient, safe, and reliable delivery of high-quality water to the City's customers.

Utilities today tell Mueller that it is no longer enough to focus only on water consumption. Today's water distribution challenges require a deep understanding of data from across the distribution system to make informed decisions. By aligning previously separate tools and data sources, the Sentryx™ Intelligent Water Platform lets utilities take a holistic approach to today's challenges, including increasing distribution operations efficiency, actively managing aging water infrastructure, and building the utility workforce of tomorrow. Sentryx™ was designed to power smart decisions on water loss analysis, distribution leak monitoring, understanding and reducing non-revenue water (NRW), pressure and transient pressure management, water quality analysis, remote control and disconnect, and hydraulic model support.

With the Sentryx<sup>™</sup> Water Intelligence Platform, the City will no longer need a separate Meter Data Management (MDMS) and AMI Head End system. Both are merged into a single powerful platform bringing the City the robust features it expects from standalone systems, unified into a single, easy-to-use, high-performance, and secure single solution. More than that, Sentryx<sup>™</sup> also unifies other sensors and controls from across your distribution system, enabling the City to manage Echologics fixed acoustic leak detection, pressure monitoring, flushing, and water quality analysis from Hydro-Guard, and Singer control valves, all from the same shared user interface.

The Sentryx™ software will interface to the City's CIS (Tyler Technologies, MUNIS) to provide monthly and on demand meter readings both individually and in batch upon request by the system. It will synchronize data related to meters, service locations and customers between the two platforms. And it will provide status reports of alerts for accounts.

See below a list of fields with customer information available to be shared and synchronized with the CIS.

- PRODUCT TYPE
- SOCKET ID
- ACCOUNT ID
- METER SERIAL NUMBER
- METER SERVICE ADDRESS STREET 1
- METER SERVICE ADDRESS STREET 2
- METER SERVICE CITY
- METER SERVICE STATE/PROVINCE
- METER SERVICE ZIP
- SEQUENCE NUMBER/ROUTE NUMBER
- CUSTOMER FIRST NAME
- CUSTOMER LAST NAME
- BILLING STREET 1
- BILLING STREET 2
- BILLING CITY
- BILLING STATE/PROVINCE
- BILLING ZIP
- RATE STRUCTURE
- BILLING CYCLE
- PHONE

### **Fixed Network**

- FAX
- EMAIL
- METER BASE SERIAL NUMBER
- USER DEFINED FIELD (UDF) 1
- USER DEFINED FIELD (UDF) 2
- LATITUDE
- LONGITUDE
- MANUFACTURER
- LAST BILLED READ5z
- READING UNITS
- LAST BILLED READ DATE

Mueller has integrated with various version of the Tyler Munis software on previous AMR and AMI system projects. We have a working relationship with the City's CIS provider and will be able to integrate the Sentry™ software utilizing our standard integration plan and procedures. We encourage the City to discuss the upcoming project with the CIS provider to ensure its version of the software is AMI ready and will not require any configuration work on the part of the CIS provider prior to the start of the project. The City provides a file and layout for the CIS that matches the above fields. Once that layout is agreed upon and set, Mueller maps the UI to look for that specific layout. The City can then use Mueller's UI to upload the CIS file any time they wish to add or update customer data. This service can also be automated for an additional fee. Once decided, the layout must remain the same otherwise the integration will break.

Mueller understands the City prefers that meter readings for billing are provided automatically in response to an automated request from the CIS following the billing cycle and that the database synchronization be automated as well. Mueller has provided this functionality in the past for other customers and can provide it to the City as well. Once Mueller and the City agree on which fields will be present in the request and response, Mueller can configure the process to be automated utilizing an FTP.

By nature of the AMI system, hourly readings should be present through an automatic transmission to our collector. If that fails, the UI has a way of sending out a message to the nodes/radios to obtain a reading. If that too fails, then the billing request can create a missing reads "cell" that can be downloaded into the Trimble handheld, and allow for a field service representative to go to each location and obtain a reading. Once the readings are obtained and the cells uploaded back to the database, then the reads will be available on the Sentryx<sup>TM</sup> platform.

After the initial upload, Mueller can set the frequency of CIS uploads to whatever works best for the City. Typically, this is done nightly.

#### A.5.3.6. Data Management

The respondent shall be required to acquire certain data as it completes the aforementioned installation work. This information will be acquired and delivered to South Daytona in an electronic form compatible with South Daytona's GIS system. During the installation, the respondent must provide digital data management. Information gathered in the field shall be provided to South Daytona in an electronic format. At least once a week, the respondent shall be required to provide as to each meter replaced during the period since the last report, the following: > Old meter reading > Old meter serial number > Photo of uninstalled meter for billing verification as needed > New meter serial number > New register serial number > New transmitter serial number > Photo of installed meter, transmitter, and box > Installation date > Name of installer > Meter size > Meter GPS coordinates 2-5 mm accuracy \*\*\*Each

**Fixed Network** 

replaced meter must be physically labeled with the address\*\*\* Data must be delivered to South Daytona in an electronic/digital format that is compatible with South Daytona's GIS system or the Billing Software. Installer Comply

#### A.5.4 Responsibilities of South Daytona during Installation

#### A.5.4.1. Owner-Furnished Data

South Daytona will provide the selected respondent all reasonably available technical data in its possession, including previous reports, maps, surveys, and such other information for respondent to perform the work. South Daytona will identify the location of meters and will endeavor to locate the meter location in a timely manner.

Comply.

#### A.5.4.2. Access to Facilities and Property

South Daytona shall make its system facilities and properties available and accessible for inspection by the selected respondent.

Comply.

#### A.5.4.3. South Daytona Cooperation

South Daytona acknowledges that its support is critical to the timely and effective implementation of the work and will provide such assistance as and when necessary, in a timely manner.

Comply.

#### A.5.4.4. Utility Data Integration

South Daytona shall provide the selected respondent with an Import/Export file format for its billing software for respondent to make necessary upgrades to its billing system and to enable the billing system to accept data from and push necessary data to the AMI system. South Daytona shall ensure that its billing system has the necessary file Import/Export capability so that data collected in the field can be accepted by the billing software.

Comply.

#### A.5.4.5. Timely Review

South Daytona shall examine all invoices and inspect all completed work by respondent in a timely manner and such invoices will be submitted to the City for payment within 30 days of the approval of the same by the City's Engineer and Public Works Director. Regardless of any delay by South Daytona in this respect, the respondent shall not delay work on the Project.

Comply.

#### A.6.1. Non-Covered Work

The scope of this Project contemplates a standard meter change out. In the event that conditions at a location require nonstandard work i.e. move a service location etc., resize or re-plumb services, etc., the respondent and South Daytona will resolve such issues before the respondent proceeds with work at such non-standard location. The respondent should include labor pricing for nonstandard meter installation as a project item added under the Contingency Item Section of the RFP Pricing Schedule. In the event the conditions are unable to be reasonably anticipated to include on the pricing schedule, the respondent and South Daytona shall negotiate the cost for the same before the respondent performs any such work in this respect.

Water Works and Installer Comply

# Fixed Network

#### A.7.1. Liability

The respondent shall be responsible for any damages associated with its work on the Project and shall indemnify, defend, and hold harmless South Daytona, its officers, officials, agents, and employees from any claims arising from respondent's acts or omissions related to its work on the Project. Any damages incurred will be promptly repaired at the expense of the respondent. The respondent shall not be responsible for pre-existing damage except as to any additional damage caused by respondent's work under the Project Proposer should document pre-existing damages prior to beginning work at that location and notify South Daytona accordingly. Any request for repairs of such pre-existing damage by South Daytona to the respondent shall be billed as a project item added under the Contingency Item Section of the RFP Pricing Schedule. In the event the conditions are unable to be reasonably anticipated to include on the pricing schedule, the respondent and South Daytona shall negotiate the cost for the same before the respondent performs any such work in this respect.

Water Works and Installer Comply

#### A.8.1 Service

#### A.8.1.1. Service Manuals

The successful Proposer shall supply City of South Daytona with two hard copies and one electronic copy of the operation and service manual.

Comply.

#### A.8.1.2. Service after the Sale

Respondent shall list the name and address of the nearest authorized service location. Proposers must provide service phone number and describe the hours of operation. City of South Daytona requests that respondent include their best offer for after sale service and component pricing.

\*Water Works is opening a location in October on 2754 Michigan Ave Kissimmee FI 34744 to be our next stocking location. The hours of operation will be 8-5pm, until said time you may reach us a 901-301-8466

The Network Operations Center (NOC) is located at Mueller Systems in Atlanta, GA and provides data monitoring and reporting provided at pre-determined levels, based on customer needs. Mueller customers value the expertise, timeliness and precision of NOC service—and the peace of mind that comes from continuous, real-time surveillance.

The full business address for Mueller Systems is 1200 Abernathy Road NE, Suite 1200 Atlanta, GA 28031. The NOC hours of operation are 8:00 AM to7:00PM EST. The phone number for support is 877.886.5945 and the web address is www.muellersystems.com.

In addition, Mueller's Customer Care Support can be reached at (800) 323-8584 or support@muellersystems.com.

A.8.1.3. Ongoing Service Requirements

Proposer must provide a detailed Service Agreement for post-completion. Each proposed Service Agreement should include detailed costs and options for service, technical support, meter inventory and such other matters related to the effective operation, maintenance, and upgrade of the AMI system. Comply.

## Meter Installation Guidelines and Plan

Any contracts are overseen by Aqua Meter's President, Charles Bowden. Charles has extensive experience in the water meter industry--over 30 years. He has overseen over 3 million meter installs and has ran well over 100-meter projects during his time in the water meter industry. Charles believes in a "hands-on" approach. He will be seen at the job site with the meter installers ensuring that the work performed is consistent with our company's standard and all deadlines are being met. Charles will have direct contact with the utility and ensure that the job is running smoothly. Further, with Charles' extensive experience, he will be able to evaluate the project and suggest any improvements that may need to be made before, during, and after the project.

AMC also employs an Installation Manager, Jeff Burgess. Jeff has overseen between 500,000-600,000 meter installs on multiple jobsites. Jeff also is responsible for training new meter installers. He is detail oriented, conscientious, and hard working. Jeff will be responsible for overseeing the day to day installs occurring in the field and ensuring that the project goals are met, and the quality of work is consistent with our company's standards. He will also have direct contact with the utility.

The Installers will also play a key role in ensuring that the project is successful. Our meter installers are the heart and soul of Aqua Meter. Each one receives one on one training with our Installation Manager, Jeff Burgess. Our meter installers understand the importance of correctly and accurately changing out meters. They also understand the importance of notifying each customer of the changeout, ensuring that water is left off if it is off when they arrive, ensure that the meter is properly changed out, and the area is cleaned up. Our installers confirm that the customer is back in service once they complete the meter changeout and before moving on to the next customer. They also understand the importance of logging each meter and taking meticulous notes if something additional is needed. Our installers strive on meeting project goals and providing unparalleled meter changeout services consistent with our company standards

## Appendix B: Proposal Price Sheet

Date:	9/8/2022	

Proposing Firm Water Works Inc

The goal of this Project is to provide equipment, installation for a fixed base meter reading for South Daytona that fully meet the requirements contained within this document. Responding firms who meet all criteria outlined herein are invited to present a proposal addressing the following scope of work:

Item Number	Description*	Quantity**	Unit Price	Amount
WM-1	5/8 x <sup>3</sup> / <sub>4</sub> " Water Meter with encoded register (cost of full operational installation)	5320	225.13	1,197,691.60
WM-2	1" Water Meter with encoded register (cost of full operational installation)	112	361.37	40,473.44
WM-3	$1^{1}/2$ " Water Meter with encoded register (cost of full operational installation)	43	831.57	35,757.51
WM-4	2" Water Meter with encoded register (cost of full operational installation)	78	882.71	68,851.38
WM-5	3" Water Meter with encoded register(cost of full operational installation)	5	3614.44	18,072.20
WM-6	4" Water Meter with encoded register(cost of full operational installation)	5	4214.40	21,072.00
WM-7	6" Compound Water Meter with encoded register (cost of full operational installation)	2	6386.62	12,773.24
	Water Meter Subtotal	5565		1,394,691.37

Item Number	Description*	Quantity**	Unit Price	Amount
A-1	Vehicle Mobile Meter reading device to include software, Hardware, and setup	1		7144.64
A-2	Handheld Programing device	2	2678.41	5356.82
A-3	AMI Data Collector and Necessary Accessories			N/A
A-4	Additional Software/Hardware required to make a functional Fixed Base Meter Reading system	8		24,622.51
A-5	Any Item(s) not outlined in this RFP Project Management			64,547.52
	Hardware and Miscellaneous Subtotal			101,671.49
D-1	Annual Data Hosting YEAR 1	1		44,520.00
	Data Hosting Subtotal			44,520.00
	ngency Items*** Only as authori	zed by Sout	h Daytona	priced
C-1	Concrete/Asphalt repair per sq. yard		1333.33	
C-4	Replace 5/8 x <sup>3</sup> / <sub>4</sub> " Curb Stop		83.33	
C-5	Replace/Install 5/8 x <sup>3</sup> / <sub>4</sub> " Dual Check		83.33	
C-6	Replace 1" Curb Stop		83.33	
C-7	Replace/Install 1" Dual Check		83.33	
C-8	Replace damaged meter(s)		44.44	
C-9	Replace damaged transmitter(s)		44.44	
C-10	Per foot cost to relocate water line and box.		16.67	
C-11	Replace Meter Box and Lid		38.89	
C-12	Mueller 5/8x3/4 Other:		55.41	

C-13	Other: Mueller 1" Dual Check	115.13	
C-14	Other: <u>5/8x3/4 RDM</u>	284.09	
C-14	Other: <u>5/8x3/4 RDM</u>	204.03	

<sup>\*</sup>All equipment contained herein must meet the specification outlined herein.

Signature of respondent. By signing below respondent acknowledges that they have the authority to sign on behalf of the responding company:

Water Works Inc	
(Name of Bidding Firm)	
Brow July	(William) Brett Dickerson Vice President of Metrology
(Signature of person signing form)	(Printed name and Title of person signing form)
STATE OF North Carolina	
COUNTY OF Harnett	
notarization, this 2 day of Sptender, 20 as identification.	Add before me by means of physical presence or online of he/she is personally known to me or has presented Notary Public My Commission Expires: Place / 2025
End of Solicit	tation Documents
COUNTY	

<sup>\*\*</sup>Quantity is an estimation provided by South Daytona final project pricing shall be determined by actual meter numbers at the price per item as listed.

<sup>\*\*\*</sup> Contingency items include installation of Utility provided materials.

## **Section 4: Respondent Information**

## How long has Respondent been an AWMR provider?

"Mueller has offered the Mi.Net AMI solution since 2009 when Mueller Water Products acquired the AMI company Arkion Systems and combined them with its Hersey Meters, LLC division. The new division was renamed Mueller Systems, LLC to reflect the diversity of product offerings which includes data acquisition, acoustic leak detection, systems integration, software, and Smart Water applications for water utilities as well as embracing capabilities that support the Internet of Things (IoT). Through its Hersey Meters, LLC division, Mueller has offered water metering products for over 150 years and sold their one millionth water meter in 1924."

How long has Respondent's proposed solution been commercially available?

LoRaWAN has been commercially available for four years.

Provide reference and contact information for at least three utilities that have deployed Respondent's proposed AWMR solution. Consider utilities in the vicinity of South Daytona, those with similar-sized systems and those with similar solution offerings.

Please see 8G

Davie, Florida began deployment in February of 2019. There are currently 9,968 meters in their system. Deployment finished in June of 2020 and is now an ongoing project. The point of contact for Davie Florida is Robert Walker 954-327-3769 rwalker@davie-fl.gov

Satilla Regional Water & Sewer Authority located in Waycross GA began deployment in February 2018. There are currently 6,404 meters in their system. Deployment finished in January 2019 and is now an ongoing project. Contact for Satilla is Henry McLaughlin 912-287-4366 <a href="mailto:henry@srwsa.com">henry@srwsa.com</a>

Pace, Florida began deployment in February 2016 there are currently 19,276 meters in their system. Deployment finished in December 2016 and now is an ongoing project. The point of contact is Bridget Conner 850-393-4790 bconner@pacewater.org

Belmont, North Carolina began deployment in October 2016 There are currently 7,835 meters in their system deployment finished in November 2017 and is now an ongoing project. Contact for Belmont is Danny Whisnant 704-901-2073 <a href="mailto:dwhisnant@cityofbelmont.org">dwhisnant@cityofbelmont.org</a>

Cooper City, FI began it's deployment in 2017. There are currently 6,000 meters in their system deployment finished and is now an ongoing project The contact for Cooper City is Chad Bergeron 954-591-2399 cbergeron@coopercityfl.org

### Respondents ability to connect with Tyler Technologies (MUNIS) software.

#### **Current customers**

Customer	Mueller System Type	Billing Software	Software House	Year	Electric
			Tyler		
Weston MA	Mi.Net	MUNIS	Technologies	2021	
			Tyler		
Wellesley MA	Mi.Net	MUNIS	Technologies	2015	
Sterling Electric			Tyler		
MA	Mi.Net	MUNIS	Technologies	2014	Yes
			Tyler		
Rome GA Pilot	Mi.Net	MUNIS	Technologies	2020	
			Tyler		
Riviera Beach, FL	Mi.Net	MUNIS	Technologies	2020	
Newport Beach			Tyler		
CA	Mi.Net	MUNIS	Technologies	2019	
			Tyler		
Kennebunk ME	Mi.Net	MUNIS	Technologies		
			Tyler		
Ipswich	Mi.Net	MUNIS	Technologies	2014	Yes
			Tyler		
El Centro, CA	Mi.Net	MUNIS	Technologies	2017	
			Tyler		
Chaska MN	Mi.Net	MUNIS	Technologies	2014	Yes
			Tyler		
Brunswick ME	Mi.Net	MUNIS	Technologies		

## **Everynet in South Daytona**

**Everynet BV** 

Everynet already has 100% of the meters covered today in South Daytona. With the deployment of a second tower if awarded, not only would mean that South Daytona would have 100% redundancy but it means that we could **immediately** start putting meters in the ground on **day 1** and already have coverage.

Everynet is the largest, neutral-host public network operator in the world. They build and maintain carrier-grade networks and offer fully managed, ultra-low-cost connectivity as a service to enterprise users across all verticals and play an active role in enabling the global creation of Smart Infrastructure.

#### Global Reach

They currently operate LoRaWAN networks in 13 countries, offering connectivity as a service to 45% of the world (excluding China and India). They have a curated ecosystem of partners within the infrastructure and telecommunications sectors, including partnerships with American Tower Corporation, Crown Castle, Telkom Indonesia, Lyria and Cellnex. Through these partnerships, they provide access to 100,000 towers worldwide and continue to grow.

Leveraging these partnerships they have established theirselves as the LoRaWAN public network operator in Brazil, Indonesia, Ireland, Italy, Mexico, Spain, the United Kingdom and the United States/Puerto Rico; as well as Andorra, Bulgaria and Iceland.

In [Date], they launched their network in [Location] and currently offer coverage to [Percentage]% of the population and [percentage]% of the [Area]. With an already operational system, we can rapidly expand coverage where needed without the delays of deploying a new network.

## Support and Resiliency

Everynet has a research and development team that deals with the entire LoRaWAN connectivity stack, including gateway design (HW and FW; see Everynet V2 and Everynet Cloudcell models), the gateway management tool installed on towers and roofs (Radio Access Network), and the Network Server. Since their inception, they have developed a comprehensive ecosystem of device manufacturers and application providers. All of whom have been certified to meet

their operational standards and with whom they collaborate both locally and globally to deliver end-user solutions.

They manage all the issues of network installation, including educating the local teams in charge. Because of their experience deploying and maintainining networks around the world, they have refined their capabilities to mitigate network outages or data loss due to temperature, humidity, torrential rains, hurricanes, tsunamis, and other environmental extremes. The gateways have back up batteries and optional solar powered gateways where applicable.

With their Network as a Service (NaaS), there is no maintenance required on the part of [Client]. Under their service level agreement all maintenance, coverage, and other "ownership headaches" are covered. [Client] can be confident that all network devices are reporting and have the highest read rate available. In the event of [Location Specific Extreme] or other natural disaster, their teams will respond in near real time, ensuring the network is back up and available as soon as possible. They have already addressed staffing and other response challenges in their deployed network in [Location], and in the event of network problems or other unforeseen issues, their already in place team can apply their previous learnings to deliver the most rapid responses and resolution possible.

Thanks to large projects, including Comgas and Sabesp in Brazil and PLN in Indonesia, in the field of gas, water and energy utilities, they have developed a network design expertise capable of overcoming the inherent challenges within the utility sector.

## **Everynet History**

Founded in 2014, Everynet is headquartered in the Netherlands and maintain offices across Europe, North and South America, and Indonesia. They are a contributing member and active presence in the LoRa Alliance, and they have collaborated in drafting its technical specifications. They introduced LoRaWAN technology in Brazil and Indonesia, ratifying network standards in collaboration with the local government and other regulatory bodies with the support of both Semtech and the LoRa Alliance. They have played a similiar pioneering role in other countries, including Italy, Spain, the United States and Puerto Rico. They have one of the most successful business models on the market, which has allowed us to realize rapid territorial expansion and fast scalability.

#### **SECTION 8: BID FORMS**

#### **BID FORM 8A: BID SUBMITTAL CHECKLIST**

- Form 8B: Acknowledgement and Pricing Proposal
- Form 8C: Drug Free/Tie Preference Statement
- Form 8D: Public Entity Crimes Statement
- Form 8E: Anti-Collusion Statement
- Form 8F: Statement of Vendor Qualifications
- Form 8G: Professional References for Previous Experience
- ☑ Form 8H: Listing of Subcontractors
- Form 8I: Required Project Milestones
- Form 8J: Independent Contractors Agreement
- ☑ Attachment: Bid Proposal
- Copy of License(s)
- Submission of one (1) original marked "ORIGINAL" and one (1) digital (flash drive) copy.

BY:	Brett Dickerson	
	_Water Works Inc	Brett Dickerson Vp of Metrology Printed Name and Title
	Brow Derker	

## BID FORM 8B: Bid Form Acknowledgement and Pricing Proposal

PROJECT IDENTIFICATION: Water Meter Replacement Program

BID IDENTIFICATION AND NUMBER: RFP NO. 2022-001

THIS BID IS SUBMITTED TO:

CITY OF SOUTH DAYTONA OFFICE OF THE CITY MANAGER 1672 S. RIDGEWOOD AVENUE SOUTH DAYTONA, FLORIDA 32119

Name of Bidder: _	Water Works Inc		
:	Brett Dickerson		
Mailing Address:	1425 Rock Quarry Rd Suite 106 Raleigh NC 27610		
Street Address:	1425 Rock Quarry Rd Suite 106		
:	Raleigh, North Carolina 27610		
Phone Number: (_	919 <u>301-8466</u> FAX Number: ()		

I have carefully examined the Invitation to Bid (ITB), Instructions to Vendors, General and/or Special Conditions, Specifications, and any other documents accompanying or made a part of this invitation.

I hereby propose to furnish the goods or services specified in the Invitation to Bid at the prices or rates as finally negotiated. I agree that my bid will remain firm for a period of up to ninety (90) days in order to allow the City of South Daytona adequate time to evaluate the proposed bid. Furthermore, I agree to abide by all conditions of the Invitation to Bid.

I certify that all information contained in this Bid is truthful to the best of my knowledge and belief. I further certify that I am a duly authorized to submit this Bid on behalf of the Vendor / Contractor as its act and deed and that the Vendor / Contractor is ready, willing and able to perform if awarded the contract.

I propose and agree, if this Bid is accepted, to enter into an Agreement with the City in the form included in the Contract Documents to furnish all necessary materials, equipment, machinery, tools, apparatus, transportation and labor and to complete all Work as specified or indicated in the Contract Documents for the Contract Price and within the Contract Time indicated in this Bid and in accordance with the Contract Documents.

I will accept as full compensation for completion of the project in full compliance with the Contract Documents, the lump sum price for the work items submitted herein with this Bid.

I further certify that this Bid is made without prior understanding, Contract, connection, discussion, or collusion with any person, firm or corporation submitting a Bid for the same product or service; no officer, employee or agent of the City of South Daytona City Council or of any other Vendor interested in said ITB; and that the undersigned executed this Vendor's Acknowledgement with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

I further certify that having read and examined the specifications and documents for the designated services and understanding the general conditions for contract under which services will be performed, does hereby propose to furnish all labor, equipment, and material to provide the services set forth in the ITB.

I hereby declare that the following listing states any clarifications, any and all variations from and exceptions to the requirements of the specifications and documents. The undersigned further declares that the "work" will be performed in strict accordance with such requirements and understands that any exceptions to the requirements of the specifications and documents may render the Bid non-responsive.

#### ADDENDUM ACKNOWLEDGEMENT

I have carefully examined the Invitation to Bid (ITB), Instructions to Vendors, General and/or Special Conditions, Specifications, and any other documents accompanying or made a part of this Invitation to Bid.

I acknowledge receipt and incorporation of the following addenda, and the cost, if any, of such revisions has been included in the price of the bid proposal.

Addendum Number: 1	Date: 7/19/22	Addendum Number: 3	Date: 7/26/22
Addendum Number: 2		Addendum Number: 4	
		Addendum Number: 5	Date: 8/15/22
Please note that the City may awar	rd contracts to multipl		
BID BOND (10%) Attached hereto is a cashier's checon Bid Bond for the sum of the bud made payable to The of the bud to the bud the bud to the bud the	unded fifty		ollars (\$ <u> 154, 302.)</u> 30
	BID		
The undersigned offers to furnish 2022-001, Water Meter Replacem respect in strict accordance with therein.	ent Program," for the	City of South Daytona, Flo ications, exhibits, figures a	rida, complete in every and any future changes
therein. The LUMP SUM bid total is: 023. 6	uillion Fire hund	red forty Three House	ad fwarty- Dollars
9 <b>6</b> 0			91
IN WITNESS WHEREOF, Bidder 20_22.	has hereunto execut	ed this form this Zhare	lay of September,
Water Works Inc.			
(Name of Bidding Firm)  (Signature of person signing form)		(William) Brett Dickerso	on Vice President of Metrology of person signing form)
STATE OF North Carolina COUNTY OF Harnett			
This document was sworn to (or a or online notarization, this			f physical presence
he/she is personally known to	o me or has prese	ented NCDL	as
SOE SUBLIC	William)	Notary Public My Commission Exp	M ires: 8/26/2025
THIS FORM MUSTER	E COMPLETED A	ND RETURNED WITH	

### **BID FORM 8C:**

## **Drug-Free Preference Statement**

<u>IDENTICAL TIE BIDS</u> - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids, proposals, statements, or replies that are equal with respect to price, quality, and service are received by the city for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program.

In order to have a drug-free workplace program, a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- (5) Impose a sanction on or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of Section 287.087, Florida Statutes.

As an authorized representative of the firm, I certify that this firm complies fully with the above requirements.

Water Works Inc.	
(Name of Bidding Firm)  (Signature of person signing form)	(William) Brett Dickerson Vice President of Metrology (Printed name and Title of person signing form)
STATE OF North Carolina COUNTY OF Harnett	
notarization, this 2s day of splane, 2027 h	ed before me by means of physical presence or online e/she is personally known to me or has presented i.
PUSTO	Notary Public My Commission Expires: 8/24/2025
THIS FORM MUST BE COMPLETE	ED AND RETURNED WITH YOUR BID.

#### **BID FORM 8D:**

#### **Public Entity Crimes Statement**

(To be signed in the presence of notary public or other officer authorized to administer oaths.)

Before me, the undersigned Authority, persona the following statement:	lly appeared affiant who, being by me first	duly sworn, made
This sworn statement is submitted with Bid,	Proposal or Contract No 2022-001	fo
The City of South Daytona Water Meter Re	eplacement Program This sworn staten	nent is submitted by
WATER WORKS INC.	whos	e business address
is 1425 Rock Quarry Rd Suite 106	Raleigh, North Carolina 27610	_and (if applicable)
its Federal Employer Identification Number	(FEIN) is 54-1780608	.(If the
entity has no FEIN, include the Social Securit	y Number of the individual signing this s	worn statement:
)		
My name is (William) Brett Dickerson	and my relationship to the entit	y named above is
Vice President of Metrology		
(relationship such as sole proprietor, partner, president, vice pr	resident)	

- (1) I understand that a public entity crime as defined in Section 287.133 of the Florida Statutes includes a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity in Florida or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any proposal or contract for goods or services to be provided to any public entity or such an agency or political subdivision and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy or material misrepresentation.
- (2) I understand that "convicted" or "conviction" is defined by the Florida Statutes to mean a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilt or nolo contendere.
- (3) I understand that "affiliate" is defined by the Florida Statutes to mean (1) a predecessor or successor of a person or a corporation convicted of a public entity crime, or (2) an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime, or (3) those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate, or (4) a person or corporation who knowingly entered into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months.
- (4) I understand that a "person" as defined in Paragraph 287.133(i)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
- (5) Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

<u>N/A</u>	Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.
N/A	The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)
N/A	There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)
N/A	The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order).
As an authorized requirements.	d representative of the firm, I certify that this firm complies fully with the above
Water Works Inc.	
(Name of Bidding	Firm)
These O	(William) Brett Dickerson Vice President of Metrology
(Signature of pers	on signing form) (Printed name and Title of person signing form)
STATE OF North	
	was sworn to (or affirmed) and subscribed before me by means ofphysical presence
or online no has presented _	tarization, this 2 day of as identification.
	July Sent Man
7111	NOTAR Notary Public My Commission Expires: 8/26/2025
1101	NOTAR My Commission Expires: 8/24/2025
THIS	FORM MUST BE COMPLETED AND RETURNED WITH YOUR BID.

# BID FORM 8E: Anti-Collusion Statement

By signing this form, the Proposer agrees that this Bid is made without any other understanding, agreement, or connection with any person, corporation, or firm submitting a bid for the same purpose and that the bid is in all respects fair and without collusion or fraud.

**SIGN** in ink in the space provided below. Unsigned Bids will be considered incomplete, and will be disqualified, and rejected.

IT IS AGREED BY THE UNDERSIGNED VENDOR THAT THE SIGNING AND DELIVERY OF THE BID REPRESENTS THE VENDORS ACCEPTANCE OF THE TERMS AND CONDITIONS OF THE FOREGOING SPECIFICATIONS, CONTRACT AND PROVISIONS, AND IF AWARDED, THIS CONTRACT WILL REPRESENT THE AGREEMENT BETWEEN THE VENDORS AND THE CITY OF SOUTH DAYTONA.

But Dic	(William) Brett Dickerson Vice President of Metrology
(Signature of person signing form)	(Printed name and Title of person signing form)
Name of Bidder: Water Works	Inc
Address: 1425 Rock Q	uarry Rd
Suite 106	
City/State/Zip: Raleigh, No	rth Carolina 27610
Phone Number: ( <u>919</u> ) <u>301-8</u>	466 FAX Number: ()
FEIN Number: <u>54-1780608</u>	
<b>NO</b> Bid may be withdrawn for a without the consent of the City of	period of ninety (90) days subsequent to the submittal of the Bids, f South Daytona.
NO BID (REASON):	
, , , , , , , , , , , , , , , , , , , ,	

## **BID FORM 8F: Statement of Vendor Qualifications**

The undersigned warrants that he or she is duly authorized to complete this document, and hereby affirms that the information contained in this Form is complete, true, and correct to the best of their knowledge and belief. If necessary, questions may be answered on separate paper and attached, with any additional information that may be pertinent.

- Name of Vendor. Water Works Inc. (1)
- (2) Permanent main office address. 1425 Rock Quarry Rd Suite 106, Raleigh, NC 27610
- Date organized. April 10th, 1973 (3)
- If a corporation, where incorporated. New Jersey (4)
- How many years have you been engaged in the contracting business under your present firm or (5)trade name? 49 years
- Contracts on hand: (Schedule these, showing amount of each contract and the appropriate (6) anticipated dates of completion.) Ranlo NC \$1.2 million est completion 10/31

  Beaulaville, NC \$350,000.00 Est completion 10/31/22

  General character of work performed by your company. Sale and distribution of Mueller Systems
- (7)**Water Meters and Water Meter Parts**
- (8) Have you ever failed to complete any work awarded to you? If so, where and why? **No**
- Have you ever defaulted on a contract? If so, where and why? No (9)
- List the more important projects recently completed by your company, stating the approximate cost for each and the month and year completed. Pace FI 4.7million on going, Town of Davie FL 3 million ongoing, Cooper City FI 2million on going
  List your major equipment currently owned or leased. Flatbed trucks and tractor trailers for deliveries
- (12) Experience in work similar to this type of project.

Our experience is head and shoulders above anyone for starters, the reason being is that we are a company that specializes in Meters and Meter Reading Systems. We are designed to achieve maximum satifaction from our customer base due to our knowledge and experience. We are Mueller's distributor from New Jersey to Florida. We work soley with Meters including their systems for AMI/ AMR.

- Background and experience of the principal members of your organization, including the officers. please see attached resumes

  The undersigned hereby authorizes and requests any person, firm, or corporation to furnish any
- information requested by the City in verification of the recitals comprising this Statement of Vendor Qualifications.

(Name of Bidding Firm)	
Brow Dule	BREET DICKENSON, UP OF METROLOG
(Signature of person signing form)	(Printed name and Title of person signing form)
STATE OF NC COUNTY OF Hornett	
This document was sworn to (or affirmed) and subscribed notarization, this	pefore me by means ofphysical presence or online he/she is personally known to me or has presented
NO NO PARTIE	Notary Public My Commission Expires: $9/26/2025$
THIS FORM MUSIC BE COMPLETED	AND RETURNED WITH YOUR BID.

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## BID FORM 8G: Professional References for Previous Experience

The Vendor proposes that he/she is qualified to perform the referenced work and has successfully done so on recent projects similar in nature and size. The City reserves the right to check references and confirm information provided herein.

Please provide three (3) current and correct references from clients for similar services. (Do not include the City of South Daytona)

#### Reference 1:

Company Name:	Pace Water System, Inc.
City, State:	Pace, FL
Contact Person:	Damon Boutwell
Telephone Number:	850-232-7376
Email Address:	dboutwell@pacewater.org
Description of Goods or Services provided:	19,000 endpoint on AMI Network and 10% RDM (remote disconnect meter)
Contract Amount:	\$4.7M
Start/End Date of Contract:	2016-ongoing

## Reference 2:

Company Name:	Cooper City
City, State:	Cooper City, FL
Contact Person:	Chad Bergeron
Telephone Number:	954-591-2399
Email Address:	cbergeron@coopercityfl.org
Description of Goods or Services provided:	6,000 endpoints on AMI network, 400 RDM
Contract Amount:	\$2M
Start/End Date of Contract:	2017-ongoing

## Reference 3:

Company Name:	Town of Davie
City, State:	Davie, FL
Contact Person:	Renuka Mohammed
Telephone Number:	954-327-3743
Email Address:	renuka_mohammed@davie-fl.gov
Description of Goods or Services provided:	10,000 endpoints on AMI network, 7,000 RDM
Contract Amount:	\$3M
Start/End Date of Contract:	2018-ongoing

# **BID FORM 8H:** Listing of Subcontractors

The Vendor proposes that the following subcontractors are qualified to perform the referenced work and have successfully done so on recent projects similar in nature and size. All subcontractors whose work product accounts for 5% or more of the total contract value shall be listed. Upon approval of subcontractors listed, the successful Vendor shall not substitute subcontractors without approval from the City. Vendor shall attach additional sheets as necessary.

## **Subcontractor 1:**

Name:	Aqua Meter							
City, State:	Midway Georgia							
Description of Work:	Installation and rer	noval of water meters	and	l parts				
Percent of Contract	19.38%	Previous Experience	Ø	Yes				
Price:	10.0070	Together:		No				
Subcontractor 2:								
Name:								
City, State:								
Description of Work:								
Percent of Contract		Previous Experience		Yes				
Price:		Together:		No				
Subcontractor 3:								
Name:								
City, State:								
Description of Work:								
Percent of Contract		Previous Experience		Yes				
Price:		Together:		No				

## BID FORM 8I: Required Project Milestones

The Vendor agrees to complete the required project milestones listed below within the time frame specified. Expected inventory fulfillment date: 528 ATTACHED (Please list the date that meters will be available to start the project) Milestone #1: Software implementation, training, and testing Required Milestone #1 Completion Time\*: Day 90 Milestone #2: Cycle 1 full installation and operational Required Milestone #2 Completion Time\*: Dav 180 Aqua Meter Milestone #3: Cycle 2 full installation and operational Required Milestone #3 Completion Time\*: Day 270 ere Milestone #4: Cycle 3 full installation and operational Required Milestone #4 Completion Time\*: <u>Day 360</u> Milestone #5: All Cycles fully installed and operational Required Milestone #5 Completion Time\*: Day 365 \*\*\*\*Add additional milestones if needed\*\*\*\* Required Substantial Completion Time\*: 365 Days Required Final Completion Time\*: 405 Days The Vendor agrees to accept liquidated damages and pay the City Five Hundred Dollars (\$500) for each consecutive calendar day, including rain days and holidays, that expires after each of the required project milestone completion times listed above until each are completed. All milestone completion dates, including substantial and final completion, will be determined solely by the City. The City has the option to retain this amount from the compensation otherwise paid to the Vendor. Should the total amount chargeable as liquidated damages exceed the amount due or payable to the Vendor or his/her Surety, then such excess shall be paid to the City by the Vendor or his/her Surety. (William) Brett Dickerson Vice President of Metrology (Printed name and Title of person signing form) (Signature of person signing form) Name of Bidder: Water Works Inc. 1425 Rock Quarry Rd Suite 106 Address: City/State/Zip: Raleigh, North Carolina 27610 Phone Number: (919) 301-8466 FAX Number: ( \_\_\_)

<sup>\*</sup> All completion times listed are consecutive calendar days, including rain days and holidays, that expire from (and including) the date when the Contract Time commences to run as written in the Notice to Proceed.

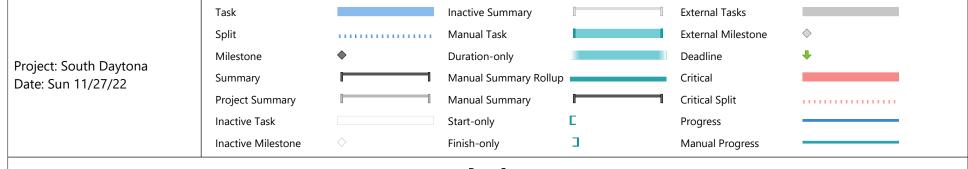
D	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predec	Resource Names
1	Mode	Notice to Proceed	No	1 day	Mon 1/16/23	Mon 1/16/23		
2		Work Start	No	1 day	Tue 1/31/23	Tue 1/31/23	1FS+1	C
3		Define	No	36 days	Wed 2/1/23	Wed 3/22/23		
4		Kickoff Meeting (Pilot Phase)	No	36 days	Wed 2/1/23	Wed 3/22/23	2	
5		Prep	No	1 day	Wed 2/1/23	Wed 2/1/23	2	MS Project Manager
6	-	MS Internal Meeting	No	5 days	Wed 2/1/23	Tue 2/7/23		
7	-	Resource Planning	No	5 days	Wed 2/1/23	Tue 2/7/23	2	MS Project Manager
8	-	Contract Reviews	No	5 days	Wed 2/1/23	Tue 2/7/23	7SS	MS Project Manager
9	-	Insurance Review	No	5 days	Wed 2/1/23	Tue 2/7/23	8SS	MS Project Manager
10	-	Risk Review	No	5 days	Wed 2/1/23	Tue 2/7/23	9SS	MS Project Manager
11	-	Roles and Responsibilities	No	5 days	Wed 2/1/23	Tue 2/7/23	10SS	MS Project Manager
12	-	Cust Internal Meeting	No	35 days	Thu 2/2/23	Wed 3/22/23	5	South Daytona CS Mgr
13	-	Kickoff	Yes	1 day	Wed 2/8/23	Wed 2/8/23		
14	-	Stakeholders introduction	No	1 day	Wed 2/8/23	Wed 2/8/23	11	MS Project Manager
15	-	Overview training of product	No	1 day	Wed 2/8/23	Wed 2/8/23	<b>14SS</b>	MS Project Manager
16	-	Project Scope	No	1 day	Wed 2/8/23	Wed 2/8/23	<b>14SS</b>	MS Project Manager
17	-	Contract Review	No	1 day	Wed 2/8/23	Wed 2/8/23	<b>16SS</b>	MS Project Manager
18	-	Roles and Responsibilities	No	1 day	Wed 2/8/23	Wed 2/8/23	<b>17SS</b>	MS Project Manager
19	-	Schedule Review	No	1 day	Wed 2/8/23	Wed 2/8/23	<b>18SS</b>	MS Project Manager
20	4	Workshops	No	8 days	Thu 2/2/23	Mon 2/13/23		
21	-	Workshop Planning	No	2 days	Thu 2/2/23	Fri 2/3/23	5	MS Project Manager
22	-	Network	No	0.5 days	Thu 2/9/23	Thu 2/9/23	19	
23	-	Meter / Node Installation	No	1 day	Thu 2/9/23	Fri 2/10/23	22	MS Project Manager

Task Inactive Summary External Tasks Split Manual Task External Milestone ..... Milestone Duration-only Deadline Project: South Daytona Manual Summary Rollup Critical Summary Date: Sun 11/27/22 Project Summary Manual Summary Critical Split ...... Inactive Task Start-only Progress Finish-only  $\Box$ Manual Progress Inactive Milestone

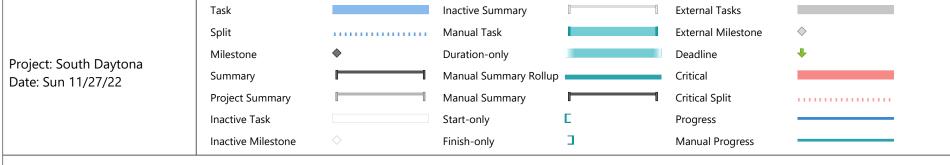
ID	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predec	Resource Names
24	Wiode	Integrations Plan	No	1 day	Fri 2/10/23	Mon 2/13/23	23	MS Integrations
25	-5	Communications	No	0.5 days	Mon 2/13/23	Mon 2/13/23	24	MS Project Manager
26	-5	Design	No	27 days	Tue 2/14/23	Wed 3/22/23	25	
27	-5	<b>Project Control Documents</b>	No	27 days	Tue 2/14/23	Wed 3/22/23		
28	-	Integration Design Requirements (Full Deployment	No	5 days	Tue 2/14/23	Mon 2/20/23	24	MS Integrations
29	-5	Inventory Management	No	10 days	Tue 2/14/23	Mon 2/27/23	23	Water Works
30	-5	Invoicing	No	10 days	Tue 2/14/23	Mon 2/27/23	20	MS Project Manager
31	-3	Network Design (Full Deployment)	No	10 days	Tue 2/14/23	Mon 2/27/23	22	
32	-5	Meter / Node Installation	No	10 days	Tue 2/14/23	Mon 2/27/23	23	Water Works Install Manage
33	-5	Quality Management	No	10 days	Tue 2/14/23	Mon 2/27/23	23	Water Works Install Manage
34	-5	Project Schedule (Work plan)	No	10 days	Tue 2/14/23	Mon 2/27/23	20	MS Project Manager, Water \
35	-5	Systems Acceptance Test	No	20 days	Tue 2/14/23	Mon 3/13/23	20	MS Project Manager
36	-5	Endpoint Acceptance Test	No	20 days	Tue 2/14/23	Mon 3/13/23	20	Water Works Install Manage
37	-5	Communications Plan (Customer Outreach)	No	5 days	Tue 2/14/23	Mon 2/20/23	25	MS Project Manager, Water Works
38	-5	Test Plan	No	10 days	Tue 2/14/23	Mon 2/27/23	24	MS Integrations
39	-5	Training Plan	No	10 days	Tue 2/14/23	Mon 2/27/23	20	MS Training
40	-5	Submit PCD	No	1 day	Tue 2/28/23	Tue 2/28/23	28,29,	:MS Project Manager
41	-5	Review PCD with Feedback	No	10 days	Wed 3/1/23	Tue 3/14/23	40	South Daytona Project Mana
42	-5	PCD Acceptance	No	6 days	Wed 3/15/23	Wed 3/22/23	41	South Daytona Project Mana
43	-5	Develop	No	57 days	Tue 2/7/23	Wed 4/26/23		

Task Inactive Summary External Tasks Split Manual Task External Milestone Milestone Duration-only Deadline Project: South Daytona Manual Summary Rollup Critical Summary Date: Sun 11/27/22 Project Summary Manual Summary Critical Split ...... Inactive Task Start-only Progress Finish-only  $\Box$ Manual Progress Inactive Milestone

ID	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predece	Resource Names
44	-5	Interface Programming	No	57 days	Tue 2/7/23	Wed 4/26/23		
45	-59	Server and Database Provisioning & SW Install	No	2.5 days	Tue 2/14/23	Thu 2/16/23	28SS	MS Integrations ,Water Works
46	-59	Work Order Management System	No	20 days	Fri 2/10/23	Fri 3/10/23	22	
47	-3	Review Work Order Management System	No	10 days	Fri 2/10/23	Fri 2/24/23	23	Water Works Install Manager
48		Set up WOM system	No	3 days	Fri 2/24/23	Wed 3/1/23	47	Water Works Install Manage
49	-5	Develop Interfaces (WOM)	No	5 days	Fri 2/24/23	Fri 3/3/23	47	Water Works Install Manage
50		Unit Test System (WOM)	No	5 days	Fri 3/3/23	Fri 3/10/23	48,49	Water Works Install Manage
51	-	Sentryx	No	57 days	Tue 2/7/23	Wed 4/26/23		
52	-5	Review Documentation	No	1 day	Tue 2/21/23	Tue 2/21/23	28	MS Integrations
53		<b>Customer Sync File</b>	No	11 days	Tue 2/7/23	Tue 2/21/23		
54	-59	Develop Customer Sync Interface	No	10 days	Tue 2/7/23	Mon 2/20/23	28FS-1 days	MS Integrations
55	-59	Unit Test Customer Sync Interface	No	1 day	Tue 2/21/23	Tue 2/21/23	54	MS Integrations
56	-5	Meter Exchange File	No	19 days	Wed 2/22/23	Mon 3/20/23		
57	-5	Develop Meter Exchange Sync Interface (Master Data)	No	15 days	Wed 2/22/23	Tue 3/14/23	55	MS Integrations
58	-3	Unit Test Meter Exchange Sync Interface	No	4 days	Wed 3/15/23	Mon 3/20/23	57	MS Integrations
59	4	Billing Interface File	No	21 days	Tue 3/21/23	Tue 4/18/23		



ID	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predec	Resource Names
60		Develop Billing Interface (Meter Reading)	No	15 days	Tue 3/21/23	Mon 4/10/23	58	MS Integrations
61	-5	Unit Test Billing Interface	No	6 days	Tue 4/11/23	Tue 4/18/23	60	MS Integrations
62	-	Integrations End to End test	No	6 days	Wed 4/19/23	Wed 4/26/23		
63	-5	Integration End to End Test Execution	No	5 days	Wed 4/19/23	Tue 4/25/23	61	MS Integrations
64	-5	Review test results	No	1 day	Wed 4/26/23	Wed 4/26/23	63	MS Integrations
65	-5	Accept and sign off of test results	No	1 day	Wed 4/26/23	Wed 4/26/23	64SS	MS Integrations
66	-5	Network Deployment Plan (Planning)	No	1 day	Tue 2/28/23	Tue 2/28/23		
67	-5	No action here due to LoRa WAN - Data Collection System Installation & Network Design and Propagation Study	No	1 day	Tue 2/28/23	Tue 2/28/23	31	
68	-5	Meter / Node Installation Planning	No	41.5 days	Fri 2/10/23	Mon 4/10/23		
69	-59	Review meter installation schedule	No	5 days	Fri 2/10/23	Fri 2/17/23	23	Water Works Install Manager
70	-5	Warehouse Setup	No	30 days	Tue 2/28/23	Mon 4/10/23		
71	-	Identify Location	No	15 days	Tue 2/28/23	Mon 3/20/23	32	Water Works, MS Project Ma
72	-5	Obtain equipment	No	15 days	Tue 3/21/23	Mon 4/10/23	71	Water Works, MS Project Ma
73	-	Sign Lease	No	0.5 days	Tue 3/21/23	Tue 3/21/23	71	Water Works,MS Project Ma
74	-5	Set up Office	No	5 days	Tue 3/21/23	Mon 3/27/23	71	Water Works, MS Project Ma



D	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predece	Resource Names
75	-	Review Inventory plan	No	10 days	Tue 2/28/23	Mon 3/13/23	29	Water Works Install Manage
76	-5	Meter Installation Planning	No	5 days	Tue 3/14/23	Mon 3/20/23		
77	-5	No installs on Blackout days - Billing	No	5 days	Tue 3/14/23	Mon 3/20/23	75	Water Works Install Manager
78	-5	Route Priority by area	No	1 day	Tue 3/14/23	Tue 3/14/23	77SS	Water Works Install Manage
79	-	Test	No	115.5 days?	Fri 2/10/23	Tue 7/25/23		
80	-	Systems Acceptance Test	No	71.5 days?	Fri 2/10/23	Mon 5/22/23		
81	-	Identify Criteria	No	1 day	Tue 2/28/23	Tue 2/28/23	38	MS Project Manager
82	-	Develop Systems Acceptance Test Plan	No	10 days	Wed 3/1/23	Tue 3/14/23	81	MS Integrations
83	-5	Meter / Node Installation (small quantity (Bench Test)	No	47 days?	Fri 2/10/23	Tue 4/18/23		
84	-5	Order quantity for Pilot and test	No	1 day	Fri 2/10/23	Mon 2/13/23	23	MS Project Manager
85	-5	Build meter / nodes	No	40 days	Mon 2/13/23	Mon 4/10/23	84	MS Project Manager
86	-	Ship meter / nodes	No	5 days	Mon 4/10/23	Mon 4/17/23	85	MS Project Manager
87	-	Receive Meter / Nodes	No	1 day?	Mon 4/17/23	Tue 4/18/23	86	
88	-	Bench Test	No	5 days	Tue 4/18/23	Tue 4/25/23	87	
89	-	Install test equipment	No	5 days	Tue 4/18/23	Tue 4/25/23		Water Works Install Manage
90	-5	Conduct Systems Acceptance Test	No	8 days	Thu 4/27/23	Mon 5/8/23	82,89,	
91	-5	Validate communication plan	No	5 days	Thu 4/27/23	Wed 5/3/23	89SS	Water Works
92	-	Validate Installation process	No	5 days	Thu 4/27/23	Wed 5/3/23	89SS	Water Works

**Inactive Summary External Tasks** Task Split Manual Task External Milestone ..... Milestone Duration-only Deadline Project: South Daytona Manual Summary Rollup Critical Summary Date: Sun 11/27/22 Project Summary Manual Summary Critical Split ...... Inactive Task Start-only Progress Finish-only J Manual Progress Inactive Milestone

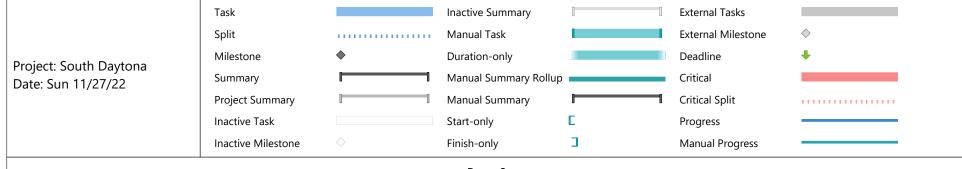
)	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predec	Resource Names
93		Validate Performance	No	3 days	Thu 5/4/23	Mon 5/8/23	92	MS Project Manager
94		Sign off on Systems Acceptance (Software Deployment)	Yes	1 day	Mon 5/22/23	Mon 5/22/23	91,10	3MS Project Manager
95	-5	Pilot Test	No	54 days	Tue 5/9/23	Tue 7/25/23		
96	-5	Operations Training (High Level Training)	No	3 days	Tue 5/9/23	Thu 5/11/23		
97	-5	Customer Service Operations #1	No	0.5 days	Tue 5/9/23	Tue 5/9/23	93	MS Training
98	-5	Daily Operations	No	0.5 days	Tue 5/9/23	Tue 5/9/23	97SS	MS Training
99	-3	Field Operations (Meter / MIU)	No	0.5 days	Tue 5/9/23	Tue 5/9/23	98	MS Training
100		Other Operations	No	2 days	Wed 5/10/23	Thu 5/11/23	99	MS Training
101	-5	Conduct Pilot Test	No	54 days	Tue 5/9/23	Tue 7/25/23		
102	*	Meter Installation	No	50 days	Mon 5/15/23	Tue 7/25/23		Water Works
103	-5	Validate communication plan	No	5 days	Mon 5/15/23	Fri 5/19/23	93	Water Works
104	-5	Validate Installation process	No	5 days	Mon 5/15/23	Fri 5/19/23	93	Water Works
105		Validate Performance	No	10 days	Mon 5/15/23	Fri 5/26/23	93	MS Project Manager
106	-	<b>Conduct Daily Operations</b>	No	5 days	Tue 5/9/23	Mon 5/15/23	93	South Daytona Test Team
107		Conduct Alert analysis	No	5 days	Fri 5/12/23	Thu 5/18/23	100	South Daytona Test Team
108	-5	Conduct business operations	No	5 days	Fri 5/12/23	Thu 5/18/23	100	South Daytona Test Team
109	-	Pilot Support	Yes	10 days	Tue 5/9/23	Mon 5/22/23	10155	MS Project Manager

Split Manual Task External Milestone Milestone Duration-only Deadline Project: South Daytona Manual Summary Rollup Critical Summary Date: Sun 11/27/22 Project Summary Manual Summary Critical Split Inactive Task Start-only Progress Finish-only  $\Box$ Manual Progress Inactive Milestone

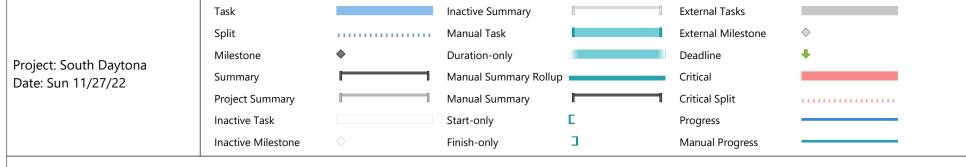
)	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predec	Resource Names
110	Wode	Deployment	No	101 days	Wed 2/8/23	Thu 6/29/23		
111	-5	Route Acceptance Test	No	20 days	Tue 2/28/23	Mon 3/27/23		
112	-5	Identify Criteria	No	10 days	Tue 2/28/23	Mon 3/13/23	38	MS Program Manager
113	-5	Develop Route Acceptance Test Plan	No	10 days	Tue 3/14/23	Mon 3/27/23	112	MS Project Manager
114	-5	Communications Plan (Customer Outreach)	No	52 days	Tue 2/21/23	Wed 5/3/23		
115	-5	Define Process for installation communication	No	10 days	Tue 2/21/23	Mon 3/6/23	37	Water Works Install Manager
116	<b>-</b> 5	Design installation communication material	No	30 days	Tue 3/7/23	Mon 4/17/23	115	Water Works Install Manager
117	-5	Construct first pass material	No	10 days	Tue 4/18/23	Mon 5/1/23	116	Water Works Install Manage
118	-5	Review material	No	1 day	Tue 5/2/23	Tue 5/2/23	117	South Daytona Project Mana
119	<b>-</b> 5	Sign off of communications material	No	1 day	Wed 5/3/23	Wed 5/3/23	118	South Daytona Project Manager
120	-	Training	No	48 days	Wed 2/8/23	Fri 4/14/23		
121	-5	Present standard material at kickoff	No	1 day	Wed 2/8/23	Wed 2/8/23	<b>15SS</b>	MS Training
122	-5	Review Training Plan	No	3 days	Tue 2/28/23	Thu 3/2/23	39	MS Training
123	-5	Review existing material	No	5 days	Fri 3/3/23	Thu 3/9/23	122	MS Training
124	-	Update Syllabus	No	5 days	Fri 3/10/23	Thu 3/16/23	123	MS Training
125	-	Update Material	No	20 days	Fri 3/17/23	Thu 4/13/23	124	MS Training
126	-5	Update Agenda	No	1 day	Fri 4/14/23	Fri 4/14/23	125	MS Training
127	-5	Provide material to Brantford	No	1 day	Fri 4/14/23	Fri 4/14/23	125	MS Training
128	-5	Materials Management	No	87 days	Tue 2/28/23	Thu 6/29/23		

Milestone Duration-only Deadline Project: South Daytona Manual Summary Rollup Critical Summary Date: Sun 11/27/22 Project Summary Manual Summary Critical Split ...... Inactive Task Start-only Progress Finish-only  $\Box$ Manual Progress Inactive Milestone

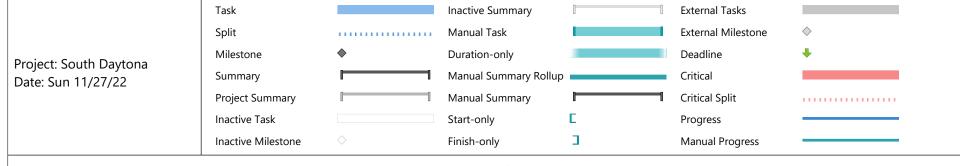
D	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predece	Resource Names
129	-5	Order #1 Equipment	No	23 days	Tue 5/30/23	Thu 6/29/23		
130	-5	Order 1st Month of meters / nodes / etc	No	1 day	Tue 5/30/23	Tue 5/30/23	102FS- days	MS Sales
131	-5	Build / Ship / Receive equipment	No	20 days	Wed 5/31/23	Tue 6/27/23		Water Works,MS Project Manager
132	-5	Provide Asset listing to Customer	No	1 day	Wed 6/28/23	Wed 6/28/23	131	Water Works
133	-	Inventory Equipment	No	1 day	Thu 6/29/23	Thu 6/29/23	132	Water Works
134	-5	Order #2 Equipment	No	33 days	Tue 2/28/23	Thu 4/13/23		
135	-5	Order 2nd Month of meters / nodes / etc	No	1 day	Tue 2/28/23	Tue 2/28/23	32	MS Sales
136	-5	Build / Ship / Receive equipment	No	30 days	Wed 3/1/23	Tue 4/11/23		Water Works,MS Project Manager
137	-5	Provide Asset listing to Customer	No	1 day	Wed 4/12/23	Wed 4/12/23	136	Water Works
138	-5	Inventory Equipment	No	1 day	Thu 4/13/23	Thu 4/13/23	137	Water Works
139	-5	Order #3 Equipment	No	33 days	Tue 2/28/23	Thu 4/13/23		
140	-5	Order 3rd Month of meters / nodes / etc	No	1 day	Tue 2/28/23	Tue 2/28/23	32	MS Sales
141	-5	Build / Ship / Receive equipment	No	30 days	Wed 3/1/23	Tue 4/11/23		Water Works,MS Project Manager
142	-5	Provide Asset listing to Customer	No	1 day	Wed 4/12/23	Wed 4/12/23	141	Water Works
143	-5	Inventory Equipment	No	1 day	Thu 4/13/23	Thu 4/13/23	142	Water Works
144	*	Deployment	No	293 days	Mon 1/16/23	Fri 3/8/24		



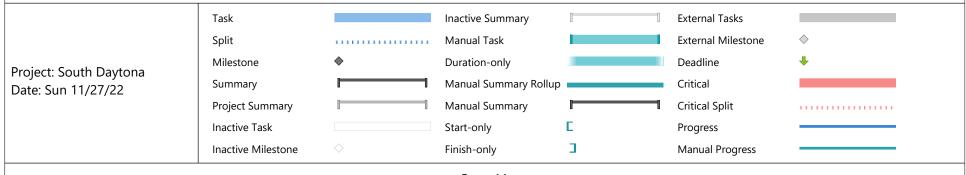
ID	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predece	Resource Names
145		Start up	No	47 days	Tue 2/28/23	Wed 5/3/23		
146		Field Resources	No	27 days	Tue 3/28/23	Wed 5/3/23		
147	-	Interview Field Resources	No	10 days	Tue 3/28/23	Mon 4/10/23	74,32	Water Works Install Manage
148	-5	Security Check on Field Resources	No	10 days	Tue 4/11/23	Mon 4/24/23		Water Works Install Manager
149	-	Train Field Resources	No	5 days	Thu 4/27/23	Wed 5/3/23	148,15	Water Works Install Manage
150		Field Install equipment	No	42 days	Tue 2/28/23	Wed 4/26/23		
151		Obtain wrenches	No	5 days	Tue 2/28/23	Mon 3/6/23	32	Water Works Install Manage
152	-5	Obtain water pumps / buckets	No	5 days	Tue 3/7/23	Mon 3/13/23	_	Water Works Install Manager
153	-5	Order Install Radios	No	1 day	Tue 2/28/23	Tue 2/28/23	32	Water Works Install Manage
154	-5	<b>Build Install Radios</b>	No	40 days	Wed 3/1/23	Tue 4/25/23	153	Water Works Install Manage
155	-5	Receive Install Radios	No	1 day	Wed 4/26/23	Wed 4/26/23	154	Water Works Install Manage
156	-5	Meter / Node Route Install Acceptance	No	220 days	Mon 1/16/23	Fri 11/24/23		
157	-	Month 1	No	124 days	Mon 1/16/23	Mon 7/10/23		
158	-5	Install Plan w/ blackouts by route	No	0.5 days	Mon 1/16/23	Mon 1/16/23		
159	-	Review Install Schedule	No	0.5 days	Tue 6/13/23	Tue 6/13/23	161FS-	Water Works
160	-	Validate material available	No	0.5 days	Tue 6/13/23	Tue 6/13/23	159	Water Works
161	<b>_</b>	Install material	No	29 days	Tue 5/23/23	Mon 7/3/23	109	Water Works
162		Quality Verification	No	3 days	Wed 7/5/23	Fri 7/7/23	161	Water Works
163	-	Endpoint Acceptance	No	1 day	Mon 7/10/23	Mon 7/10/23	162	
164	-	Month 2	No	24 days	Wed 7/5/23	Mon 8/7/23		



D	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predece	Resource Names
165	-5	Review Install Schedule	No	0.5 days	Wed 7/12/23	Wed 7/12/23	167FS-	Water Works
166	-5	Validate material available	No	0.5 days	Wed 7/12/23	Wed 7/12/23	165	Water Works
167	-5	Install material	No	20 days	Wed 7/5/23	Tue 8/1/23	161	Water Works
168	-5	Quality Verification	No	3 days	Wed 8/2/23	Fri 8/4/23	167	Water Works
169	-5	Endpoint Acceptance	No	1 day	Mon 8/7/23	Mon 8/7/23	168	
170	-5	Month 3	No	27 days	Wed 8/2/23	Fri 9/8/23		
171	-5	Review Install Schedule	No	0.5 days	Mon 8/14/23	Mon 8/14/23	173FS-	Water Works
172	-5	Validate material available	No	0.5 days	Mon 8/14/23	Mon 8/14/23	171	Water Works
173	-5	Install material	No	23 days	Wed 8/2/23	Fri 9/1/23	167	Water Works
174	-5	Quality Verification	No	3 days	Tue 9/5/23	Thu 9/7/23	173	Water Works
175	-5	Endpoint Acceptance	No	1 day	Fri 9/8/23	Fri 9/8/23	174	
176	-5	Month 4	No	24 days	Tue 9/5/23	Fri 10/6/23		
177	-5	Review Install Schedule	No	0.5 days	Tue 9/12/23	Tue 9/12/23	179FS-	Water Works
178	-5	Validate material available	No	0.5 days	Tue 9/12/23	Tue 9/12/23	177	Water Works
179	-5	Install material	No	20 days	Tue 9/5/23	Mon 10/2/23	173	Water Works
180	-5	Quality Verification	No	3 days	Tue 10/3/23	Thu 10/5/23	179	Water Works
181	-5	Endpoint Acceptance	No	1 day	Fri 10/6/23	Fri 10/6/23	180	
182	-5	Month 5	No	27 days	Tue 10/3/23	Wed 11/8/23		
183	-5	Review Install Schedule	No	0.5 days	Fri 10/13/23	Fri 10/13/23	185FS-	-Water Works
184	-5	Validate material available	No	0.5 days	Fri 10/13/23	Fri 10/13/23	183	Water Works
185	-5	Install material	No	23 days	Tue 10/3/23	Thu 11/2/23	179	Water Works
186	-5	Quality Verification	No	3 days	Fri 11/3/23	Tue 11/7/23	185	Water Works
187	-5	Endpoint Acceptance	No	1 day	Wed 11/8/23	Wed 11/8/23	186	



ID	Task Mode	Task Name	Milestone	Duration	Start	Finish	Predece	Resource Names
188	-3	Systems Acceptance (Validation process)	No	10 days	Thu 11/9/23	Fri 11/24/23	187	South Daytona Project Manager
189	-5	Pilot Project Close out	No	20 days	Mon 11/27/23	Fri 12/22/23		
190	<b>-</b> 5	Final Cleanup and Punch List	No	10 days	Mon 11/27/23	Fri 12/8/23	188	MS Project Manager
191	-5	Contract Review with Change Orders	No	10 days	Mon 12/11/23	Fri 12/22/23	190	MS Project Manager
192	-	Project Closure	Yes	0 days	Fri 12/22/23	Fri 12/22/23	191	MS Project Manager





### **Bid Bond**

#### **CONTRACTOR:**

(Name, legal status and address)

Water Works, Inc. 35 Monica Drive Angier, NC 27501

#### OWNER:

(Name, legal status and address)
City of South Daytona
1672 South Ridgewood Avenue
South Daytona, FL 32119

#### SURETY:

(Name, legal status and principal place of business)

NGM Insurance Company 4601 Touchton Road East, Suite 3400 Jacksonville, FL 32246

BOND AMOUNT: \$ Ten Percent of Amount Bid (10%)

#### PROJECT:

(Name, location or address, and Project number, if any)
RFP No. 2022-001, Water Meter Replacement Program

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so

#### **ADDITIONS AND DELETIONS:**

The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An Additions and Deletions Report that notes added information as well as revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added necessary information and where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable. furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this day of  $\ensuremath{^{\text{September, 2022}}}$ 

Brown July

(Witness) H. Thomas Dawkins

Water Works, Inc.

(Contractor as Principal)

(Seal)

VICE PRESIDENT OF WETROLDGY

NGM Insurance Company

(Surety)

(Seal)

(Title) Wendy E. Lahm, Attorney-in-hact

& FL Licensed Nonresident Agent (FL License #P034094)



#### **POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That NGM Insurance Company, a Florida corporation having its principal office in the City of Jacksonville, State of Florida, pursuant to Article IV, Section 2 of the By-Laws of said Company, to wit:

"Article IV, Section 2. The board of directors, the president, any vice president, secretary, or the treasurer shall have the power and authority to appoint attorneys-in-fact and to authorize them to execute on behalf of the company and affix the seal of the company thereto, bonds, recognizances, contracts of indemnity or writings obligatory in the nature of a bond, recognizance or conditional undertaking and to remove any such attorneys-in-fact at any time and revoke the power and authority given to them."

does hereby make, constitute and appoint Brad W Gibson, Debra S Ritter, Martin D Pallazza, Raymond J Garruto,, Angela Y. Buckner, Jenny Snell, H Thomas Dawkins, Wendy E Lahm, Robert C Tresher

its true and lawful Attorneys-in-fact, to make, execute, seal and deliver for and on its behalf, and as its act and deed, bonds, undertakings, recognizances, contracts of indemnity, or other writings obligatory in nature of a bond subject to the following limitation:

1. No one bond to exceed Twenty Five Million Dollars (\$25,000,000.00)

and to bind NGM Insurance Company thereby as fully and to the same extent as if such instruments were signed by the duly authorized officers of NGM Insurance Company; the acts of said Attorney are hereby ratified and confirmed.

This power of attorney is signed and sealed by facsimile under and by the authority of the following resolution adopted by the Directors of NGM Insurance Company at a meeting duly called and held on the 2nd day of December 1977.

Voted: That the signature of any officer authorized by the By-Laws and the company seal may be affixed by facsimile to any power of attorney or special power of attorney or certification of either given for the execution of any bond, undertaking, recognizance or other written obligation in the nature thereof; such signature and seal, when so used being hereby adopted by the company as the original signature of such office and the original seal of the company, to be valid and binding upon the company with the same force and effect as though manually affixed.

IN WITNESS WHEREOF, NGM Insurance Company has caused these presents to be signed by its Vice President, General Counsel and Secretary and its corporate seal to be hereto affixed this 7th day of January, 2020.

NGM INSURANCE COMPANY By:

Kumbuly K. Law

Kimberly K. Law Vice President, General Counsel and Secretary



State of Florida, County of Duval.

On this 7th day of January, 2020, before the subscriber a Notary Public of State of Florida in and for the County of Duval duly commissioned and qualified, came Kimberly K. Law of NGM Insurance Company, to me personally known to be the officer described herein, and who executed the preceding instrument, and she acknowledged the execution of same, and being by me fully sworn, deposed and said that she is an officer of said Company, aforesald: that the seal affixed to the preceding instrument is the corporate seal of said Company, and the said corporate seal and her signature as officer were duly affixed and subscribed to the said instrument by the authority and direction of the said Company; that Article IV, Section 2 of the By-Laws of said Company is now in force.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at Jacksonville, Florida this 7th day of January, 2020.

Honey Public State of Plantic Line K Partico My Commission GG 920507 Expires 12/17/2023

I, Nancy Giordano-Ramos, Vice President of NGM Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney executed by said Company which is still in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of said Company at Jacksonville, Florida this

8th day of September, 2022

WARNING: Any unauthorized reproduction or alteration of this document is prohibited.

TO CONFIRM VALIDITY of the attached bond please call 1-800-225-5646.

TO SUBMIT A CLAIM: Send all correspondence to 55 West Street, Keene, NH 03431 Attn: Bond Claims.



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 09/06/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on

this certificate does not confer rig	hts to the certificate holder	in lieu of such	endorsement(s).				
PRODUCER			CONTACT Erin Eckhart				
Brown & Brown of Lehigh Valley, LP			PHONE (A/C, No, Ext): (610) 974-9490		FAX (A/C, No):	(610) 9	74-9791
3001 Emrick Blvd, Suite 120			E-MAIL ADDRESS: erin.eckhart@bbro	own.com			
			INSURER(S)	AFFORDING COVERAGE			NAIC #
Bethlehem	PA	18020	INSURER A: Selective Insurar	ice Company of America	ì		12572
INSURED			INSURER B: Insurance Compa	any of the West			27847
Kennedy Culvert & Suppl	y Co.,		INSURER C: Selective Insurar	ice Company of South C	Carolina		19259
Water Works Supply, Inc			INSURER D :				
125 Sixth Avenue			INSURER E :				
Mount Laurel	NJ	08054	INSURER F :				
COVERAGES	CEDTIFICATE NUMBED:	22/23 Master		DEVISION NUM	RED.		

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE			SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	S
	X	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	\$ 1,000,000
		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 500,000
								MED EXP (Any one person)	\$ 15,000
Α					S2210972	03/03/2022	03/03/2023	PERSONAL & ADV INJURY	\$ 1,000,000
	GEN	I'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$ 2,000,000
	X	POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$ 2,000,000
		OTHER:							\$
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
	X	ANY AUTO						BODILY INJURY (Per person)	\$
Α		OWNED SCHEDULED AUTOS ONLY AUTOS			S2210972	03/03/2022	03/03/2023	BODILY INJURY (Per accident)	\$
		HIRED NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$
								Underinsured motorist	\$ 1,000,000
	X	UMBRELLA LIAB X OCCUR						EACH OCCURRENCE	\$ 1,000,000
Α		EXCESS LIAB CLAIMS-MADE			S2210972	03/03/2022	03/03/2023	AGGREGATE	\$ 1,000,000
		DED RETENTION \$							\$
		KERS COMPENSATION EMPLOYERS' LIABILITY						PER OTH- STATUTE ER	
В	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)		RIETOR/PARTNER/EXECUTIVE N N/A WPH5059783 in NH)		WPH5059783	03/03/2022	03/03/2023	E.L. EACH ACCIDENT	\$ 1,000,000
						00,00,2022	00/00/2020	E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
	DES(	s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
	Vira	ginia Auto Liability						Each Occurrence	\$1,000,000
С	,	y auto			S2210973	03/03/2022	03/03/2023		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

City of South Daytona, Florida is additonal insured, where required by written contract, per the attached form #CG7300 as respects to the general liability.

CERTIFICATI	E HOLDER		CANCELLATION				
	City of South Daytona 1672 South Ridgewood Ave		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.				
	1072 South Ridgewood Ave		AUTHORIZED REPRESENTATIVE				
Ī	South Daytona	FL 32119	Mynum Binds				



Name: Thomas Adam Montgomery

Title: AMI Specialist

#### **Contact Information**

email: adam.montgomery@water-workssupply.com

Phone: (910)444-9856

#### **Summary**

Meter and customer service specialist with over 20 years of experience in the water industry.

#### Experience

#### Water Works Supply INC. – AMI specialist

2021 - Present

- Trains customers in all aspects of meters and nodes, such as proper installation, infrastructure, and software.
- Troubleshoots field hardware and software issues and documents corrective actions.
- Troubleshoot AMI systems remotely.

# **City Of Southport** – ORC Water distribution, ORC Cross connection

2018 - 2021

- Managed and performed all aspects of the meter crew, including reading, replacement, new installation, creating and completing service orders, purchasing, billing issues, and testing.
- Managed and performed all aspects of the customer service crew, including posting properties for termination, billing on and off service orders, and stopping meter service orders.
- Administered the cross connection and non-revenue water programs.

#### Atlantic Utility Specialist INC. – Meter Retrofit Field Specialist

2007 - 2018

- Installed, maintained, and retrofitted AMI/AMR metering systems across Virginia, North Carolina, and South Carolina
- Tested and repaired large meters in place
- Installed new large meters and firelines

#### **Education & Certifications**

- NC. State University
  - o Courses in Mechanical Engineering
- Cary high school
  - o Graduated with a smile on my face
- NC. Water Treatment and Cross Connection ORC Certification Distribution B Operator #190032
- Continually Certified Forklift Operator for over 20 years

#### **Professional Profile**

#### **Personal Profile**

Highly motivated individual with over thirty years experience in the water industry, sales and management field. Able, committed, loyal, and enthusiastic individual who has the ability to manage a varied workload, and enjoys the challenge of new tasks and meeting new people. Overseen over 3 million water meter installations.

## **Skills Summary**

- Management
- Sales
- Customer Service

- Reliable
- Interpersonal Skills

Organizational Skills

## **Professional Experience**

## **Aqua Meter Consultants** Owner/President

October 2019-Present

- Oversees daily activities of the water meter installation company, executives, reviews contracts and hires staff.
- Develops and executes sales strategy for company's sales force.
- Interacts with utilities, contractors, and suppliers to ensure that a job is completed on time and properly.
- Drafts and reviews contracts, proposals, cost sheets, and bids. Identifies and manages all projects contractual and/or scope of work.
- Identifies and facilitates resolution of customer issues throughout the project life cycle.
- Creates budgets and provides strategies for income generation and expense control.
- Ensures all policies and procedures are followed by all members of the company.
- Builds and maintains client and partner relationships.

#### UWS, Inc. Vice President

May 2014-October 2019

- Accomplishes human resource objectives by recruiting, selecting, orienting, training, assigning, scheduling, coaching, counseling, and disciplining employees.
  - Communicates job expectations
  - Plans, monitors, appraise, and reviews job contributions.
  - Plans and reviews compensation actions.
  - Enforces policies and procedures.
- Achieves operational objectives by contributing information and recommendations to strategic plans and reviews.
  - Prepares and completes action plans.
  - Implements production, productivity, quality, and customer service standards.
- Resolves problems.
  - Determines system improvements and implements change
  - Identifies business opportunities and sells products.
    - Identifies prospects and evaluates their position in the industry
    - Researches and analyzes sales options 0
    - Establishes contacts and develop relationships with prospects.
    - Recommends solutions to prospects' problems.
- Maintains relationships with clients by providing support, information, and guidance.
  - Researches and recommends new opportunities.
  - Recommends profit and service improvements.
- Coordinating work activities and communicating with multiple municipalities.
  - Oversees execution of contracts.
  - Prepares reports to the municipalities and UWS, Inc.
  - Supervises and mentors water, gas and electric installers.
  - Liason between the municipalities and their citizens.

## Jeff Burgess

#### **Professional Profile**

#### **Personal Profile**

Highly motivated individual with sixteen years experience in the meter installation field. Overseen 500,000-600,000 meter installations.

#### **Skills Summary**

- Management
- Customer Service
- Meter Installation

- Reliable
- Interpersonal Skills
- Organizational Skills

## **Professional Experience**

## **Aqua Meter Consultants Senior Project Manager**

October 2019-Present

**May 2014-October 2019** 

- Trains all new employees on proper procedures in installing water, gas and electric meters.
- Overseas multiple installation job sites and crews.
- Interacts with utilities, customers of utilities, and employees to ensure that any issues are handled properly.
- Conducts safety meetings.
- Installs water, gas and electric meters as needed.
- Collects GPS data for meter installation.

## UWS, Inc. Meter Installation/Project Manager

- - Promoted to Project Manager.
  - Oversaw multiple projects and crews.
  - Ensured that any issues with utilities, customers of utilities, and employees were taken care of.
  - Collected GPS data for meter installation.

Installed water, gas and electric meters.

## Matchpoint, Inc. Senior Project Manager/Sales

January, 2006-May 2014

- Installed water, gas and electic meters.
- Repaired lines as needed.

## **Contractor at Various Locations**

August 1985-January 2006

- Framed houses.
- Installed siding on buildings.
- Roof installation.
- Completed general construction projects.

## Name: Jeff Ramirez

Title: Service Operations Manager



#### **Contact Information**

email: Jramirez@muellerwp.com

Phone: 470.493.9482

## **Summary**

Expert in support operations with over 15 years of experience in networking, IT, Call Center, and field service along with a bachelor's degree in computer science as well as A+ and Network+ certifications.

## **Experience**

### Mueller Water Products – NOC Manager, Call Center

2020 - Present

- Established operational policy and vision for a team of 9 NOC Analysts.
- Responsible for the monitoring, reporting, diagnosis, configuration, and triage of metrology network equipment.
- Responsible for overall tracking of ongoing projects for new network implementations as part of the Project Management team.

## Momentum Telecom – Senior Manager,

**NOC and Support Operations** 

2014 - 2019

- Established operational policy and vision for a team of 13 NOC Engineers and 2 Supervisors.
- Responsible for the monitoring, reporting, diagnosis, configuration, and triage of network equipment for Multiple Service Operators in the Cable TV, Internet, and VoIP industries.
- Implemented performance metrics, defined baseline skillset, and established tiered structure resulting in enhanced professional development, client satisfaction, and measurable progress.

#### ServiceLive Inc. (Division of Sears Holding Corp.) –

Account Executive

2013 - 2014

- Established relationships with service providers, national associations, and nationally branded service and construction companies.
- Managed onboarding and strategic expansion of the provider network for multiple industries and clients.
- Improved service provider availability by establishing relationships with business units to anticipate demand.

#### **NEWAsurion Europe Ltd.** – Contractor.

Logistics and Service Management

2010 - 2010

- Tasked with the creation of a national service provider network for the launch of Best Buy stores in the U.K.
- Built strong service relationships with the manufacturers of all serviceable products sold at Best Buy stores.
- Negotiated logistics of service notifications and products to a manufacturer's authorized service providers.
- Trained service providers on the online ticketing and claims payment system Servicebench.
- Developed Standard Operating Procedures Manual (SOPs) for the central logistics team.

#### N.E.W. Customer Service Companies, Inc -

Service Support Manager

2005 - 2010

- Optimized operations for third-party service administrators by improving claim follow-up processes and driving higher customer service satisfaction scores (From –12 to +50 in the VERIZON Program).
- Successfully managed service for 55 clients, including VERIZON, TARGET, Office Depot, and Ingram Micro.
- Consistently achieved and surpassed SLAs and operational goals when presenting weekly dashboard reports to the company's executive branch on service operations, measuring claim volume, aging, and turn-around time.
- Effectively trained remote customer service teams on 50+ client service agreements, processes, policy and procedures, proprietary ticketing, and database software.

#### **Education & Certifications**

- University of Puerto Rico Bachelor's, Computer Science
- The Training Camp COMPTIA+ and Network+ Certifications

## Name: Kevin Gorman

Title: Senior Project Manager

email: kgorman@muellerwp.com

Information Phone: 352.425.9801

#### **Summary**

Contact

Project manager and electrical engineer with over 10 years of experience in design and validation. An effective leader with a strong background in Advanced Metering Infrastructure (AMI), RF networks, hardware and firmware development, and product verification.

## Experience

### Mueller Systems, LLC – Senior Project Manager

2013 - Present

- Subject Matter Expert for the MegaNet AMI system, supporting sales, deployment, and transferred systems.
- RF network design engineer for MegaNet and Mi.Net AMI systems for both pre-sales proposals and post-award deployments.
- Managing product validation for new MegaNet AMI developments including new 1-way (AG) and new 2-way endpoint and system components.
- Responsible for creating and managing the RF propagation simulation software (EDX SignalPro) models for AMI RF networks.

#### Elster AMCO Water, LLC – Lead AMI Engineer and Project Manager

2011 - 2013

- Served as the high-level engineering support for MegaNet AMI systems.
  - o Duties included network design, remote network monitoring, full system troubleshooting, board-level debugging, and new product design verification.
- Coordinated engineering team activity and interfaced with management as a project manager for MegaNet AMI Network developments including the following projects: 2-way endpoint, remote valve integration, handheld software, and PMI with a passive radiator.
- US project manager for global multidiscipline development team tasked to migrate existing 900 MHz AMI networks to new Energy ICT infrastructure and EI Server energy management software.
  - o Managed the creation of technical requirements and specifications, data-model development, and system validation with an international team in 8 months.
  - o Completed the successful migration of 10k endpoints at two customer sites.

#### Elster AMCO Water, LLC – Electronics Engineer

2007 - 2011

- Managed all aspects of AMI system validation including, developing original test methodology, project planning, and test execution. Provided critical design feedback reducing the impact on customers.
- Served as a technical expert for Elster providing remote and on-site support to evolution AMI systems. Interfaced directly with customers to resolve problems.
- Communicated all technical aspects of the AMI projects to local and executive management through technical reports and presentations.
- Performed system and board-level failure analysis including the discovery of an intermittent crimp issue in 21k endpoints before shipment to customer sites

#### Spartan Electronics, Inc. – Electrical Engineer II

2002 - 2007

- Developed hardware from concept to production for ASW Navy contracts including high-level system design, analog and digital circuit design, schematic capture, PCB layout, and board-level prototyping.
- Developed embedded software (C) for Freescale microcontrollers using CodeWarriorIDE.
- Designed low-noise, high efficiency switching power supplies to incorporate a low-cost Lithium battery solution into an existing product. Successfully transitioned the designs to production on schedule.

#### **Education & Certifications**

• University of Florida – Bachelor of Science; Electrical Engineering

**Mueller** SYSTEMS

Name: Peter Thomas

Title: Service Operations Manager



Contact Information email: pthomas@muellerwp.com

Phone: **948.541.6510** 

#### **Summary**

Extensive Experience supporting networks and providing integrations for multiple systems as small as a few hundred meters to more than 125,000-meter systems.

#### **Experience**

#### Mueller Water Products – Service Operations Manager, Call Center

2021 - Present

- Collaborates with in-house billing companies to develop integration plans and manages between 5-10 projects. Composes responses to RFPs that demonstrate the functionality of our software integration to potential customers.
- Works side-by-side with software to ensure project deadlines are met.
- Trains Network Operation Center analysts to locate, use, and subscribe themselves and customers to daily, weekly, and monthly reports.
- Troubleshoots customer issues related to any integration issues.

#### **IST Management** – Network Analyst

2018 - 2019

- Provided support for 400 clients across the nation handling technical difficulties with hardware and proprietary mailroom and package tracking software.
- Addressed 100+ tickets a month and provides follow-up to ensure excellent customer service and satisfaction.
- Managed implementations and installations of new software version updates and provides training to individuals and groups on changes.
- Maintained accurate inventory of hardware on hand to provide fast and complete service when required.
- Utilized SQL knowledge to address database issues within the software.
- Managed and implemented the replacement of a new ticketing system to replace the prior, in-house system.

## **GNC, Pittsburgh** – Construction Project and Budget Supervisor

2013 - 2017

- Developed and managed a homegrown Access database for 30+ users, creating reports, dashboards, and a graphical UI for project tracking and projections.
- Developed weekly and monthly reports and distributed them to various departments including Accounting, Real Estate, Marketing, VPs, and C-Suite management.
- Managed four Project Managers by storing project tracking information in a database and ran QC metrics against project milestones and key indicators.
- Oversight of two direct report employees who managed two arms of the department: legal, RFIs, cost summaries, and financial reporting.
- Developed yearly goals and met quarterly with direct reports to increase efficiency within the departments, empowering them to deliver consistently improving results.
- Assisted within other departments to further develop efficiencies that would cut back on double work and highly inefficient time management strategies.
- Ran bi-weekly construction picture meetings to verify work was completed by the general contractors to GNC's standards and specifications.
- Coordinated with outside vendors who managed GNC applications to create efficient workflows and automation for various company processes that were previously handled manually.

#### **Education & Certifications**

• Robert Morris University – Bachelor's in Business Management

LICENSEE DETAILS 12:44:28 PM 9/6/2022

## Licensee Information

Name: DAVIS, MICHAEL THOMAS (Primary Name)

ADVANCED UTILITY SERVICES LLC (DBA Name)

Main Address: 7403 NORTON COURT

WILMINGTON North Carolina 28411

County: OUT OF STATE

License Location: 6100 GETTY DRIVE SUITE X

NORTH LITTLE ROCK AR 72117

County: OUT OF STATE

## **License Information**

License Type: Certified Underground Utility and Excavation Contractor

Rank: Cert Under

License Number: CUC1225482

Status: Delinquent, Active

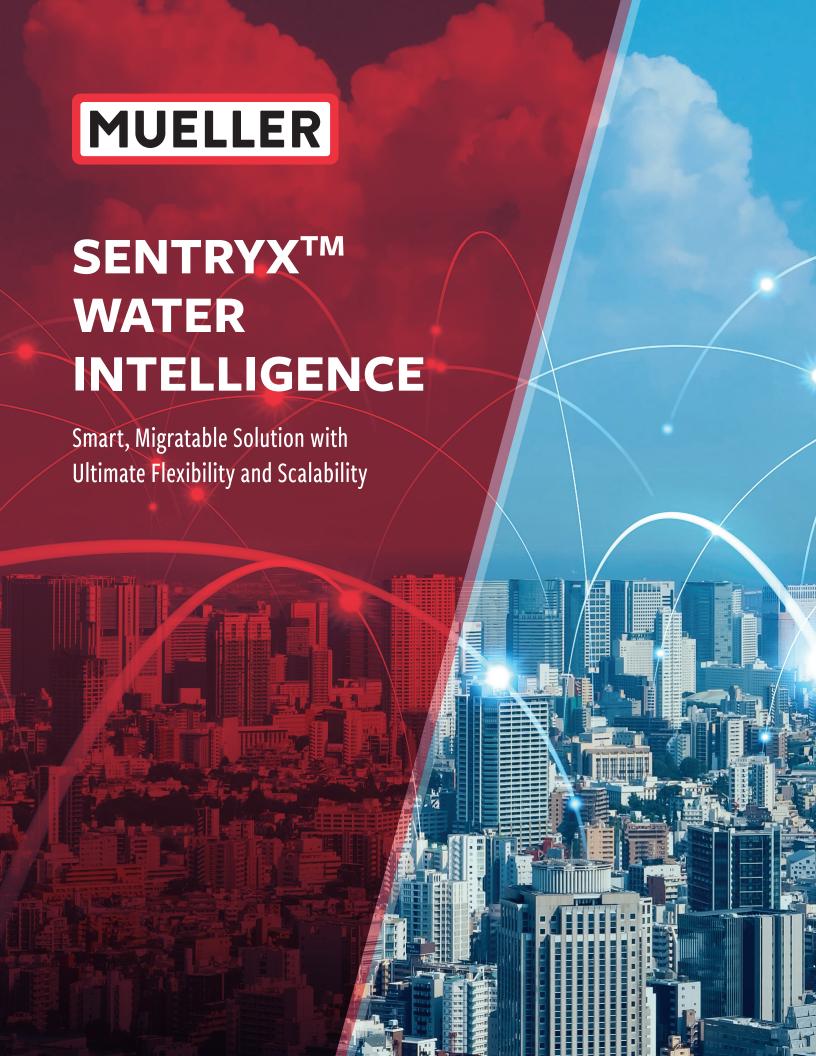
Licensure Date: 04/19/2018

Expires: 08/31/2022

## Special Qualifications Qualification Effective

Construction Business 04/19/2018

## **Alternate Names**

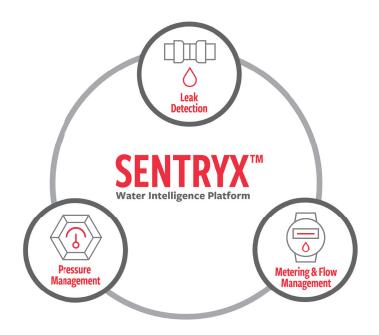


# MUELLER

# SENTRYX™ WATER INTELLIGENCE PLATFORM AS A DIGITAL WATER NETWORK ENABLER

Understanding what digital transformation means to your utility in terms of which challenges to address and which initiatives to prioritize are a good starting point. When talking to water utilities, some of their biggest threats are:

- Cyberthreats: How can we enhance and monitor security to protect utilities and homeowners' data?
- Health of the water system: How can we analyze, compare site level consumption data, and observe trends to make data-driven decisions?
- Increasing operational cost, decreasing efficiency:
   How can we improve the distribution of information
   within the utility and make information easier to
   access?



## WHAT IS SENTRYX™ WATER INTELLIGENCE

Sentryx Water Intelligence is a digital services platform for water utilities to monitor, operate and monetize water distribution networks.

## **WHY SENTRYX™**



**Easy:** All your water network data integrated into one secure platform with intuitive dashboards



**Customer Centric:** Improve network visibility to prevent and manage issues before customer impact



**Sustainable:** Realize a resilient and more sustainable utility through platform insights and efficient operations



## **Dynamic Implementation:**

Bundle or independent services for metering, pressure monitoring and leak detection

## **SENTRYX™ USE CASES**

Water Utility Business Challenges	How Sentryx Platform can help
Fragmented Data Silos, Multiple Software Applications	Utilities can get more efficient by having a single system to sign into, instead of having to switch between multiple systems.
	Analysis can be performed using different types of real-time sources, allowing utilities to see the whole picture and make informed decisions.
Manual meter reading and billing inaccuracy lead to operational inefficiency and lower customer	By removing intermediaries such as manual truck rolls and data entry, accurate meter data is available near real-time which decreases billing errors.
satisfaction	Sentryx algorithms can help accelerate the meter to cash cycle by reducing the time difference between water consumption and revenue generation.
Managing scalability and integration when supply network evolves	The Sentryx platform is customizable to a single user level; flexible and scalable on a module level.
	A water utility can effortlessly add more water meter data points to its water metering module without having to reconfigure the entire platform architecture.
Evolving landscape of cyber threat	Data security is our top priority. Mueller has implemented stringent security measures to provide end-to-end protection on the user interface, and critical field devices and to utility IT data systems.
	Additionally, leading companies in cyber-security such as Amazon Web Services serves as an added protection of the utility and homeowner's data.

# NmaF scan reported scanne.nXJp.ox

## ROUND-THE-CLOCK SUPPORT

Mueller Network Operations Center (NOC) provides supervision 24/7 to help monitor, manage and report on utilities' water infrastructure.

Sentryx contracts include service level agreements with NOC support, customizable to utility's needs. An alternative option to license its proprietary technology for utilities that wish to self-monitor is also available.

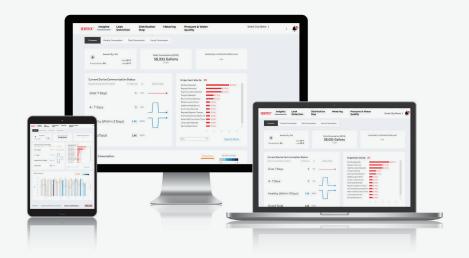
Four tiers of support are available:



- Phone support
- Live Monitoring
- Quality Assurance
- Engineering Support

This smart, migratable solution gives utilities the ultimate flexibility and scalability and allows advanced capabilities to be integrated to fixed networks or drive-by solutions, without replacing the entire system.

Are you ready to accelerate your network operational efficiency and billing accuracy?
Call 1.800.423.1323 or visit
marketing.muellerwp.com/sentryx-metering



#### For more information about Mueller or to view our full line of water products, please visit muellersystems.com or call Mueller customer service at 1.800.423.1323.

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# HbMAG Meter

## **Mueller** SYSTEMS

APPLICATIONS: HbMAG Meter is an electromagnetic flow meter designed for use in the measurement of potable water in applications where a high degree of accuracy is required over a wide range of flow rates and conditions. Hotels, schools, factories, office buildings, apartment buildings, commercial properties and irrigation are all examples of installations where domestic and process water services may have widely varying flow rates and usage profiles. The Hersey HbMAG meter has advanced EMF measurement technology to provide a high degree of maintenance free accuracy over extended periods of deployment. Maximum continuous flow rates may be exceeded by as much as 50% for intermittent periods with virtually no pressure loss; permitting full pipe capacity measurement without damage to the meter.

**CONFORMANCE TO STANDARDS:** Hersey HbMAG meters have some of the widest flow ranges of any meter on the market. All Hersey HbMAG solid-state meters provide comparable performance, accuracy and pressure loss standards referenced in the latest editions of AWWA Standards C-701 for horizontal turbine meters and C-702 for compound meters. All 3" through 12" HbMAG meters are also available in an FM Approved variant for fire meter use.

**CONSTRUCTION:** The Hersey HbMAG consists of the epoxy coated outer main case; SST flow tube; EPDM liner; Hastelloy electrodes; and solid-state register. Main cases are made of epoxy coated steel with an EPDM liner. Electrodes are made from Hastelloy C 276. It is low maintenance, delivering long-term performance with minimal cost of ownership.

**REGISTER:** Permanently sealed LCD register with heat-treated glass lens to eliminate dirt, moisture infiltration and fogging. Displays volume of water measured, flow rate, reverse flow and low battery alarm. Additional communication outputs are available. All Hersey Models have electronic meter reading systems available for increased reading efficiency. (see Meter Reading Systems.)

**OPERATION:** The Hersey HbMAG is a microprocessor-based water meter with graphical display for optimum customer operation and information. The transmitter drives the magnetic field in the sensor, evaluates the flow signal from the sensor and calculates the volume of liquid passing through the meter. It delivers required information via the integrated solid-state register or communication interfaces as part of a system solution. The intelligent functionality, information and diagnostics ensure optimum meter performance and information to optimize water supply and billing. Water flows straight through an unobstructed body permitting high flow volumes with a virtually no head loss.

**MAINTENANCE:** The Hersey HbMAG is designed and manufactured to provide long service life with virtually no maintenance required.

**CONNECTIONS:** ANSI 150 standard end flanges



3" Hersey HbMAG with Integral Register

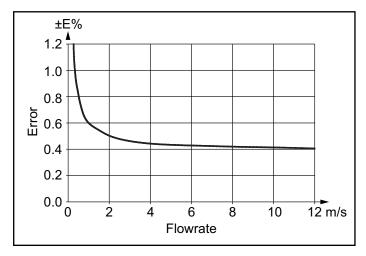
## Material and Specifications

material and Spe	Cilications
MODEL	НЬМАС
SIZES	3", 4", 6", 8" 10", 12
Larger sizes are available. Call Mueller	Systems customer care for options.
STANDARDS	IP68/NEMA 6P, NSF-61, Optional FM approval for fire meter use
SERVICE	Measurement of flow in
	BOTH forward and reverse directions
INSTALLATION	Horizontal or vertical with 5x pipe diameter of straight pipe (same size as meter)
OPERATING FLOW RANGE	See Charts on the following pages
ACCURACY	See Charts on the following pages
MAXIMUM WORKING PRESSURE	175 PSI
TEMPERATURE RANGE	33° F to 140° F water temperature
MEASURING ELEMENT	Time-varying magnetic field
SOLID STATE REGISTER	Permanently sealed IrDA: Standard integrated infrared communication interface with
	Encoder interface, AMR/AMI RF Modules
BATTERY LIFE	6 Years: Internal Battery Pack
	10 Years: External Battery Pack
METER CONNECTIONS	ANSI class 150 standard end flanges
MATERIALS	Maincase — epoxy-coated steel
	Electrodes – Hastelloy C276
	Liner - EPDM
OPTIONS	AMR/AMI Reading Systems

NORMAL FLOW RANGES						
Sizes"	Low Flow	Mid Flow	High Flow	Intermittent High Flow		
3"	.5 GPM	2.75 GPM	550 GPM	825 GPM		
4"	.75 GPM	4.5 GPM	880 GPM	1320 GPM		
6"	1.5 GPM	11.25 GPM	2200 GPM	3300 GPM		
8"	2 GPM	17.5 GPM	3465 GPM	5200 GPM		
10"	8.75 GPM	28 GPM	5500 GPM	8250 GPM		
12"	15 GPM	44 GPM	8800 GPM	13200 GPM		

DIMENSIONS				
Sizes"	LENGTH	WEIGHT		
3"	7.9"	34 lbs		
4"	9.8"	38 lbs		
6"	11.8"	63 lbs		
8"	13.8"	113 lbs		
10"	17.7"	160 lbs		
12"	19.7"	198 lbs		

METER ACCURACY RANGE			
Low Flow +/- 5%			
Normal Flow Ranges	+/- 0.4%		



Standard calibration  $E = \pm 0.4\%$  of rate  $\pm 2$  mm/s

Performance curves are typical only and NOT a guarantee of performance.

# Hersey HbMAG Flow Meters



## Overview



The Hersey HbMAG is a comprehensive meter which provides intelligent information and high performance measurement as well as the easy to install concept taking cost of ownership and customer service to a new level for a utility water meter.

## Benefits

Easy to install

- Compact or remote solutions with factory mounted cable and customer setting from factory
- IP68/NEMA 6P enclosure. Sensor can be buried
- Flexible power supply internal or external battery pack or mains power supply with battery back-up

Superior measurement

- Down to 0.4% maximum uncertainty
- Bi-directional measurement

Long lasting performance/Low cost of Ownership

- · No moving parts means less wear and tear
- 6 years maintenance-free operation in typical revenue applications
- Robust construction built for multiple applications

Intelligent information, easy to access

- Advanced information on site
- Data logger
- Advanced statistics and diagnostics
- Add-on communication modules

## Application

The Hersey HbMAG has been developed as a standalone water meter for applications within:

- Distribution networks
- Revenue and bulk metering
- Irrigation
- · Fire Meter with optional FM Approval

## Design

The Hersey HbMAG is designed with a focus on minimized power consumption.

The product program consists of

- Sensor sizes from 3" to 48"
- Compact and remote installation in IP68/NEMA 6P enclosure and factory-mounted cable
- Hersey Flow Tool PC configuration softwares



Add-on communication module (left), PC-IrDA connection (right)



# Hersey HbMAG Flow Meters

## Function

The Hersey HbMAG is a microprocessor-based water meter with graphical display and key for optimum customer operation and information both on site and remotely. The transmitter drives the magnetic field in the sensor, evaluates the flow signal from the sensor and calculates the volume passing through. It delivers the required information via the integrated Hersey encoder output as part of Mueller Systems AMR and AMI solutions. Its intelligent functionality, information and diagnostics ensure optimum meter performance and information to optimize water supply and billing.



The Hersey HbMAG with integral battery option provides 6 years battery operation in typical revenue applications.

FEATURES / VERSION	Hersey HbMAG
Measuring frequency in battery power mode	1/15, 1/30 or 1/60 Hz
Output HbMAG	2 FW/RV/AI/CA (max. 50 Hz pulse rate)
Communication	Encoder
Data logger	Yes

Information is accessible via the display whereas all information is accessible via the IrDA communication interface with Hersey software. Data and parameters are registered in a EEPROM. They can all be read, but changing the information demands a software password and a hardware key attached to the printed circuit board.



## Technical Specifications

Meter	
	Hersey HbMAG
Accuracy	Standard calibration: ±0.4% of rate ±2 mm/s
Media conductivity	Clean water > 20 μs/cm
Temperature Ambient Media Storage	-4 +140 °F (-20 +60 °C) 32 +158 °F (0 +70 °C) -22 +158 °F (-40 +70 °C)
Enclosure rating	IP68/NEMA 6P; Cable glands mounted requires Sylgard potting kit to remain IP68/ NEMA 6P, otherwise IP67/NEMA 4 is obtained; Factory-mounted cable provides IP68/NEMA 6P
Drinking water approvals	NSF/ANSI Standard 61 (cold water) USA
Sensor version	3" 48"
Measuring principle	Electromagnetic induction
Excitation frequency	
Battery-powered	3" - 6": 1/15 Hz 8" - 24": 1/30 Hz 28" - 48": 1/60 Hz
• Mains-powered	3" - 6": 6.25 Hz 8" - 24": 3.125 Hz
Flanges ANSI 16.5 Class 150 lb AWWA C-207 Liner Electrode and grounding electrodes Grounding straps	3" - 24": 290 psi (20 bar) 28" - 48": PN 10 145 psi EPDM Hastelloy C276 Grounding straps are premounted from the factory on each side of the sensor



# Hersey HbMAG Flow Meters

## Technical Specifications

Transmitter	
Installation	Compact (integral) or Remote with factory-mounted cable 33' (10 m)
Enclosure	Stainless steel top housing (AISI 316) and coated brass bottom. Remote wall mount bracket in stainless steel (AISI 304).
Cable entries	2 x M20 (one gland for one cable of size 0.02 - 0.026 ft (6 - 8 mm) is included in the standard delivery)
Display	Display with 8 digits for visual meter reading information.  Index, menu and status symbols for dedicated information
Standard Flow Units	Volume in Gallon and flow rate in GPM Volume in CF and flow rate as GPM Volume in m3 and flow rate in m3/h
Optional display units (Available as an option in place of encoder output)	Volume: m3 x 100, I x 100, G x 100, G x 1000, MG, CF x 100, CF x 1000, AF, AI, kI Flow: m3/min, m3/d, I/s, I/min, GPS, GPH, GPD, MGD, CFS, CFM, CFH
Digital output  Output A function  Output B function  Output	2 passive outputs (MOS), individual galvanically isolated Maximum load $\pm$ 35 V DC, 50 mA short circuit protected Programmable as pulse volume — forward — reverse — forward/net — reverse/net Programmable as pulse volume (like output A), alarm Max. pulse rate of 50 Hz , pulse width of 5, 10, 50, 100, 500 ms
Communication	IrDA: Standard integrated infrared communication interface with Hersey/Sensus Encoder Protocol for Hot Rod, Mi.Net, Itron AMR/AMI Systems
Power supply	Auto detection of power source with display symbol for operation power.
Internal battery pack External battery pack	2 D-Cell 3.6 V/33 Ah 4 D-Cell 3.6 V/66 Ah
Mains power supply	<ul> <li>12 24 V AC/DC (10 32 V) 2 VA</li> <li>115 230 V AC (85 264 V) 2 VA</li> <li>The power supply has 9.8 ft (3 m) power cable for external connection to mains supply (without cable plug)</li> <li>Both mains power supply systems are backed up by an internal D-Cell 3.6 V 16.5 Ah battery pack.</li> </ul>
Installation	Integral (compact) or remote with factory mounted cable in 33' lengths with IP68/ NEMA 6P connectors. Connection is made at the transmitter bottom.
Enclosure	Stainless steel top housing (AISI 316) and coated brass bottom. Remote wall mount bracket in stainless steel (AISI 304).
Cable entries	2 x M20 (one gland for one cable of size 0.24 0.31 " (6 $\dots$ 8 mm) is included in the standard delivery)



Features	
Time and date	Real time clock
Totalizer	2 totalizer: Forward, Reverse, Bidirectional netflow calculation and free selectable start value.
	1 customer totalizer, following totalizer 1 setting and resetable via display key or software with logging of date and time
Measurement	
Low flow cut-off	0.05% of high flow or free adjustable
Empty pipe detection  Data logger	Symbolized in display  Logging of 26 records: selectable as daily, weekly or monthly logging
Data luggei	· · · · · · · · · · · · · · · · · · ·
Alarm	Active alarm is indicated on the display
Monitoring	Total hours an alarm has been active Numbers of times the alarm has been activated First time an alarm appears Last time the alarm disappears
Fatal faults	Coil current — Fault in driving magnetic sensor field Amplifier — Fault in signal circuit Check sum — Fault in calculation or handling of data
Warning faults	Low Power — customer selectable battery alarm level or power drop out
	Flow overflow — Flow in sensor exceeds intermittent high flow Pulse overflow on output A and B — Selected pulse volume is too small compared
	to actual flow rate and max. output pulse rate.
	Consumption — saved data logger consumption exceeds customer selected limit on high or low consumption Empty pipe — no water in the pipe/sensor
	Low impedance - measured electrode impedance below customer low impedance level Flow limit — actual flow exceeds selected high flow limit
Data protection	All data stored in an EEPROM. Totalizers 1 and 2 are backed up every 10 min, statistics every hour and power consumption and temperature measurement every 4 hour.
	Password protection of all parameters and hardware protection of calibration and revenue parameters.
Battery power management	Optimal battery information on remaining capacity.
	Calculated capacity includes all consuming elements and available battery capacity is adjusted related to change in ambient temperature.
	Numbers of power-ups
	Date and time registered for first and last time power alarm.
Diagnostics	Call assessment to define the area matter field
Continuous self test including	Coil current to drive the magnetic field Signal input circuit Data calculation, handling and storing
Alarm statistics and logging	Electrode impedance to check actual media contact
for fault analyzing	Flow simulation to check pulse and communication signal chain for correct scaling
	Number of sensor measurements (excitations) Transmitter temperature (battery capacity calculation)
	Low impedance alarm for change in media
	Flow alarm when defined high flow is exceeed  Verification mode for fast measure performance check

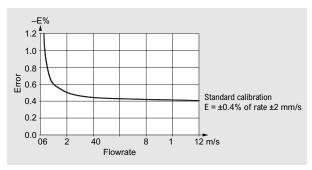
## Hersey HbMAG water meter uncertainty

To ensure continuous accurate measurement, flow meters must be calibrated. The calibration is conducted at flow facilities with traceable instruments referring directly to the physical unit of measurement according to the International System of Units (SI). Therefore, the calibration certificate ensures recognition of the test results worldwide, including the US (NIST traceability).

Mueller Systems can provide accredited calibration in the flow range from  $0.0001 \, \text{m}$ 3/h to  $10 \, 000 \, \text{m}$ 3/h.

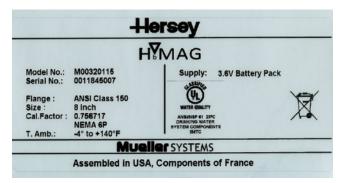
The accredited laboratories are recognized by ILAC MRA (International Laboratory Accreditation Corporation - Mutual Recognition Arrangement) ensuring international traceability and recognition of the test results worldwide.

The selected calibration determines the accuracy of the meter. A standard calibration results in max.  $\pm 0.4$  % uncertainty. A calibration certificate is provided with every sensor and calibration data are stored in the meter unit.





The Label is placed on the side of the display housing. An example of the product label is shown below:



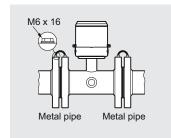
## Installation conditions

Please refer to "System information for Hersey HbMAG electromagnetic flow meters".

Battery packs must be installed with the hanging bracket in upwards direction to reach maximum capacity.

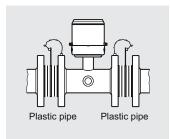
## **Bonding and grounding**

The sensor body must be grounded using grounding/bonding straps and/ or grounding rings to protect the flow signal against stray electrical noise and/or lightning. This ensures that the noise is carried through the sensor body and a noise-free measuring area within the sensor body.



#### **Metal pipelines**

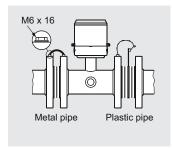
On metal pipelines, connect the straps to both flanges.



#### **Plastic pipelines**

On plastic pipelines and lined metal pipes, optional grounding rings must be used at both ends.

Grounding rings must be ordered separately see grounding ring kit

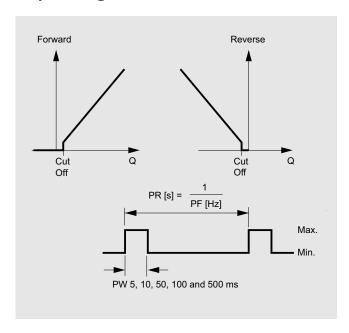


## Combination of metal and plastic pipelines

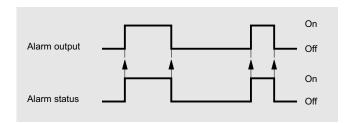
A combination of metal and plastic requires straps for metal pipeline and grounding rings for plastic pipeline.

# Hersey HbMAG Flow Meters

## **Output configuration HbMAG**



Pulse volume: Output A/B configured as volume per pulse, the output delivers a pulse when the preset volume has passed the selected direction, calculated on forward/reverse or Net forward/reverse flow. The volume per pulse is freely scalable, from 0.0001 to  $10\,000$  meter-unit per pulse. PR = pulse rate and PF = pulse frequency.

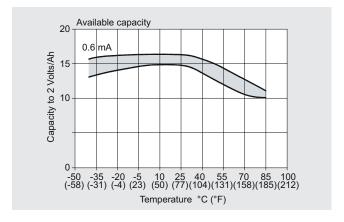


Alarm: The alarm will follow the internal alarm status.

## **Battery operation time and calculation**

The battery operation time depends on the connected battery pack as well as the operation condition of the meter.

HbMAG calculates the remaining capacity every 4 hours and includes all consuming elements. Calculation compensates for temperature influence on battery capacity (drawing).



The effect from other temperatures can be seen from the figure. A variation in temperature from  $15~^{\circ}\text{C}$  to  $55~^{\circ}\text{C}$  (59 to  $131~^{\circ}\text{F}$ ) reduces the capacity by 17% in the table from 15~Ah to 12.5~Ah.

At typical revenue scenario of expected battery operation time can be seen in the table.

The measurement for calculating the rest capacity of the battery life time is only completed if the system has no active fatal faults or the empty pipe is active. Maximum battery specification is 10 years operation.

Scenario - Revenue application				
Output A	Pulse rate max. 10 Hz			
Output B	Alarm or call-up			
Meter dialog	1 hour per month			
Add-com	None			
Temperature profile	<ul> <li>5% at 32 °F (0 °C)</li> <li>80% at 59 °F (15 °C)</li> </ul>			
	• 15% at 122 °F (50 °C)			

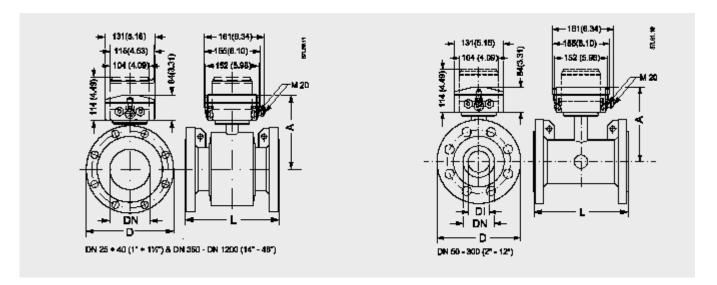
#### Battery lifetime (subject to the assumptions mentioned above)

Excitation frequency	y (24 h operation)	1/60 Hz	1/30 Hz	1/15 Hz	1/5 Hz	15625 Hz	3125 Hz	6.25 Hz
Two D-Cell battery 33 Ah Internal	3"- 8"	8 years	8 years	6 years	40 months	8 months	4 months	2 months
battery pack	10" - 24"	8 years	6 years	4 years	20 months	4 months	2 months	NA
	28" - 48"	6 years	4 years	2 years	1 year	2 months	NA	NA
Four D-Cell battery 66 Ah External	3" - 8"	N/A	10 years	10 years	80 months	16 months	8 months	4 months
battery pack	10" - 24"	N/A	10 years	10 years	40 months	8 months	4 months	NA
	28" 48"	10 years	8 years	4 years	2 years	4 months	NA	NA

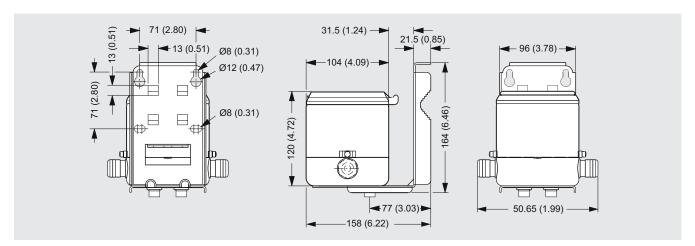
External battery pack can be used as battery backup for mains power supply.



## Dimensional drawings

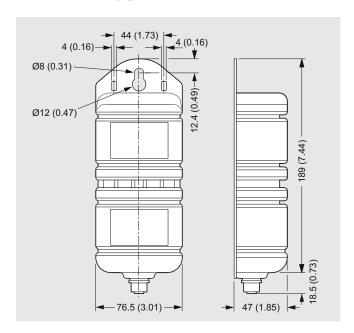


## **Remote version**



Dimensions in mm (inch), weight 3.5 kg (8 lbs)

## **External battery pack**



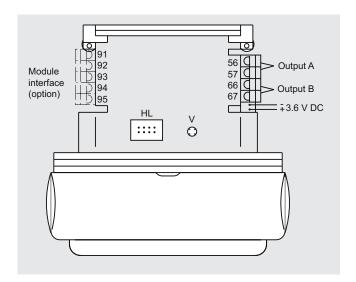
Dimensions in mm (inch), weight 2.0 kg (4.5 lbs)

Battery pack has to be mounted in upwards position to ensure maximum battery capacity.



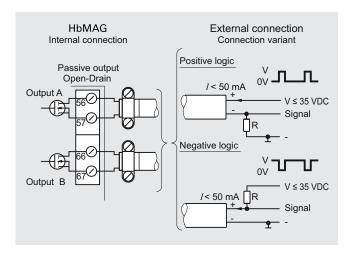
## Schematics

# Electrical installation and pulse output – Connection diagram



HL = Hardware lock key connectionV = Push button for verification mode

## Pulse wire connection



The pulse output can be configured as volume, alarm or call-up. The output can be connected as positive or negative logic.

R = pull up/down is selected in relation to the Vx power supply and with a max. current I of 50 mA.

Use shielded cable to avoid EMC problems. Make sure the shield is correctly mounted under the cable clamp (no pig tail).



## **THROUGH THE LID ANTENNA (TTL-A)**

## **FEATURES**

**Applications:** For use in metal pit or vault installations where a standard 1-3/4" or 1-7/8" hole exists. The Mueller TTL-A provides a standardized method of installation and provides optimization of radio transmission out of the pits or vaults equipped with metal lids. The TTL-A provides a simple method of mounting current Mueller Mi.NET radio modules in an easily accessed installation location under the pit lid without additional hardware or tools.

**Compliance:** The TTL-A is compliant with the American Disabilities Act Section 4.5 and AASHTO H-20 Heavy Duty.

**Construction:** The TTL-A consists of three basic parts: TTL-A body, threaded nut, and a rubber washer. The design is made from both aluminum and polymer for optimum weight to strength ratio and minimal environmental impact.

**Installation:** The TTL-A threads into the top case of the Mi.NET Radio Module. Simply remove the Mi.NET module antenna cover by turning it counter clockwise and insert the TTL-A screwing it clockwise into the Mi.NET module after insertion through the lid. This permits the Radio Module to hang from the pit lid, optimizing the accessibility and performance of the device.

**Maintenance:** The Mueller Systems TTL-A is designed and manufactured to provide long service life with no maintenance required. In the event the exposed portion of the TTL-A is damaged, the entire assembly can be replaced quickly and easily in the field with no additional tools required.





## **THROUGH THE LID ANTENNA (TTL-A)**

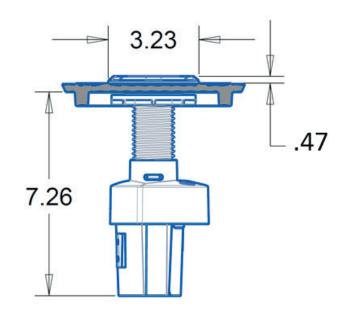
#### **Materials and Specifications:**

- MODEL NUMBER ...... MS-TTL-A
- COMPATIBILITY ..... Pit lids up to
  2" thick

All Mi.NET Radio Versions with Threaded Top Housing

(The TTL-A is not compatible with Mi.Net modules manufactured prior to June 15th, 2019)

- CONNECTION ...... Threaded connection to Mi.NET Radios via a 1-½-6 UNC Thread
- MATERIALS ...... TTL-A Body Aluminum/Thermoplastic; Threaded Nut - Thermoplastic; Rubber Washer - Buna-N
- TEMPERATURE RANGE ....... Operating Temperature: -40°F to + 158°F (-40°C to + 70°C); Humidity: 0% - 100% condensing



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## MUELLER ENCODER EIGHT (ME-8)

# **Mueller** SYSTEMS

## **Features**

**APPLICATIONS:** The Mueller Encoder Eight register (ME-8) is available for use on current Mueller Systems positive displacement meters in 5/8" through 2" sizes. The Mueller Encoder Eight register provides granular data for use in the latest AMR and AMI applications while the eight wheel visual display provides visual verification that aids in the detection of leaks and backflow.

The Mueller Encoder Eight register provides eight digits of visual resolution and up to 8 digits of electronic resolution for outstanding granularity when used in conjunction with current Mueller Systems AMR and AMI systems. Granularity of data permits customers to capture maximum revenue and be proactive in leak detection and resource conservation. Mechanical meter technology and electromechanical register design provide a proven and time tested solution for water utility needs.

The display provides 5/16" high, color contrasted odometer wheels for easy visual verification of radio frequency transmissions or field testing. The unique, never duplicated ten digit serial number on the Mueller Encoder Eight register housing identifies it as the basis for all systems communication. The register face plate and housing provide visual information specific to the registration units, model, size, date of manufacture, and billing units, to provide verifiable and retrievable data in the event it is required.

**CONFORMANCE TO STANDARDS:** Mueller Encoder Eight register complies with AWWA requirements for odometer wheel height as well as the American Standard Code for Information Interchange or ASCII.

CONSTRUCTION: Mueller Systems utilizes a UV stable, molded enclosure and lid made of thermoplastic to permanently house the ME-8 register components. The heat treated, tempered glass lens resists years of punishment. A variety of wired AMR/AMI options as well as touch pads are available.

The Mueller Encoder Eight register is compatible with all bayonet style locking mechanisms offered on Mueller Systems positive displacement meters. The register is tamper protected by the unique Mueller Systems locking pin. The register can be replaced without removing the meter from the service line when required due to vandalism or damage.

**OPERATION:** The Mueller Encoder Eight register detects the rotation of the drive magnet incorporated into the meter measuring element of the positive displacement meter. Light tubes inside the register capture the true position of all eight odometer wheels eliminating the possibility of odometer wheel errors.

When interrogated by a Mueller Systems AMR/AMI device, the Mueller Encoder Eight register communicates the unique ten digit serial number and up to an eight digit electronic reading in ACSII format where it can be recorded and maintained within the reporting structure of the AMR/AMI system. In the event that field testing is required, the high resolution test wheel provides excellent test resolution for all 5/8" through 2" positive displacement meters.



Mueller Encoder Eight (ME-8)

MAINTENANCE: The Mueller Encoder Eight register is designed and manufactured to provide a 20 year service life with virtually no maintenance required. Register lids are available as replacement components in the event of vandalism or the need for meter retrofits.

## Materials and Specifications

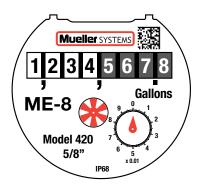
MODEL Mueller Encoder Eight Register (ME-8) REGISTER TYPE Absolute Encoder Register All 5/8" through 2" Positive Displacement Meters SIZES All current 5/8" through 2" Positive Displacement Meters Meter models 420, 435, 452 562, 572 **STANDARDS** Manufactured and tested to meet or exceed all applicable parts of ANSI/AWWA C707 Standard and the American Standard Code for Information Interchange (ASCII) TEMPERATURE OPERATING RANGE 32°F (0°C) to 158°F (70°C) STORAGE TEMPERATURE RANGE -4°F (-20°C) to 158°F (70°C) **CONNECTION OPTIONS** 5' or 25' Nicor Connector, 5' or 25' Itron In-Line Connector, 5' or 25' flying lead wire, 5' or 25' wired Hot Rod, or Mi.Node with factory potted connections **MATERIALS** Register housing and lid - thermoplastic; Register lens – glass; Display – 8 digit visual resolution and up to 8 digit electronic resolution with Mueller Systems AMR/AMI systems AMR/AMI COMPATIBILITY Mueller Systems Hot Rod AMR system, Mi.Net AMI system, and

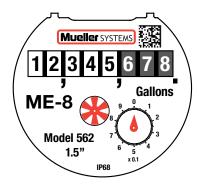
> other AMR/AMI systems that can utilize the Mueller Systems standard

encoder protocol output. Touch pad compatible.

## **Mueller** SYSTEMS

## **METER FACE PLATE - GALLONS**

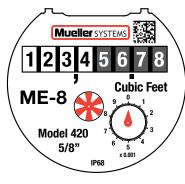


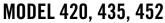


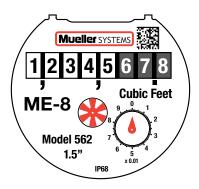
MODEL 420, 435, 452

**MODEL 562, 572** 

## **METER FACE PLATE - CUBIC FEET**

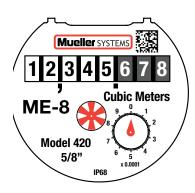




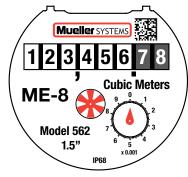


**MODEL 562, 572** 

## **METER FACE PLATE - CUBIC METERS**



MODEL 420, 435, 452



**MODEL 562, 572** 

All Mueller Systems ME-8 registers are shipped displaying zeros for all odometer wheel values. Examples here are provided for illustration only.

Mueller Systems always recommends ME-8 registers are programmed for 8 wheel electronic resolution for the best leak and back flow detection possible



## **420 SERIES BRONZE**

420 Bronze PD Meter - Sizes  $\frac{5}{8}$ " x  $\frac{1}{2}$ " and  $\frac{5}{8}$ " x  $\frac{3}{4}$ "

## **FEATURES**

**Applications:** The Mueller® 420 bronze is a nutating disc style, positive displacement meter designed for residential and small commercial applications where water volumes are low and low flow sensitivity is important.

**Conformance to Standards:** All Mueller 420 bronze meters meet or exceed the latest revision of the AWWA C-700 Standard for positive displacement meters. Every 420 bronze no lead meter is compliant with the latest initiatives of NSF, ANSI and EPA standards.

Construction: Mueller 420 water meters consist of three basic parts: maincase; measuring chamber; and permanently sealed register. The maincase is made of bronze for long life. Direction of flow arrows and model are cast into each maincase for ease of identification. The bottom cover is epoxy-coated cast iron with a molded plastic liner separating it from the waterway. Optional bronze and polymer bottom covers are available. The measuring chambers are designed for reduced wear during operation. The measuring chamber, integral strainer, nutating disc and thrust roller are thermoplastic, which is dimensionally stable and will not corrode. The register housing and lid are available in your choice of plastic or bronze for standard visual read registers. The meter is designed so that the register can be replaced easily without removing the meter from the service line.

**Register:** The permanently sealed visual read register has a unique triple "L" seal and heat treated, glass lens to eliminate dirt, moisture infiltration and fogging. An integral tamper-proof locking feature is provided to resist tampering with the register. The totalizing register has a straight-reading odometer type display, a 360° test circle with center sweep hand and a low flow (leak) detector. Standard gearing is used, making registers interchangeable by size. The 420 bronze meter is available with all AMR and AMI options for increased reading efficiency.

**Operation:** Water flows through the meter's strainer where debris is screened out. The incoming water fills a known volume of the measuring chamber on one or the other side of a movable disc that separates the chamber into two sections. As water enters, it moves the disc (nutates), forcing a known volume of water out of the meter from the opposite side of the disc. The process repeats as the sections refill and empty in turn. The nutating action of the disc is coupled magnetically to the register to indicate the volume of water that passes through the meter.

**Maintenance:** The Mueller 420 positive displacement meter is designed and manufactured to provide long service life with virtually no maintenance required. Repair components available include complete chamber assemblies and bottom plate gaskets. All components can be accessed without removing the meter body from the service line for simplified maintenance.

Connections: Supplied with external straight pipe threads (NPSM) per ANSI R1 20.1



5/8" X 1/2" 420 BRONZE PD METER

## MATERIALS AND SPECIFICATIONS

Model	420 Bronze Meter			
Sizes	5/8" x 1/2", 5/8" x 3/4"			
Standards	AWWA C-700, Most current NSF-61, ANSI, & EPA Initiatives			
Service	Measurement of flow in forward direction only			
Installation	Horizontal or Vertical			
<b>Operating Flow Range</b>	See charts on the following pages			
Accuracy	See charts on the following pages			
Maximum Working Pressure	150 psi			
Temperature Range	33° F to 100° F water temperature			
<b>Measuring Element</b>	Nutating Disc PD Chamber			
Register Type	Straight reading, permanently sealed, magnetic drive with low flow indicator and remote reading capability			
Meter Connections	External straight pipe threads (NPSM)			
Materials	Meter case – Bronze Bolts – Stainless Steel Measuring Element Chamber and Disc - Thermoplastic Disc Pin - SST Strainer - Thermoplastic			
Options	AMR/AMI Reading Systems			

## **420 SERIES BRONZE**

420 Bronze PD Meter - Sizes  $\frac{5}{8}$ " x  $\frac{1}{2}$ " and  $\frac{5}{8}$ " x  $\frac{3}{4}$ "

## **METER REGISTRATION**

METER SIZE	INITIAL DIAL*	CAPACITY	INITIAL DIAL*	CAPACITY
5/8"	10 Gallons	10 Million	1 Cubic Feet	1 Million

<sup>\*</sup>Registration equal to one full revolution of the sweep hand.

## **FLOW CHARACTERISTICS**

METER SIZE		TYPICAL LOW FLOW (95% MINIMUM)	TYPICAL OPERATING RANGE (100% ± 1.5%)	MAXIMUM CONTINUOUS OPERATION
	5/8"	1/ <sub>8</sub> GPM	½ to 20 GPM	15 GPM

# PERFORMANCE HEAD LOSS

# Head Loss on 5/8" 420 Bronze 18.0 16.0 14.0 10.0 6.0 4.0 2.0 Rate of Flow - U.S. Flow GPM

NOTE: Performance curves are typical only and NOT a guarantee of performance.

## **ACCURACY**

# Accuracy on 5/8" 420 Bronze 102.0 101.0 98.0 97.0 98.0 Rate of Flow-U.S. GPM

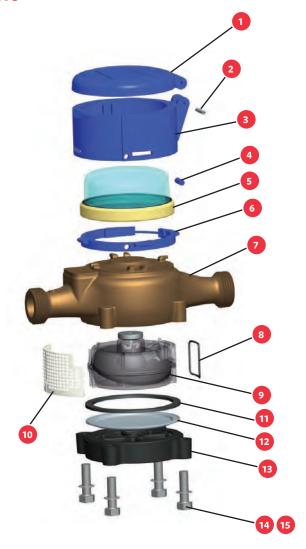
NOTE: Performance curves are typical only and NOT a guarantee of performance.

## **420 SERIES BRONZE**

420 Bronze PD Meter - Sizes  $\frac{5}{8}$ " x  $\frac{1}{2}$ " and  $\frac{5}{8}$ " x  $\frac{3}{4}$ "

## **MODEL 420 BRONZE METER ASSEMBLY COMPONENTS**

ITEM	PART#	DESCRIPTION	QTY	
	C5768	Plastic Register Cover	1	
1	C5774	Bronze Register Cover	1	
•	C5769	Plastic Register Housing Base	1	
2	C5772	Bronze Register Housing Base	1	
_	AS41122	Plastic Lid Spirol Pin	1	
3	AS41123	Bronze Lid Spirol Pin	1	
	AS12658	Blue Color Register Locking Pin	1	
4	AS126581	Bronze Color Register Locking Pin	1	
	D36981	Model 420 Visual Register SG		
5	D36982	Model 420 Visual Register CF	1	
	D36983	Model 420 Visual Register CM		
6	C5770	C5770 Register Housing Insert		
-	D3680SI	5⁄8″ x 3⁄4″ Model 420 Main Case	1	
7	D3681-1SI	5⁄8″ x 1⁄2″ Model 420 Main Case	1	
8	A13120	Model 420 Chamber O-Ring	1	
9	D3635PO	Model 420 Chamber Assembly	1	
10	C6681	Model 420 Bronze Strainer Retainer	1	
11	B8664	Model 420 Bronze Gasket	1	
12	B8665	Model 420 Liner (Iron/Brz Only)	1	
	B8663	Model 420 Iron Bottom Plate		
13	B8662	Model 420 Bronze Bottom Plate	1	
	C6682	Model 420 Polymer Bottom Plate		
14	90026	$\frac{5}{16}$ - 18 x $\frac{7}{8}$ " Hex Bolt SS (Iron / Brz Btm)		
14	90010	$\frac{5}{16}$ - 18 x 1 $\frac{1}{8}$ " Hex Bolt SS (Plastic Btm)	4	
15	90018	⁵∕₁6 Flat Washer SS (Polymer Btm)	4	

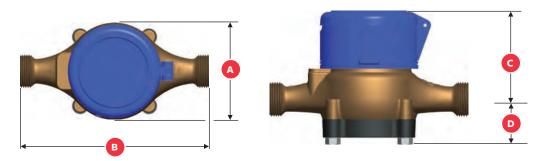


## **DIMENSIONS, WEIGHTS AND PARTS**

METER SIZE			
MODEL	420 BRONZE Standard register	420 BRONZE SSR REGISTER	420 BRONZE ME-8 REGISTER
	DIMENSION		
Α	3.8125″	3.8125″	3.8125″
В	7.5″	7.5″	7.5″
С	3.3125	3″	3.5″
D	1.375″	1.375″	1.375″
Weight	3.7	3.7	3.7
Weights are in pounds are approximate.			

## **420 BRONZE METER**

Inlet and outlet  $\frac{1}{2}$ " or  $\frac{3}{4}$ "



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## 420 Remote Disconnect\*

## Bronze PD Disconnect Meter Sizes 5/8" X 3/4" and 5/8" X 1/2

\*Pat. www.mwppat.com

## **Features**

**APPLICATIONS:** The **Hersey®** RDM is a nutating disk, positive displacement meter that incorporates a radio controlled valve in a 7-1/2" laying length. The unique meter design allows utilities to retrofit 5/8" RDM meters in existing services where there is a high incidence of customer service call volume pertaining to transient or delinquent accounts, where employee safety may be a concern, or where it is difficult to gain access to meters. By accessing the account information through the **Mi.Net<sup>TM</sup>** AMI System User Interface screen, a radio frequency (RF) command can be initiated to turn on or off any service equipped with an RDM meter from any password protected computer authorized to access the utility site.

**CONFORMANCE TO STANDARDS:** All 5/8" X 3/4" **Hersey** Remote Disconnect Meters meet or exceed the latest revision of the AWWA C-700 Standard for positive displacement meters. Every 420 RDM no lead meter is compliant with the latest initiatives of NSF, ANSI and EPA standards. All electronic components utilized in the meter and RF transceiver design comply with applicable FCC, Part 15 standards and AWWA Standard C-707 for Encoded Remote Reading Systems.

**CONSTRUCTION:** Hersey 420 Residential Disconnect Meters consist of five basic parts: maincase; measuring chamber; permanently sealed register; pilot valve; and RF transceiver. The maincase is made of no lead bronze for long life. Direction of flow arrows, model, and NSF-61 designation are permanently cast into the body components. The RDM is available with a plastic bottom cover only. The measuring chambers are designed for reduced wear during operation. The top and bottom of the measuring chamber, strainer, nutating disc and thrust roller are dimensionally stable thermoplastic which will not corrode. The electronic register housing and lid, Mi.Node and pilot valve housing are all made from thermoplastic. The meter is designed so that the register and pilot valve replacement components can be serviced easily without removing the meter from the line and are protected by **Hersey's** unique tamper resistent locking pin and tamper resistent screw.

**REGISTER:** The permanently sealed electronic register has a unique triple "L" seal and Grilimid lens to eliminate dirt, moisture infiltration and fogging. An integral tamper-proof locking feature is provided to resist tampering with the register. The totalizing register has a straight-reading odometer type display, a 360° test circle with center sweep hand and a low flow (leak) detector. Standard gearing is used, making registers interchangeable by size. The RDM is available with an integral or a remote mounted RF transceiver for optimal performance.

**OPERATION:** Water flows through dual strainers in the pilot valve assembly. Differential pressure provides the operating principal for the valve activation. Water flows through the meter's strainer where debris is screened out. The incoming water fills a known volume of the measuring chamber on one or the other side of a movable disc that separates the chamber into two sections. As water enters, it moves the disc (nutates), forcing a known volume of water out of the meter from the opposite side of the disc. The process repeats as the sections refill and empty in turn. The nutating action of the disc is coupled magnetically to the register to indicate the volume of water that passes through the meter.

The pilot valve can be actuated via the User Interface from any web enabled device with the proper log in and password. System screens indicate the position of the valve (open or closed) and record the date and time for all valve activations providing a permanent record of each account's history.

## **Mueller** systems



5/8" x 3/4" Remote Disconnect Meter

**MAINTENANCE:** The **Hersey** RDM meter is designed and manufactured to provide long service life with virtually no maintenance required. Repair components available include complete chamber assemblies and pilot valve repair kits when required. All components can be accessed without removing the meter from the service line for simplified maintenance.

**CONNECTIONS:** Supplied with external straight pipe threads (NPSM) per ANSI B1.20.1

## Materials and Specifications

MODEL		(RDM) or Remote Disconnect Meter
SIZES		5/8" X ½", 5/8" X ¾"
STANDARDS	AWWA C-70	O, Current NSF-61, ANSI, & EPA Initiatives
SERVICE		Measurement of flow in forward direction only
INSTALLATION		Horizontal
OPERATING FLOW RA	NGE	See Charts on the following pages
ACCURACY		See Charts on the following pages
MAXIMUM WORKING	PRESSURE	150 PSI
TEMPERATURE RANG	E	33° F to 100° F water temperature
MEASURING ELEMEN	T	Nutating Disc PD Chamber
WIRE LENGTH OPTION	NS	INTEGRAL, 3', 15'
REGISTER TYPE		Straight reading, permanently sealed, magnetic drive with low flow indicator and remote reading capability
BATTERY LIFE		20 Years
METER CONNECTION	S	External straight pipe threads (NPSM)
MATERIALS		Meter case — Bronze Disconnect Valve — Pilot Type Bolts — Stainless Steel Measuring Element Chamber and Disc - Thermoplastic Disc Pin - SST Strainer - Thermoplastic



# 420 Remote Disconnect\*

Bronze PD Disconnect Meter Sizes 5/8" X 3/4" and 5/8" X 1/2

\*Pat. www.mwppat.com

## **Meter Registration**

Meter Size	Initial Dial*	Capacity	Initial Dial*	Capacity
5/8"	10 Gallons	10 Million	1 Cubic Ft.	1 Million

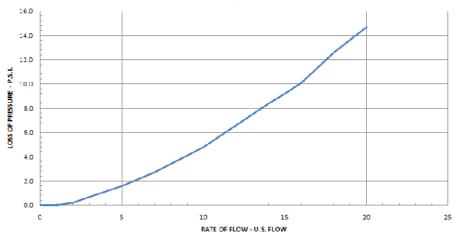
<sup>\*</sup>Registration equal to one full revolution of the sweep hand.

## Flow Characteristics

Meter			Maximum
Size		Range (100% ± 1.5%)	Continuous Operation
5/8"	1/8 GPM	1/2 to 20 GPM	15 GPM

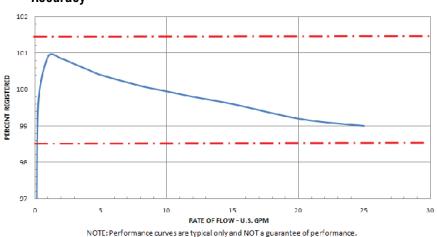
## **Performance**

#### **Head loss**



NOTE: Performance curves are typical only and NOT a guarantee of performance.

## **Accuracy**



# **420 Remote Disconnect**\*



Bronze PD Disconnect Meter Sizes 5/8" X 3/4" and 5/8" X 1/2

\*Pat. www.mwppat.com

MODEL 420 RDM BRONZE METER					
	ASSEMBLY COMPONENTS				
ITEM	PART #	DESCRIPTION	QTY		
1	<b>BKPLTSCREW</b>	#6 X 1/2" SELF TAPPING TRI-WING HEAD SS	1		
2	C6680	SOLENOID TAMPER COVER	1		
3	MSW-RDM-XX	Mi.NODE RADIO WITH SOLENOID	1		
4	C6679A	MODEL 420 RDM VALVE COVER WITH ORIFICE	1		
5	98411	1/4-20 X 1" BHCS SS	4		
6	A13099	MODEL 420 RDM VALVE SPRING SS	1		
7	B8676	MODEL 420 RDM DIAPHRAGM ASSEMBLY	1		
8	B8676KIT	DIAPHRAGM REPLACEMENT KIT (PARTS 6,7, &9)	-		
9	B8684	MODEL 420 RDM SUPPORT RING	1		
	D36991XX	MODEL 420 TRANSLATOR REGISTER SG			
10	D36992XX	MODEL 420 TRANSLATOR REGISTER CF	1		
	D36993XX	MODEL 420 TRANSLATOR REGISTER CM			
11	A12658	REGISTER LOCKING PIN	1		
12	D3688SI	5/8" X 3/4" MODEL 420 RDM MAIN CASE	4		
12	D2688-1SI	5/8" X 1/2" MODEL 420 RDM MAIN CASE	'		
13	D3635PO	MODEL 420 CHAMBER ASSEMBLY	1		
14	A13120	MODEL 420 CHAMBER O-RING	1		
15	C6681	MODEL 420 BRONZE STRAINER RETAINER	1		
16	B8664	MODEL 420 BRONZE GASKET	1		
17	C6682	MODEL 420 PLASTIC BOTTOM PLATE	1		
18	90010	5/16-18 x 1-1/8" HEX BOLT SS	4		
19	90018	5/16 FLAT WASHER SS	4		





## 420 Remote Disconnect \*

Bronze PD Disconnect Meter Sizes 5/8" X 3/4" and 5/8" X 1/2

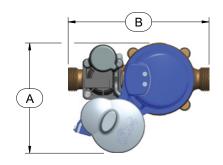
\*Pat. www.mwppat.com

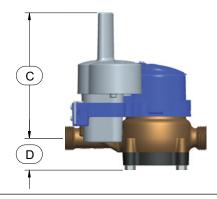
## **Dimensions, Weights and Parts**

Meter Size	5/8"	
Model RDM INTEG		RDM REMOTE
Dimension		
A	5.875"	3.875"
В	7.5"	7.5"
С	6.6875"	4.1875"
D	1.6875"	1.6875"
Weight	5.0	5.0

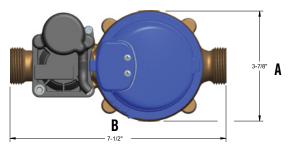
Weights are in pounds and are approximate. Inlet and outlet 1/2" or 3/4"

## 420 RDM with Integral Mi.Node





## 420 RDM with Remote Mi.Node



APPROXIMATE WEIGHT: 5 LBS.





## **452 SERIES**

## Magnetic Drive Positive Displacement Disc Meters Size 1"

## **FEATURES**

**Applications:** Measurement of cold water for residential and small commercial applications where water volumes are low, and low flow sensitivity is important.

**Conformance to Standards:** Mueller 452 water meter complies with latest version of ANSI/AWWA Standard C700, NSF-61 372 and the Safe Water Drinking Act. Each meter is tested to ensure compliance.

Construction: Mueller 452 water meter consists of three basic parts: main case; measuring chamber; and permanently sealed register. The main case is made of bronze for long life. Direction of flow arrows and model are cast into each main case. The bottom cover is epoxy-coated cast iron with a molded plastic liner separating it from the waterway. Optional bronze bottom covers are available. The measuring chambers are large for reduced wear during operation. The measuring chamber, integral strainer, nutating disc are thermoplastic, which is dimensionally stable and will not corrode. The stainless steel thrust roller moves smoothly along a stainless steel wear plate to reduce friction and maintain accuracy. The register box and lid are available in plastic or bronze. The meter is designed so that the register can be replaced without removing the meter from the line.

**Register:** The permanently sealed register has a unique seal and heat-treated glass to eliminate dirt, moisture infiltration and lens fogging. An integral tamper-proof locking feature is provided to resist tampering with the register. The totalizing register has a straight-reading odometer type display, a 360° test circle with center sweep hand and a low flow (leak) detector or the option of a solid state LCD display. Standard gearing is used, making registers interchangeable by size. All Mueller meter Models have electronic meter reading systems available for increased reading efficiency (see Meter Reading Systems.)

**Operation:** Water flows through the meter's strainer where debris is screened out. The incoming water fills a known volume of the measuring chamber on one or the other side of a movable disc that separates the chamber into two sections. As water enters, it moves the disc (nutates), forcing a known volume of water out of the meter from the opposite side of the disc. The process repeats as the sections refill and empty in turn. The nutating action of the disc is coupled magnetically to the register to indicate the volume of water that passes through the meter. The large capacity measuring chamber requires fewer nutations of the disc for each gallon measured, which helps to limit wear, extend the life of the meter, and reduce pressure loss.

**Maintenance:** The Mueller 452 water meter is designed and manufactured to provide long service life with virtually no maintenance required.

Connections: Supplied with external straight pipe threads (NPSM) per ANSI R1 20.1



452 WITH SSR REGISTER

## MATERIALS AND SPECIFICATIONS

MAI ENIALS AND SI	Lenications
Model	452
Sizes	1" x 1"
Standards	Manufactured and tested to meet or exceed all applicable parts of ANSI/AWWA C700 Standard NSF-61 372 and the Safe Water Drinking Act
Service	Cold water measurement with flow in only one direction
Operating Flow Range	See chart on the following page
Accuracy	See chart on the following page
Pressure Loss	See chart on the following page
Maximum Working Pressure	150 PSI
Temperature Range	33° F to 100° F water temperature
Measuring Element	Nutating Disc
Register Type	Straight reading, permanently sealed, magnetic drive with low flow indicator. Remote reading units optional.
Meter Connections	1" external (NPSM) straight pipe threads per ANSI B1.20.1
Materials	Meter case – No Lead Bronze; Bottom cover – cast iron ASTM A126 CL. B; Chamber top/bottom – thermoplastic; Nutating disc – thermoplastic; Disc pin – stainless steel; Thrust roller – stainless steel; Wear plate – stainless steel; Coupling – Ceramic magnet; Strainer – thermoplastic; Coupling shaft – stainless steel ANSI B18; Top cover bolts – stainless steel ANSI B18; Bottom cover bolts – stainless steel ANSI B18; Register box and lid – thermoplastic.
Options	Bottom cover – bronze UNSC84400 ; Register box and lid – bronze UNSC85700; AMR/AMI Reading Systems

## **452 SERIES**

# Magnetic Drive Positive Displacement Disc Meters Size 1"

### **METER REGISTRATION**

METER SIZE	INITIAL DIAL*	CAPACITY	INITIAL DIAL*	CAPACITY
1″	10 Gallons	10 Million	1 Cubic Feet	1 Million

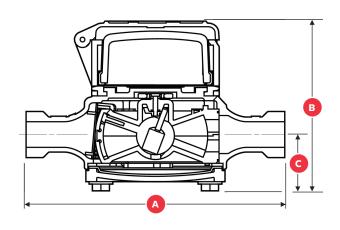
<sup>\*</sup>Registration equal to one full revolution of the sweep hand.

### **FLOW CHARACTERISTICS**

MET	METER SIZE	TYPICAL LOW FLOW (95% MINIMUM)	TYPICAL OPERATING RANGE (100% ± 1.5%)	MAXIMUM CONTINUOUS OPERATION
	1″	¾ GPM	2 to 20 GPM	35 GPM

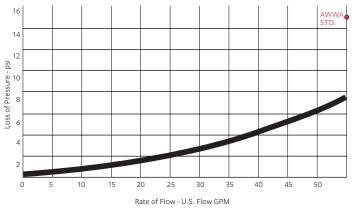
Note: Performance curves are typical only and NOT a guarantee of performance.

### **DIMENSIONS AND WEIGHTS**



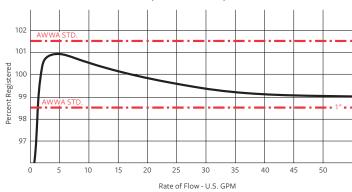
	1"	
METER SIZE	ENDS EXTERNAL (NPSM) STRAIGHT PIPE THREADS 452	
MODEL		
	DIMENSIONS	
А	10 ¾/″	
B Visual Reg	5 ½″	
B SSR Reg	5 1/4"	
B ME-8 Reg	5 3/4"	
С	2 1/8"	
Width	7.22″	
Inlet & Outlet	1″	
Net Weight	11	

# PERFORMANCE HEAD LOSS - 1" (FIGURE 1)



 ${\tt NOTE: Performance\ curves\ are\ typical\ only\ and\ NOT\ a\ guarantee\ of\ performance.}$ 

### **ACCURACY - 1" (FIGURE 2)**



# 452 SERIES

# Magnetic Drive Positive Displacement Disc Meters Size 1" Parts

REF NO.	DESCRIPTION	MATERIAL	1" MODEL 452
1	Complete Register Housing Assembly	Plastic	B7856
•	Includes the following:	Bronze	B7857
2	Register Cover	Plastic	C5768
3	Spirol Pin	Plastic	AS41122
3	Spirol Pin	Bronze	AS41123
4	Register Housing Base	Plastic	C5769
5	Register Housing Insert	Plastic	C5770
6	Register Locking Pin	Blue Color Plastic	A12658
0	Register Locking Pin	Brass Color Plastic	A126581
	Visual Register USG	Glass/Brass	D32565
7	Visual Register CF	Glass/Brass	D32566
,	Encoder Register USG*	Plastic/Brass	Call CS
	Encoder Register CF*	Plastic/Brass	Call CS
8	1" Main Case 2006 and after	No Lead Bronze	D3589SI
9	Complete Chamer Assembly Includes following parts 10-16	Plastic	C5692PO
10	Top Chamber Assembly	Plastic**	-
11	Bottom Chamber Assembly	Plastic**	-
12	Disc Assembly	Plastic/SST**	-
13	Thrust Roller	SST	
14	Wear Plate	SST	
15	Outlet Seal	Rubber	A130203
16	Chamber Retainer	Plastic	C5466
17	Strainer	Plastic	51026P045
18	Gasket	Rubber	C5489
19	Liner	Plastic	C5506
20	Bottom Cover 2006 and after	Cast Iron	B8623
20	Bottom Cover 2006 and after	Bronze	B8624
21	Case Bolt 2006 and after	SST	90010 (6)

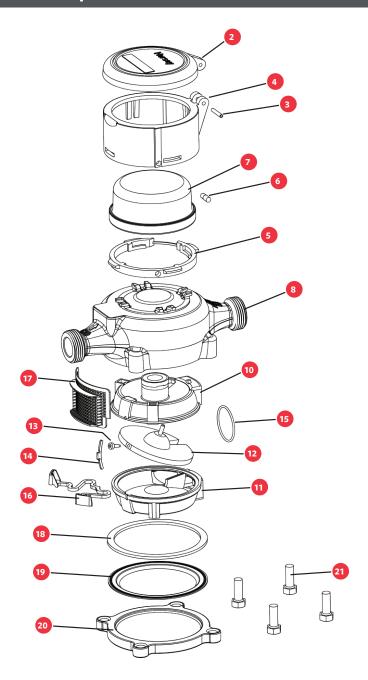
<sup>\*</sup>Call Mueller Customer Service for appropriate Translator Register and AMR Device part number.

\*\*Available only as part of item 9 – Complete Chamber Assembly.

NOTE: If more than one part is required per assembly, quantity is noted after part number (in parenthesis). The different top and bottom case requirements for the various flange configurations. Bolt quantities and sizes vary.

## **452 SERIES**

# Magnetic Drive Positive Displacement Disc Meters Model 452



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## Magnetic Drive Positive Displacement Disc Meters Sizes 1 1/2" & 2"

### **FEATURES**

**Applications:** Measurement of cold water for residential, commercial and industrial applications where water volumes are low, and low flow sensitivity is important.

**Conformance to Standards:** Mueller Series 500 D Water Meters comply with ANSI / AWWA Standard C700. Meters which are manufactured with the Nylon coated ductile iron maincase option meet the requirements of NSF Standard 61, Annex 372. The meters provide a no lead solution. Each meter is tested to ensure compliance.

**Construction:** Mueller Series 500 D Water Meters consist of three basic parts: maincase; measuring chamber; and permanently sealed register. The maincase and topcase are made of Nylon coated ductile iron. The measuring chamber, nutating disc and strainer are made of thermoplastic, which is dimensionally stable and will not corrode. A test port in the body permits in-line testing. Register box and lid are available in plastic or bronze.

The meter is designed so that the register, measuring chamber and strainer can be replaced without removing the meter from the line.

**Register:** The permanently sealed register has a unique seal and heat-treated glass to eliminate dirt, moisture infiltration and lens fogging. An integral tamper-proof locking feature is provided to resist tampering with the register. The totalizing register has a straight-reading odometer type display, a 360° test circle with center sweep hand and a low flow (leak) detector. Standard gearing is used, making registers interchangeable by size.

All Mueller Meter Models have electronic meter reading systems available for increased reading efficiency (see Meter Reading Systems.)

**Operation:** Water flows through the meter's strainer where any debris that could adversely affect meter accuracy or free operation is screened out. As the water enters, it fills a known volume of the measuring chamber on one or the other side of a movable disc that separates the chamber into two sections. As water enters it moves the disc (nutates), forcing a known volume of water out of the meter from the opposite side of the disc. The process repeats as the sections refill and empty in turn. The nutating action of the disc is coupled magnetically to the register to indicate the volume of water that passes through the meter. The large measuring chamber requires fewer nutations of the disc for each gallon measured, which helps to limit wear, reduce pressure loss and extend the life of the meter.

**Maintenance:** The Mueller Series 500 D Water Meters are designed and manufactured to provide long service life with virtually no maintenance required.

**Connections:** Available with integral two-bolt oval flanges.



### **MATERIALS AND SPECIFICATIONS**

Model Number	562 D and 572 D
Sizes	1 ½" and 2"
Standards	Manufactured and tested to meet or exceed all applicable parts of ANSI / AWWA C700 Standard. Nylon coated ductile iron options meet requirements of NSF Standard 61, Annex G.
Operating Flow Range	Cold water measurement with flow in only one direction
Accuracy	See chart on following page
Pressure Loss	See chart on following page
Maximum Working Pressure	See chart on following page
Temperature Range	150 psi
Measuring Element	33°F to 100°F water temperature
Disc Nutations (Per Gallon)	Nutating disc
Register Type	562 D: 6.47, 572 D: 3.92
Meter Connections	Straight reading, permanently sealed, magnetic drive with low flow indicator. Remote reading units optional.
Materials	Maincase – Nylon coated ductile iron; Measuring Chamber – Thermoplastic; Magnets – ceramic; Strainer – Thermoplastic; Casing bolts – stainless steel ANSI B18; Register box and lid – thermoplastic.
Options	Meter case – Nylon coated ductile iron Register box and lid – bronze UNSC85700; AMR / AMI Reading Systems.

# Magnetic Drive Positive Displacement Disc Meters Sizes 1 1/2" & 2"

### **METER REGISTRATION**

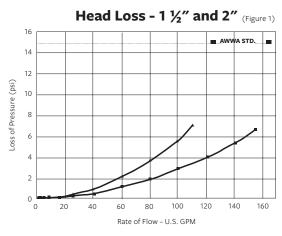
METER SIZE	INITIAL DIAL*	CAPACITY	INITIAL DIAL*	CAPACITY
1 ½″	100 Gallons	100 Million	10 Cubic Feet	10 Million
2″	100 Gallons	100 Million	10 Cubic Feet	10 Million

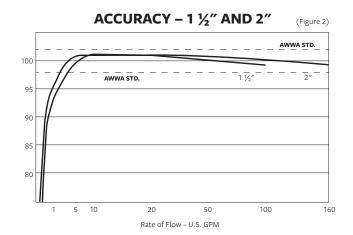
<sup>\*</sup>Registration equal to one full revolution of the sweep hand.

### **FLOW CHARACTERISTICS**

METER SIZE	TYPICAL LOW FLOW (95% MINIMUM)	TYPICAL OPERATING RANGE (100% ± 1.5%)	MAXIMUM CONTINUOUS OPERATION
1 ½″	1 ½ GPM	5 to 100 GPM	50
2"	2 GPM	8 to 160 GPM	80

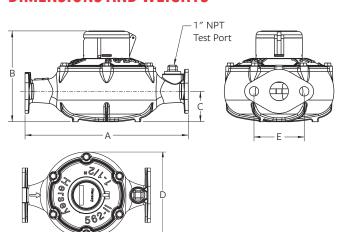
### **PERFORMANCE**





**Note:** Performance curves are typical only and NOT a guarantee of performance.

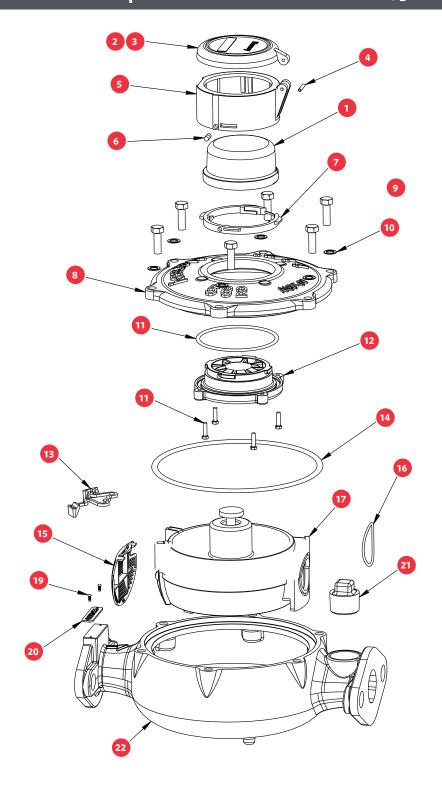
### **DIMENSIONS AND WEIGHTS**



METER SIZE	1 1/2"	2"
ENDS	FLAN	GED
MODEL	562 D	572 D
	DIMENSION	
Α	13″	17″
В		
Visual Registration	7.250″	8.125″
SSR Registration	7″	7″
ME-Registration	7.750″	7.750″
С	2.437″	3.00″
D	8.750″	10.437″
E	4.00″	4.50″
Net weight	18	28

**Note:** Meter couplings are optional and must be ordered separately. Weights are in pounds and are approximate.

# Magnetic Drive Positive Displacement Disc Meters Sizes 1 ½" & 2"



# Magnetic Drive Positive Displacement Disc Meters Sizes 1 ½" & 2" Parts

REF NO.	DESCRIPTION	MATERIAL	562 1 1/2" MODEL	572 2" MODEL
	Visual Desisters	US Gallons Glass / Brass	D357715	D358115
	Visual Register	CF Glass / Brass	D357725	D358125
1		US Gallons Plastic / Brass	D35791xxx	D35831xxx
	Translator Register	CF Plastic / Brass D3579	D35792xxx	D35832xxx
	Spec	cify Electronic Reading Value 4, 5	, or 6 Wheel	
	Complete Register Housing Assembly Includes parts 3-7	Plastic	B7856	B7856
2		Bronze	B7857	B7857
3	Register Cover	Plastic	C5768	C5768
3	Register Cover	Bronze	C5774	C5774
4	Spirol Pin	Plastic cover: SST	AS41122	AS41122
	Эрногги	Bronze Cover: SST	AS41123	AS41123
5	Register Housing Base	Plastic	C5769	C5769
	Register Flousing Dase	Bronze	C5772	C5772
6	Register Locking Pin	Blue Colored Plastic	A12658	A12658
		Brass Colored Plastic	A126581	A126581
7	Register Housing Insert	Plastic	C5770	C5770
8	Top Case	Nylon Coated Ductile Iron	D3642C	D3646C
9	Case Bolts	SST	90026 (qty 6)	90010 (qty 8)
10	Washers	SST	90018 (Qty 6)	90018 (Qty 8)
11	Register Hub O-Ring	Rubber	98313	98313
12	Register Hub	Plastic	C6631	C6631
13	Socket Head Cap Screws	SST	98157 (Qty 4)	98157 (Qty 4)
14	O-Ring Case Seal	Rubber	98314	98315
15	Chamber Retainer	Plastic	C5466	C5466
16	O-Ring Chamber Seal	Rubber	A130204	A130205
17	Complete Chamber Assembly Includes parts 14, 15, 16		D3575	D3576
18	Strainer	Plastic	C6576	C6577
19	Type U Drive Screw	Plated	98158 (Qty 2)	98158 (Qty 2)
20	Serial Number ID Plate		A13070	A13070
21	Test Plug	SST	59013	59013
22	Bottom Case	Nylon Coated Ductile Iron	D3644C	D3648C

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## MI.NET® NODE

### Mi. Node LW Meter Interface Unit

#### **FEATURES**

**Two Way Communications:** The Mueller Systems Mi.Node LW (LoRaWAN) meter interface unit provides a direct connection to all Mueller water meters equipped with an encoder register. The primary function of the Mi.Node is to provide full, two way communications between the LoRaWAN Network Provider and the smart meter.

System Components: Information retrieved from a water meter is stored temporarily within the Mi.Node unit's internal memory. As a default, the Mi.Node will transmit hourly meter data at a predetermined time once per day to network. On demand reads to the Mi.Node can been requested at any point in time and are typically delivered within seconds. This data is sent to a LoRa Gateway via an unlicensed radio frequency and then relayed to the Mi.Net host server for analysis and storage. Designed to provide features specifically needed to support low cost, secure bi-directional communications for loT, including Smart City applications.

**Construction:** The Mi.Node unit incorporates multiple moisture barriers to eliminate concerns over moisture intrusion even in meter box environments. An o-ring sealed thermoplastic enclosure, coated electronic board and potting compound provide a watertight package that permits Mueller Systems to offer a 20 year warranty on the Mi.Node unit. A large lithium ion battery provides plenty of power over the life of the unit.

**Scalable and Upgradable:** The Mi.Node's functionality can be upgraded remotely. A firmware upgrade allows the Mi.Node to be upgraded autonomously. All system Mi.Node units can be scheduled for an upgrade at one time and the system will notify the user when the process is complete.

The Mi.Node seamlessly connects directly to the Mueller Remote Disconnect (RDM) meter for easy but secure actuation of the valve through the user interface.



### **MATERIALS AND SPECIFICATIONS**

Class B LoRaWAN compatible for fast response times, on-demand reads in seconds, not hours

Interfaces with water meters that output a protocol similar to the Mueller Systems Solid State Register

Logs and stores meter data in internal memory

RF antenna contained inside Mi.Node unit enclosure

FCC compliant

Mi.Node wire lengths To Mueller register 5', 25'

Power Output: 1W

Power Source" D Cell Lithium Battery

Transmit Frequency 902 MHz – 928 MHz

Data Integrity Verified with every data message

Temperature Range: -40°F to + 158°F (-40°C to + 70°C)

Humidity: 0% - 100% condensing

Dimensions 6 5/8" high x 2 15/16" wide x 3 3/8" deep

Automatically detects encoder meter type connected

No external power supply required for operation

Notifies the system of low battery level for preemptive maintenance

Tamper and leak notification

#### For more information about Mueller or to view our full line of water products, please visit muellersystems.com or call Mueller customer service at 1.800.423.1323.

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Please contact your Mueller Sales or Customer Service Representative concerning any other application(s).



Automated Me	ter Reading (AMR) / Advanced Me	Ietering Infrastructure (AMI) Products	
Product	Description	Warranty Period	
AMR / AMI Software	These items of Software will perform in accordance with Mueller's published specifications for the duration of the Warranty Period.	One (1) year from date of shipment to Purchaser.	
AMR / AMI Hardware – unless otherwise expressly specified herein	During the Warranty Period, these Products will be free from defects in materials and workmanship.	One (1) year from date of shipment to Purchaser.	
AMR / AMI Radio Modules – AMI water module endpoints and AMR water module endpoints	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Ten (10) years from date of shipment to Purchaser.  Additionally, the unit is covered by a prorated warranty for years eleven (11) through fifteen (15) at a fifty-percent (50%) discount, and years sixteen (16) through twenty (20) at a twenty-five-percent (25%) discount from the date of shipment to Purchaser. All discounts will be calculated on the then current published price of the original product. All prorated warranty discounts are to be used towards the purchase of replacement units.	
Encoder Register Products, Wall Pads and Pit Pads.	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Ten (10) years from date of shipment to Purchaser.  Additionally, the unit is covered by a prorated warranty for years eleven (11) through fifteen (15) at a fifty-percent (50%) discount, and years sixteen (16) through twenty (20) at a twenty-five-percent (25%) discount from the date of shipment to Purchaser. All discounts will be calculated on the then current published price of the original product. All prorated warranty discounts are to be used towards the purchase of replacement units.	
Water Metering Products		roducts	
Product	Description	Warranty Period	
All Meter Products not otherwise specified herein	During the Warranty Period, these Products will be free from defects in materials and workmanship.	One (1) year from date of shipment to Purchaser.	
Remote Disconnect Meters (RDM) valve and solenoid assembly	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Five (5) year warranty or two-thousand (2,000) actuations of the valve, whichever comes first, from the date of shipment to Purchaser.	
Bronze Maincases	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Twenty-Five (25) years from date of shipment to Purchaser.	
Composite Maincases	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Fifteen (15) years from date of shipment to Purchaser.	
Standard registers for the above listed mechanical meters	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Ten (10) years from date of shipment to Purchaser.	
Models 400 and 500 Series Meters	AWWA <sup>1</sup> New Meter Accuracy	5/8" – Five (5) years from the date of shipment to Purchaser or the registration of 500,000 U.S. gallons, whichever comes first; 3/4" – Five (5) years from the date of shipment to Purchaser or the	

		registration of 750,000 U.S. gallons, whichever comes first; 1" – Five (5) years from the date of shipment to Purchaser or the registration of 1,000,000 U.S. gallons, whichever comes first; 1-1/2" – Two (2) years from the date of shipment to Purchaser or the registration of 1,600,000 U.S. gallons, whichever comes first; 2" – Two (2) years from the date of shipment to Purchaser or the registration of 2,700,000 U.S. gallons, whichever comes first.
	AWWA Repaired Meter Accuracy (AWWA M6 Manual)	5/8" – Fifteen (15) years from the date of shipment to Purchaser or the registration of 1,500,000 U.S. gallons, whichever comes first; 3/4" – Fifteen (15) years from the date of shipment to Purchaser or the registration of 2,250,000 U.S. gallons, whichever comes first; 1" – Fifteen (15) years from the date of shipment to Purchaser or the registration of 3,000,000 U.S. gallons, whichever comes first; 1-1/2" – Ten (10) years from the date of shipment to Purchaser or the registration of 5,000,000 U.S. gallons, whichever comes first; 2" – Ten (10) years from the date of shipment to Purchaser or the registration of 8,000,000 U.S. gallons, whichever comes first.
Model HbMAG electromagnetic cold water meters	During the Warranty Period, these Products will be free from defects in materials and workmanship.	Two (2) years from date of shipment to Purchaser.
Solid State Meters	meet or exceed accuracy of +/- maximum. Additionally, the unit fifteen (15) at a fifty-percent (50% five-percent (25%) discount from on the then current published price	(10) years from date of shipment to Purchaser) these Products will 1.5% between the specified minimum flow rate to the specified is covered by a prorated warranty for years eleven (11) through o) discount, and years sixteen (16) through twenty (20) at a twenty-the date of shipment to Purchaser. All discounts will be calculated to of the original product. All prorated warranty discounts are to be accement units for the following sizes:
	5/8" Meter	0.1 gpm to 20 gpm
	5/8" x 3/4", 3/4" Short, and 3/4" Long	Meter 0.1 to 30 gpm
	1" Meter	0.4 to 55 gpm
	1 ½" Meter	0.25 to 100 gpm
	2" Meter	1.5 to 160 gpm

<sup>&</sup>lt;sup>1</sup> American Water Works Association ("AWWA") (10.2019)



#### WATERSMART SOFTWARE-AS-A-SERVICE PROVISIONS

BACKGROUND: WATERSMART's customer engagement and data analytics services are to be provided primarily by utilization of WATERSMART's proprietary software hosted on WATERSMART's computer systems and accessed by authorized users over the Internet. This is a shared cost software utilization model which enables customers to achieve substantial cost savings versus commissioning custom development of software or licensing software for installation and maintenance on customers' computer systems. Companies like WATERSMART are commonly referred to as "SaaS" or "software-as-a-service" providers. Certain supplemental provisions which are customary within the SaaS sector and essential to enabling WATERSMART's SaaS service model and providing substantial cost savings for Utility, are set forth below and incorporated by reference in the Agreement.

#### A. WATERSMART's reservation of intellectual property rights

WATERSMART has created, acquired or otherwise currently has rights in, and may, in connection with the performance of this Agreement or otherwise develop, create, employ, provide, modify, acquire or otherwise obtain rights in various inventions, concepts, ideas, methods, methodologies, procedures, processes, know-how, techniques, models, templates, software, applications, documentation, user interfaces, screen and print designs, source code, object code, databases, algorithms, development framework repositories, system designs, processing techniques, tools, utilities, routines and other property or materials, including without limitation any and all subject matter protected or which may be protected under patent, copyright, mask work, trademark, trade secret, or other laws relating to intellectual property, whether existing now or in the future, whether statutory or common law, in any jurisdiction in the world ("WATERSMART IP"). Utility acknowledges that WATERSMART owns and shall own all intellectual property rights in and to deliverables hereunder, the WATERSMART IP and derivative works of WATERSMART IP (whether independently or jointly conceived), regardless of whether or not incorporated in any print or electronic Water Reports, Customer Portal, Utility Dashboard, or other software or deliverable provided to Utility by WATERSMART, and that Utility shall acquire no right or interest in the same.

Utility agrees to assign, and hereby does assign, any right, title and interest in any suggestions, enhancement requests, or other feedback provided by Utility relating to services offered by WATERSMART. If and to the extent any such assignment is ineffective, Utility hereby grants to WATERSMART a royalty-free, worldwide, irrevocable, perpetual license to use and incorporate into its services any such suggestions, enhancement requests, or other feedback provided by Utility.

Subject to the foregoing, authorized employees and customers of Utility may during the term of the Agreement access and use the WATERSMART SaaS services, print and electronic Water Reports, Customer Portal, Utility Dashboard, and other deliverables provided to Utility by WATERSMART, and applicable bill presentment and payment services for purposes of Utility's customer engagement program, customer billing, and for Utility's internal purposes, so long as Utility is current with respect to its financial and other obligations under the Agreement. Such authorization is limited to Utility's service territory and is non-exclusive, non-transferable, and non-sublicenseable. If Utility enters into an agreement with a third party contractor of WaterSmart related to bill payment services, the intellectual property provisions of such agreement shall apply with respect to intellectual property owned or controlled by such third party. Any rights not expressly granted herein are reserved by WATERSMART and its licensors.

### B. <u>Utility's cooperation in providing necessary inputs</u>

Deliverables to be provided by WATERSMART via its proprietary software require certain data from Utility. Utility shall provide WATERSMART with those data, records, reports, approvals and other inputs identified for Utility to provide to WATERSMART. Utility shall ensure that such inputs are accurate and within Utility's legal rights to share with WATERSMART subject to the confidentiality and other applicable provisions of the Agreement. Time is of the essence, and Utility shall provide its inputs within the timeframes specified for Utility. If bill payment services are included, Utility shall cooperate with WATERSMART and its applicable third

party partner(s) in timely providing the data, records, reports, approvals and other inputs requested for such services. WATERSMART shall not be responsible for delays outside WATERSMART's control, and deadlines for WATERSMART's performance shall be adjusted, if necessary, to accommodate delays by Utility.

#### C. Confidentiality and WATERSMART's use of aggregated data

All data, documents and other information received or accessed by one party ("Receiver") from the other party or its end users (collectively, "Discloser") for performance of this Agreement, including without limitation personally identifiable information and financial information, are deemed confidential. Such information shall not be used or disclosed by the Receiver without the prior written consent of the Discloser or owner (which may include without limitation consent by end users to share any information with additional users they authorize), except to the Receiver's employees and contractors on a need-to-know basis for performance of this Agreement with appropriate confidentiality protections. For this purpose, protected confidential information shall not include (i) information that, at the time of disclosure, is publicly available or generally known or available to third parties, or information that later becomes publicly available or generally known or available to third parties through no act or omission by the Receiver; (ii) information that the Receiver can demonstrate was in its possession prior to receipt from the Discloser; (iii) information received by the Receiver from a third party who, to the Receiver's knowledge and reasonable belief, did not acquire such information on a confidential basis from the Discloser; (iv) information the Receiver can demonstrate was independently developed by it or a third party; or (v) information that the Receiver is legally required or compelled by a court to disclose.

The foregoing confidentiality obligations are subject to the following clarification of the parties' rights and obligations with respect to aggregated and anonymous data. Utility hereby gives its permission to WATERSMART to use and disclose on an anonymous and/or aggregated basis (excluding any personally identifiable information) any data pertaining to Utility end customers and their water consumption, including without limitation derivative data and data combined with the data of other utilities, for purposes of project evaluation and any research, product development, marketing, or other legitimate business purposes. This Section C shall survive any termination or expiration of the Agreement.

Each party shall post and comply with its applicable privacy policy.

#### D. Software corrections and third party acts; limitation of liability for SaaS services

In the event that WATERSMART's services fail to meet specifications or other requirements, Utility shall promptly notify WATERSMART and WATERSMART shall promptly correct any defect or substitute services, software, or products to achieve the functionality and benefits originally specified. If WATERSMART promptly makes such correction or substitution, WATERSMART shall have no further liability with respect to said defect(s), notwithstanding any other provision of the Agreement. All warranties not expressly stated in the Agreement are disclaimed. Utility understands that Utility's use of WATERSMART's services provided online may be interrupted by circumstances beyond WATERSMART's control involving third parties, including without limitation computer, telecommunications, network, Internet service provider or hosting facility failures or delays involving hardware, software, networks, or power systems not within WATERSMART's possession or direct control, and network intrusions or denial of service attacks (collectively, "Third Party Acts"). WATERSMART shall not be responsible or otherwise liable for any Third Party Acts, including, without limitation, any delays, failures, or security breaches and damages resulting from or due to any Third Party Acts, provided that WATERSMART has exercised due care. However, in the case of any Third Party Act which will delay or prevent WATERSMART from providing online services to Utility, WATERSMART will promptly notify Utility and assist in mitigating any impact. Neither party will be liable to the other, under any claim relating to this Agreement, for any indirect, incidental, exemplary, special, reliance or consequential damages, including loss of profits or loss of data, even if advised of the possibility of these damages. Under no circumstances or event shall WATERSMART's total cumulative liability for losses or damages of any kind arising under or relating to this Agreement and under any theory (contract, tort, defense and indemnity, or otherwise), exceed (i) the fees received by WATERSMART for the services that give rise to the liability in the twelve months preceding the accrual of such liability, or (ii) available insurance proceeds from WATERSMART's carriers, whichever is higher. If Utility enters into an agreement with a third party contractor of WaterSmart related to bill payment services which specifies a lower limit of liability with respect to such services, the same limit shall apply to WATERSMART's liability (if any) with respect to such services. The

foregoing limited remedy and limitation of liability provisions shall apply notwithstanding any conflicting provisions or any failure of essential purpose with respect to a limited remedy or limitation of liability, and shall survive any termination or expiration of the Agreement. Utility acknowledges that pricing for WATERSMART's services would be substantially higher without the aforementioned limitations.

E. Technology and services infrastructure vendors WATERSMART as a SaaS provider utilizes the secure cloud hosting platform of a third party industry leader in cloud computing with state-of-the art security to host the data of all WATERSMART customers. WATERSMART utilizes a reputable third party vendor to perform printing and mailing services when included within the scope of WATERSMART's work. For bill payment services, including credit card, debit card, and ACH payments and authentication, WATERSMART works with leading edge, reputable third party vendors specializing in such functions. Since the referenced cloud hosting platform, printing and mailing vendors, bill payment services providers, and certain other vendors performing similar or related functions, are integral components of WATERSMART's technology and services infrastructure used across its pertinent customer base and are not specific to Utility and services under this Agreement, Utility acknowledges that such utilization or collaboration is not considered subcontracting of WATERSMART's services under this Agreement.

If Utility elects to make bill payment services available to its end customers, the pertinent end users and Utility assume all risks associated with such services, and no indemnity provisions in favor of Utility shall apply to such services, except in the event of WATERSMART's willful misconduct. In the absence of willful misconduct by WATERSMART, Utility's sole remedies related to bill payment services shall be from the independent third party provider of such services in accordance with any contract between Utility and such provider. If Utility enters into an agreement with any third party contractor of WATERSMART for any other services ancillary or related to the services provided by WATERSMART during the term of this Agreement, Utility shall first seek and exhaust all remedies from such third party contractor prior to seeking any remedy from WATERSMART with respect to such services.

With respect to all bill payment services, as well as any services provided by independent third party contractors not in contract with WATERSMART, including without limitation any such services which at Utility's request or direction are integrated by WATERSMART into its electronic interfaces for Utility, WATERSMART shall not be responsible for services provided by such third parties. In furtherance of the foregoing, Utility shall hold harmless, defend and indemnify WATERSMART and its officers, directors, employees, contractors, representatives and volunteers from and against all claims, damages, losses and expenses, including without limitation any statutory damages, penalties, and attorney's fees, arising out of or relating to such third party services, except in the event of WATERSMART's willful misconduct.

<u>F. Compliance With Laws</u> WaterSmart shall comply with all federal, state and local laws, regulations, regulatory rulings, and ordinances as may be applicable to the performance of its services under this Agreement. Utility shall comply with all federal, state and local laws, regulations, regulatory rulings, and ordinances related to this Agreement, and shall have sole responsibility for securing any necessary regulatory approvals, if any, for this Agreement and/or the services hereunder.

Utility shall be responsible for obtaining from its end customers any consents and providing any notices, if any are legally required, for the services to be provided by WaterSmart hereunder, as well as any bill payment or other third party services elected by Utility.

- <u>G. Extended Messaging Services</u> If Utility elects to utilize WATERSMART's leak alert or group messenger services, certain supplemental legal terms shall apply. These supplemental terms ("Extended Messaging Terms") are set forth below and shall prevail in the event of any conflict or inconsistency. For avoidance of doubt, the Extended Messaging Terms apply to all WATERSMART services involving automated phone calls (conventional and mobile), pre-recorded messages, text messages, and other such bulk communications (including emails outside of WATERSMART's core customer engagement offerings) (collectively, "Extended Messaging Services").
- Utility shall be solely responsible for the content of any messages or communications to end customers
  which Utility initiates or authorizes in connection with the Extended Messaging Services, as well as Utility's
  selection of any vehicle (ie., conventional phone, mobile phone, text, email) for such messages or
  communications. WATERSMART shall have no responsibility or liability of any kind with respect to

messages or communications initiated or authorized by Utility or its representatives. In furtherance of the foregoing, Utility shall hold harmless, defend and indemnify WATERSMART and its officers, directors, employees, contractors, representatives and volunteers from and against all claims, damages, losses and expenses including without limitation any statutory damages, penalties, and attorney's fees, arising out of or relating to the Extended Messaging Services or any breach by Utility of the Agreement including without limitation these Extended Messaging Terms, except in the event of WATERSMART's willful misconduct. For avoidance of doubt, if the Agreement has other indemnity provisions in favor of Utility such provisions shall not apply to the Extended Messaging Services, except in the event of WATERSMART's willful misconduct.

- 2. If Utility elects to make available to its end customers Extended Messaging Services offered by WATERSMART to alert end users of potential leaks or high water usage, the pertinent end users and Utility assume all risks associated with such alerts, and no indemnity provisions in favor of Utility shall apply to such risks (including without limitation any liability claims for failure to alert or inaccurate alerts), except in the event of WATERSMART's willful misconduct.
- 3. With respect to Extended Messaging Services, WATERSMART's role is limited to delivering via its technology platform Utility's communications through vehicles selected by Utility; accordingly, compliance with applicable laws (which may vary by state and locale) is strictly Utility's responsibility with respect to Extended Messaging Services notwithstanding any provision to the contrary.
- 4. Utility is encouraged to consult legal counsel of its own with respect to this Agreement and in reference to Federal Communications Commission Declaratory Ruling FCC 16-88 (released August 4, 2016), any Extended Messaging Services, and compliance with applicable federal, state and local laws, regulations and regulatory rulings, and ordinances. Utility shall not rely on WATERSMART or WATERSMART's representatives for legal advice or guidance concerning the content or appropriate vehicles (i.e., conventional phone, mobile phone, text, email) for communications with Utility end customers.

In order to provide the Extended Messaging Services at efficient cost and with optimal levels of security and reliability, WATERSMART may utilize one or more third party communications technology and communications services providers. Since such providers are utilized across WATERSMART's pertinent customer base and are not specific to Utility and service choices by Utility under the Agreement, Utility acknowledges that such utilization is not considered subcontracting of WATERSMART's services under the Agreement

#### MUELLER SYSTEMS MASTER AGREEMENT

THIS MASTER AGREEMENT (this "Agreement") is entered into this	day of
between MUELLER SYSTEMS, LLC, a Delaware limited	liability corporation having its
principal offices at 10210 Statesville Blvd, Cleveland, North Carolina 27013	(referred to in this Agreement
as "Mueller Systems" or "Provider"), and	(referred to in this
Agreement as "Customer"). This Agreement governs the sale by Provider	and the purchase by Customer
for its own use and not for resale of, as applicable, Equipment, Software, D	ocumentation and other items
related to advanced metrology infrastructure systems. In the event of any cor-	iflict or inconsistency between
the terms and conditions of this Agreement and terms and conditions of any	other agreement or document,
the terms and conditions of this Agreement shall govern and control and the co	onflicting or inconsistent terms
and conditions are hereby rejected. In consideration of the mutual obligation	ns set forth in this Agreement,
Customer and Mueller Systems agree as follows:	

#### 1. **DEFINITIONS**.

- a. "Content" means the information developed or legally acquired by Customer which may be used in connection with or accessed by any module of the Software.
- b. "**Documentation**" means the user guides, reference manuals, and installation materials provided by Provider to Customer related to the Software and Equipment.
- c. "**Equipment**" means the components, devices, products, equipment and related items provided by Provider identified in Appendix A.
- d. "Services" means activities related to deployment and installation services, repair services, hosting services and technical support/maintenance services as provided by Mueller Systems and as identified in Appendix B.
- e. "**Software**" means the object code versions of Mueller Systems' software identified in <u>Appendix A</u>, together with all subsequent authorized updates, replacements, modifications or enhancements.

#### 2. **SOFTWARE**

a. <u>Software on Equipment License</u>. For Equipment purchased by Customer from Mueller Systems, Mueller Systems hereby grants Customer a limited, non-exclusive, non-sublicensable, non-transferable, perpetual, irrevocable license to use and execute the Software embedded in the Equipment for its internal business purposes in connection with such Equipment ("Firmware").

- b. <u>Online Software Access</u>. Subject to the terms of this Agreement and the payment of the fees specified in Section 6a herein, Mueller Systems grants to Customer, for its internal business purposes and during the term of this agreement, a limited, non-exclusive, non-sublicensable, non-transferable right to access and use and make available to Customer's utility users, as applicable, and/or employees the online, hosted Software specified herein.
- Restrictions. Except as specifically and expressly permitted in writing by Mueller Systems, Customer shall not (i) violate any restriction set forth in this Agreement; (ii) modify. translate. de-compile, reverse compile. disassemble, or create or attempt to create, by reverse engineering or otherwise, the source code from the object code of the Software; (iii) adapt the Software in any way for use to create a derivative work; (iv) include or combine the Software in or with any other software; or (v) use the Software to provide processing services to third parties or on a service bureau basis. Except as expressly permitted in this Agreement, Customer may not copy the Software other than to make one machine readable copy for disaster recovery or archival purposes. Customer may only make copies of Documentation as reasonably necessary for the use contemplated herein and with proper inclusion of Mueller Systems' copyright notices.
- d. <u>Ownership</u>. This Agreement does not grant to Customer any ownership interest in the Software or Documentation. Customer has a license to use the Software and Documentation as provided in this Agreement. Customer hereby agrees and acknowledges that Mueller Systems owns all right, title, and interest in the Software and Documentation, and Customer will not

contest those rights or engage in any conduct contrary to those rights. Any copy, modification, revision, enhancement, adaptation, translation, or derivative work of or created from the Software and Documentation made by or at the direction of Customer shall be owned solely and exclusively by Mueller Systems, as shall all patent rights, copyrights, trade secret rights, trademark rights and all other proprietary rights, worldwide.

- e. <u>Reservation</u>. Mueller Systems reserves all rights not specifically granted under this Agreement.
- 3. **EQUIPMENT** In consideration of the fees set forth in <u>Appendix D</u> of this Agreement, Mueller Systems will provide the Equipment identified in <u>Appendix A</u>.
- 4. **SERVICES** In consideration of the fees set forth in  $\underbrace{Appendix\ D}$  of this Agreement, Mueller Systems will provide the Services identified in  $\underbrace{Appendix\ B}$ .

#### 5. **CONFIDENTIALITY** The

Software, Equipment and Documentation, including any ideas, concepts, know-how and technology contained therein, shall be considered the proprietary and confidential information of Mueller Systems and, as such, shall be subject to the confidentiality provisions of this Agreement. If a separate, written non-disclosure agreement exists between Mueller Systems and Customer, such agreement will control and will apply according to its terms and conditions to all confidential information the parties exchange with each other. If no separate, written nondisclosure agreement exists between Mueller Systems and Customer, the terms listed in Appendix C will apply to the confidential information the parties exchange with each other.

#### 6. FEES AND PAYMENT

- a. <u>Software Fees</u>. Customer shall pay the Software fees set forth in <u>Appendix D</u> of this Agreement.
- b. <u>Equipment Fees</u>. Customer shall pay the Equipment fees set forth in <u>Appendix D</u> of this Agreement. Title to the Equipment, except the Software and Documentation that are subject to licenses provided in this Agreement, passes from Mueller Systems to Customer when Mueller Systems ships the Equipment.

- c. <u>Service Fees</u>. Customer shall pay the Service fees set forth in <u>Appendix D</u> of this Agreement.
- Taxes. All prices and fees are in U.S. dollars unless otherwise specified. All amounts payable under this Agreement are exclusive of all sales, use, value-added, excise, property, withholding, and other taxes and duties. Customer will pay all taxes and duties assessed by any authority in connection with this Agreement and with Customer's performance hereunder. Customer will promptly reimburse Mueller Systems for any and all taxes or duties that Mueller Systems may be required to pay in connection with this Agreement or its performance. This provision does not apply to taxes based on Mueller Systems' income, or any taxes for which Customer is exempt, provided Customer has furnished Mueller Systems with a valid tax exemption certificate.
- Payment. Unless provided otherwise herein, Customer agrees to pay all amounts specified in Appendix D or otherwise due under this Agreement within thirty (30) days after the date of invoice. Past due amounts will shall bear interest from the due date until paid at a rate of (i) one and one-half percent (1.5%) per month or (ii) the maximum rate permitted by law, whichever is less. All payments made under this Agreement shall be nonrefundable, except as specifically provided otherwise in this Agreement.

#### 7. **TERM; TERMINATION**

- a. <u>Term.</u> The term of this Agreement is one (1) year commencing upon the date of this Agreement. This Agreement will automatically renew for subsequent, successive one (1) year periods at the then-current Mueller Systems prices unless either party gives the other party written notice of its intent to not renew at least thirty (30) days prior to the expiration of the then current term. Mueller Systems may increase support fees at any time on thirty (30) days prior notice to Customer. Within such thirty (30) days, Customer may terminate the Agreement by providing written notice to Mueller Systems.
- b. <u>Termination for Breach</u>. If either party breaches this Agreement, and such breach is not cured within ten (10) days of the breach, after receiving written notice, the non-breaching party may terminate this Agreement, including all

licenses provided herein, effective upon written notice to the other party. The breaching party agrees that if it breaches this Agreement, the non-breaching party will be entitled to injunctive or similar equitable relief and that the breaching party will not argue in any proceeding that its breach will not cause irreparable harm to the non-breaching party or that the non-breaching party can be adequately compensated for any such harm by any remedies other than by injunctive relief.

- c. <u>Effect of Termination</u>. Termination of this Agreement shall have the effect designated in <u>Appendix B</u>.
- d. <u>Non-Exclusive Remedy</u>. Termination of this Agreement or any license granted hereunder shall not limit the remedies otherwise available to either party, including injunctive relief.
- e. <u>Survival</u>. Unless otherwise stated herein, any provision that, by its nature or terms, is intended to survive the expiration or termination of this Agreement, will survive.

#### 8. LIMITED WARRANTIES; REMEDIES

Software. Subject the exclusions herein, including those in Appendix A, Mueller Systems warrants that commencing from the date of shipment or provision to Customer and continuing for the period set forth in Appendix A (the "Warranty Period"), (i) the media on which the Software is furnished will be free of defects in materials and workmanship under normal use: and (ii) the Software will perform substantially in conformance with the applicable Documentation provided to Customer by Mueller Systems. Mueller Systems does not warrant that the Software will operate in combinations with other software. except as specified Documentation, that the Software will meet the Customer's requirements or that the operation of the Software will be uninterrupted or error-free. Customer assumes responsibility for taking adequate precautions against damages which could be caused by defects, interruptions or malfunctions in the Software or the hardware on which it is installed. Mueller Systems' entire obligation and Customer's exclusive remedy with respect to the Software warranties set forth above shall be, at Mueller Systems' option, to either (x) repair or replace any Software containing an error or condition which is reported by Customer in writing to Mueller Systems which causes the Software not to conform with the warranty set forth herein; or (y) refund a pro-rated amount paid by Customer to Mueller Systems and terminate this Agreement and all licenses provided herein.

- b. <u>Services</u>. Mueller Systems warrants that all services provided by it to Customer under this Agreement shall be performed in a workmanlike manner. Mueller Systems' entire obligation and Customer's exclusive remedy with respect to the Service warranties set forth above shall be the reperformance of the applicable non-conforming Service.
- Equipment. Subject to the exclusions C. herein, including those in Appendix A, Mueller Systems warrants to Customer that the Equipment will comply with provided specifications for the periods specified in Appendix A. Claims under this Section will be considered if submitted to Mueller Systems within sixty (60) days following the discovery of any noncompliant Equipment covered by this Agreement and provided Mueller Systems or its agents are permitted a commercially reasonable opportunity to examine and analyze the Equipment claimed to be noncompliant. Mueller Systems' entire obligation and Customer's exclusive remedy with respect to the Equipment warranties set forth herein, at Mueller Systems' option, is repair or replacement of any Equipment found noncompliant, subject to the terms and conditions herein, during the applicable warranty period after such Equipment is properly packaged and returned prepaid to Mueller Systems' designated service center.
- d. <u>Costs</u>. Any and all costs associated with uninstalling and shipping noncompliant Equipment and Software and installing replacement Equipment and Software will be the responsibility of Customer.
- e. <u>Exclusions</u>. The warranties provided by Mueller Systems shall not apply to Equipment and/or Software which: (i) have been altered, except with the express written consent, permission or instruction of Mueller Systems, (ii) have been used in conjunction with another product resulting in the defect, except for those third party products specifically approved by Mueller Systems, (iii) were other than the most current version of the Software (but only to the extent that any failure of the Software would have been avoided by the use of the most current version), (iv) have been damaged by improper environment, abuse, misuse, accident, negligence,

act of God, excessive operating conditions, or unauthorized attachments or modifications, (v) have not been properly installed and operated in accordance with the Documentation, or as otherwise instructed by Mueller Systems, or (vi) any other exclusion set forth in any Appendix hereto.

**DISCLAIMERS**. TO THE EXTENT PERMITTED BY APPLICABLE LAW, THE WARRANTIES AND REMEDIES STATED ABOVE ARE EXCLUSIVE AND NO OTHER WARRANTIES OR REMEDIES EXPRESS. IMPLIED OR STATUTORY, APPLY TO THE DOCUMENTATION, THE SOFTWARE, THE EQUIPMENT OR ANY SERVICES TO BE PROVIDED BYMUELLER SYSTEMS UNDER THIS AGREEMENT, INCLUDING BUT NOT LIMITED TO WARRANTIES OR CONDITIONS OF TITLE. NON-MERCHANTABILITY, INFRINGEMENT, FITNESS FOR A PARTICULAR PURPOSE, QUALITY OR PERFORMANCE, AND ANY IMPLIED WARRANTY ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING OR USAGE OF TRADE, ALL OF WHICH MUELLER SYSTEMS EXPRESSLY DISCLAIMS.

#### 9. **INDEMNIFICATION.** Mueller

Systems will indemnify and defend Customer from any third party claim that the Software and Equipment infringe on another person's or company's patent, copyright or other intellectual property right as specified in this Section. This indemnity does not cover and specifically excludes intellectual property (a) rights recognized in countries and jurisdictions other than the United States, and (b) claims relating to infringement of intellectual property rights by a third party's products and software. Mueller Systems has no obligation under this Section for any claim to the extent it results from or arises out of Customer's modification of the Equipment or Software or from any combination, operation or use of the Software or Equipment with other third party products or services. Mueller Systems' duty to indemnify under this Section is contingent upon Mueller Systems receiving prompt notice of a claim and Mueller Systems' right to solely control resolution of a claim. Customer's sole remedy for an indemnified claim under this Section is as follows: Mueller Systems will, at its expense and in its discretion either (a) resolve the claim in a way that permits Customer's continued ownership and use of the affected Software and Equipment, (b) provide a comparable, non-infringing replacement at no cost to Customer, or (c) accept return of the Software and Equipment, provide a reasonable depreciated refund and terminate this Agreement and all licenses herein. This Section is the exclusive statement of Mueller Systems' liability and responsibility for indemnifying Customer for infringement of intellectual property rights

#### 10. LIMITATION OF LIABILITY.

- MUELLER SYSTEMS' MAXIMUM LIABILITY HEREUNDER IS EXPRESSLY LIMITED TO THE TOTAL AMOUNT PAID FOR THE SOFTWARE, SERVICES, AND EQUIPMENT IN THE IMMEDIATELY PRECEDING TWELVE (12) MONTHS AND WILL **UNDER** NO **CIRCUMSTANCE EXCEED** THE **AMOUNT** PAID CUSTOMER THE **IMMEDIATELY** IN PRECEDING TWELVE (12) MONTHS FOR SOFTWARE, **SERVICES** THE AND EQUIPMENT PROVIDED BY MUELLER SYSTEMS UNDER THIS AGREEMENT. Some states do not allow the limitation and/or exclusion of liability for incidental or consequential damages, so the above limitation may not apply.
- b. The provisions of this Agreement allocate the risks between Customer and Mueller Systems. Mueller Systems' pricing reflects this allocation of risk and the limitations of liability specified herein.
- 11. **NOTICE.** All notices required to be given hereunder shall be in writing. Notice shall be considered delivered and effective upon receipt when sent by registered or certified mail, return receipt requested, addressed to the parties as set forth above. Either party, upon written notice, may change any name or address to which future notice shall be sent.
- 12. **GENERAL.** The Software will not be exported or re-exported in violation of any export provisions of the United States or any other applicable jurisdiction. The rights and obligations of this Agreement are personal rights granted to the Customer only. The Customer may not transfer or assign any of the rights or obligations granted under this Agreement to any other person or legal entity. Any such purported transfer or assignment shall be null and void. Mueller Systems will be free of liability to the Customer where Mueller Systems is prevented

from executing its obligations under this Agreement in whole or in part due to force majeure, such as earthquake, typhoon, flood, fire, and war or any other unforeseen and uncontrollable. Any modification or amendment to any of the provisions of this Agreement will be in writing and signed by an authorized officer of each party. This Agreement does not create or imply any relationship in agency or partnership between the parties. Headings are inserted for the convenience of the parties only and are not to be considered when interpreting this Agreement. The validity of this Agreement and the rights, obligations, and relationship of the parties resulting from same will be interpreted and determined in accordance with the law of the State of Delaware, and applicable federal law, without regard to its choice of law provisions. The parties specifically exclude from application to the Agreement the United Nations Convention on Contracts for the International Sale of Goods and the Uniform Computer Information Transactions Act. If any provision of this Agreement is contrary to and in violation of any applicable law, such provision will be considered null and void to the extent that it is contrary to such law, but all other provisions will remain in effect. The waiver or failure of either party to exercise any right herein shall not be deemed a waiver of any further right hereunder. This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes all other prior and contemporary agreements, understandings, and commitments between the parties regarding the subject matter of this Agreement.

[Signatures Appear on the Following Page]

EACH PARTY ACKNOWLEDGES THAT IT HAS READ THIS AGREEMENT, UNDERSTANDS IT, AND AGREES TO BE BOUND BY ITS TERMS AND CONDITIONS.

<u>Mueller Systems</u>	Customer
By:	By:
Name (Print or Type)	Name (Print or Type)
Title	Title

#### **Product Warranty Statement**

- 1. <u>Limited Warranty</u>. Mueller Systems, LLC ("Mueller") warrants that, for the duration of the Warranty Period (defined below): (a) each product purchased from Mueller ("Product") will be free from defects in materials and workmanship under normal use, installation and service conditions; (b) the media on which any Software is furnished will be free of defects in materials and workmanship under normal use; and (c) any such Software will substantially conform to the applicable published Mueller functional specifications for such Software. Products will have a warranty period of the greater of (i) one (1) year from date of shipment or (ii) the applicable warranty period for a specific Product stated below in Section 6 ("Warranty Period").
- 2. Exclusive Remedy. Mueller will, at its option, either repair or replace a Product that is in breach of the foregoing warranty during the Warranty Period if Purchaser reports the breach to Mueller within sixty (60) days after Purchaser discovers the breach. At Mueller's request, Purchaser will ship the allegedly defective Product to a repair facility designated by Mueller at Purchaser's expense and risk. If Mueller, in its sole discretion, determines that the Product breached the applicable warranty, Mueller will ship the repaired or replaced Product to Purchaser at Mueller's expense and risk. If Mueller determines that it is unable to repair or replace such Product, it will, at Mueller's sole discretion provide a cash or credit refund to Purchaser. If Mueller repairs or replaces any such defective Product, the Warranty Period for the repaired or replaced Product will continue for the longer of (y) thirty (30) days, or (z) the remainder of the original Warranty Period. Mueller's warranty is subject to exclusions, as set forth in Section 3. This Section 2 sets forth Mueller's entire liability, and the Purchaser's exclusive remedy, for any alleged breach of warranty for any Products.
- 3. Exclusions. Mueller has no obligation under this Product Warranty Statement if (a) a Product has been subject to misuse, neglect or accident or has been damaged through abuse, alternation, installation or application inconsistent with AWWA guidelines or Mueller specifications, including but not limited to Mueller propagation studies, failure to follow Mueller's operation or maintenance instructions or negligence in transportation, handling, or storage, or repaired by anyone other than Mueller or its authorized personnel, (b) with respect to software, there has been a change to the software's operating environment not made or authorized by Mueller or if Purchaser fails to install any correction or enhancement provided by Mueller, or if a virus is introduced through no fault of Mueller, or (c) if any Product fails to satisfy the applicable warranty as a result of any force majeure event. Mueller's Product Return process can be found at <a href="https://www.muellersystemsreturns.com">www.muellersystemsreturns.com</a>.
- 4. <u>Important Disclaimer</u>. EXCEPT AS EXPRESSLY SET FORTH HEREIN, MUELLER DISCLAIMS ALL OTHER EXPRESS OR IMPLIED WARRANTIES, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE AND NON-INFRINGEMENT AND WARRANTIES ARISING FROM A COURSE OF DEALING, USAGE OR TRADE PRACTICE. TO THE EXTENT ANY IMPLIED WARRANTY CANNOT BE EXCLUDED, SUCH WARRANTY IS LIMITED IN DURATION TO THE EXPRESS WARRANTY PERIOD.
- 5. <u>Limitation on Liability</u>. Mueller has no liability with respect to damage or destruction of property or the personal injury or death of persons resulting from defects in Products or from improper installation, use, maintenance or operation of any Products. In all cases, Mueller's liability shall not exceed the total amount paid by Purchaser to Mueller under this Order.
- 6. **Product Warranties**. The following provisions in this Section 6 modify the limited warranty in Section 1 with respect to the specific Products identified below:

# City of South Daytona (FL) - Mi.Net LoRaWAN Propagation Study Study Details

#### **Available Information**

- Private Communication Towers available in the service area
- 5,568 Water Meters (100% Plastic Lids)

### **Estimated Infrastructure Requirements**

• Two (2) LoRaWAN Gateways (on Towers)

### **Assumptions**

- 5,407 meter locations were able to be geocoded for this study. Additional meter locations provided after this study may require additional infrastructure.
- Study assumes water meters mounted under plastic pit lids. Nodes must be mounted through the lid with a Mueller TTLH adapter.
- Areas with low signal strength may require additional infrastructure.
- Assets proposed for infrastructure locations will require a site survey to determine any nearby assets/locations viable for infrastructure placement.
   After site survey, if there are no viable assets, study will need revision.
- Study assumes an average ambient RF noise floor at or below –125dBm
  within the LoRaWAN operational frequency band. An RF spectrum analysis
  may be completed during the site survey. High in-band noise may require
  additional network infrastructure.
- EveryNet is the LoRaWAN network provider

#### **Performance Goals**

- RF Coverage of installed base of meter/modules to be at 100%
- Read rate of at least 98.5% over a 3-day window of the installed base of active meter/modules subject to a EAP.

#### Note:

This RF propagation study was conducted using the available information and assumptions stated in this document. Quantities and infrastructure locations are subject to change after detailed site survey following award.

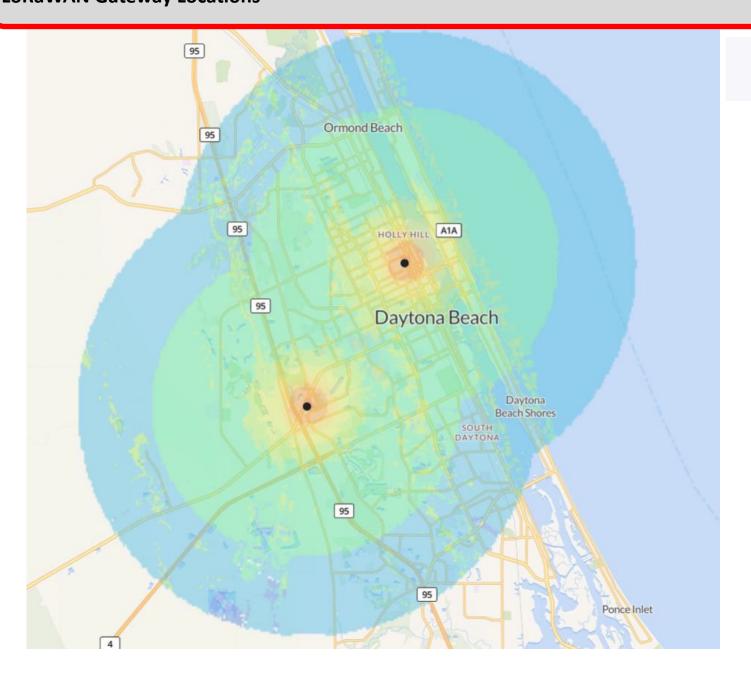


# City of South Daytona (FL) - Mi.Net LoRaWAN Propagation Study

**Estimated Service Area and Meter locations** 

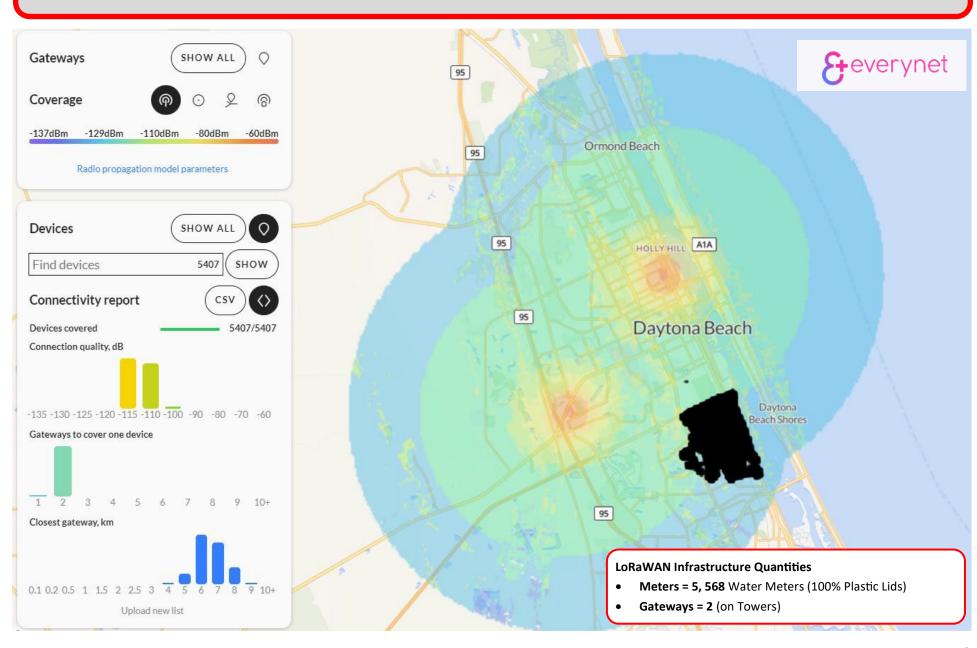


# City of South Daytona (FL) - Mi.Net LoRaWAN Propagation Study LoRaWAN Gateway Locations





# City of South Daytona (FL) - Mi.Net LoRaWAN Propagation Study Estimated RF Analysis Coverage



# City of South Daytona (FL) - Mi.Net LoRaWAN Propagation Study

### **Customer Signature Approval**

Customer A	Approval
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By:	
Authorized Signature	
_	
Name (Print or Type)	
Title	

